



GRAUER & WEIL (INDIA) LIMITED
 Regd. Office: Akurli Road, Kandivli (East), Mumbai 400 101
 UNAUDITED FINANCIAL RESULTS
 FOR THE QUARTER ENDED 30TH JUNE, 2012

Sr. No.	PARTICULARS	Quarter Ended			Rs In Lacs
		30-Jun-12	31-Mar-12	30-Jun-11	Year Ended
		Unaudited	Unaudited	Unaudited	31-Mar-12 Audited
1	Income from Operations				
	Gross Sales (net of Excise Duty) / Income from Operations	7,923	10,835	7,272	36,480
	Less: Trade Discount	822	850	734	3,470
	a) Net Sales/Income from Operations	7,101	9,985	6,538	33,010
	b) Other Operating Income	143	116	65	313
	Total Income from Operations (net)	7,244	10,101	6,603	33,323
2	Expenditure				
	a) Cost of materials consumed	4,207	5,103	3,621	18,068
	b) Purchases of stock-in-trade	81	99	95	378
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(533)	291	(214)	(479)
	d) Employee benefits expense	894	938	690	3,014
	e) Depreciation and amortisation expense	249	256	250	989
	f) Other expenses	1,217	1,967	1,176	6,495
	Total expenses	6,115	8,654	5,618	28,465
3	Profit from operations before Other income, finance costs & exceptional items. (1- 2)	1,129	1,447	985	4,858
4	Other Income	54	57	50	285
5	Profit from ordinary activities before finance costs & exceptional items. (3 + 4)	1,183	1,504	1,035	5,143
6	Finance Costs	547	588	542	2,119
7	Profit from ordinary activities after finance costs but before exceptional items. (5 - 6)	636	916	493	3,024
8	Exceptional items	-	-	-	-
9	Profit from ordinary activities before Tax (7 + 8)	636	916	493	3,024
10	Tax expense				
	- Current	84	163	62	460
	- Deferred	40	49	61	244
11	Net Profit from ordinary activities after Tax (9 - 10)	512	704	370	2,320
12	Extraordinary items (Net of tax expense)	-	-	-	-
13	Net Profit for the period (11 - 12)	512	704	370	2,320
14	Paid up equity share capital (Face value of Rs.1/- each)	2,267	2,267	2,267	2,267
15	Reserves & Surplus				13,116
16	Earnings Per Share (EPS)				
	- Basic and diluted EPS (not annualised*)	0.23	0.31	0.16	1.02
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding				
	- Number of Shares	69,803,820	69,835,700	71,693,340	69,835,700
	- Percentage of shareholding	30.79%	30.80%	31.62%	30.80%
2	Promoters & Promoter Group Shareholding				
	a) Pledged/Encumbered				
	-Number of shares	NIL	NIL	NIL	NIL
	-Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	NA	NA	NA	NA
	-Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA
	b) Non-encumbered				
	-Number of shares	156,901,930	156,870,050	155,012,410	156,870,050
	-Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	100%	100%	100%	100%
	-Percentage of shares (as a % of the total share capital of the Company)	69.21%	69.20%	68.38%	69.20%
B	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter	NIL			
	Received during the quarter	NIL			
	Disposed of during the quarter	NIL			
	Remaining unresolved at the end of the quarter	NIL			

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Sr. No.	SEGMENTWISE REVENUE RESULTS AND CAPITAL EMPLOYED	Quarter Ended			Rs In Lacs
		30-Jun-12	31-Mar-12	30-Jun-11	Year Ended
		Unaudited	Unaudited	Unaudited	31-Mar-12 Audited
1	Segment Revenue				
	a) Chemicals	5,256	6,531	4,542	22,378
	b) Engineering	581	1,644	748	3,975
	c) Shoppertainment	469	391	454	1,777
	d) Paints	984	1,585	909	5,497
	Total	7,290	10,151	6,653	33,627
	Add/(Less): Unallocable	8	7	-	(19)
	Total Income	7,298	10,158	6,653	33,608
2	Segment results (Profit/(Loss) before Tax and interest from each segment)				
	a) Chemicals	1,228	1,596	940	5,132
	b) Engineering	(9)	156	42	283
	c) Shoppertainment	209	148	211	712
	d) Paints	58	50	64	282
	Total	1,486	1,950	1,257	6,389
	Less :				
	(i) Interest	548	588	542	2,119
	(ii) Other unallocable expenditure, net off unallocable income	302	446	222	1,246
	Total Profit Before Tax	636	916	493	3,024
3	Capital Employed (Segment Assets less Segment Liabilities)				
	a) Chemicals	9,457	9,352	8,104	9,370
	b) Engineering	846	986	898	1,035
	c) Shoppertainment	13,395	13,438	13,792	13,403
	d) Paints	5,779	5,894	5,689	5,953
	Total	29,477	29,670	28,483	29,761
	Add : Unallocable Corporate assets less Corporate Liabilities	(13,595)	(13,703)	(14,367)	(14,378)
	Total Capital Employed	15,882	15,967	14,116	15,383

Notes :

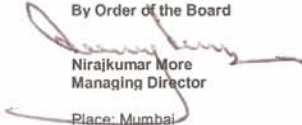
- 1) The current tax provision for the quarter ended 30th June, 2012 is net of Minimum Alternative Tax (MAT) credit entitlement of Rs. 43.06 Lacs.
- 2) The above results have been reviewed by the Audit committee and taken on record by the Board of Directors at their Meeting held on 14th August, 2012. The Statutory Auditors have carried out a Limited Review of the above financial results.
- 3) Previous year's figures have been regrouped and/or rearranged wherever considered necessary.

For M.M. Nissim And Co.


N. Kashinath
Partner

Place: Mumbai
Date: 14th August, 2012

By Order of the Board


Nirajkumar More
Managing Director

Place: Mumbai
Date: 14th August, 2012