





# Green Initiative

#### 2nd September, 2011

In keeping with the ideology of preserving our planet earth so as to pass it on to the next generation in as much a pristine and pure form as possible, your company has embarked upon a Green Initiative to save the trees and contribute to the greenery within our Country.

Imagine that one day you come out from your house or office and you see is big puffs of black smoke and no trees, hear cars and no birds, smell gasoline and not flowers.

Our waste reduction or recycling activities and efforts can make a huge difference to save our planet. At the very least, the resolution to such grave issues, requires corporate action and intervention.

With a view to addressing this noble cause, The Ministry of Corporate Affairs has taken a "Green Initiate in Corporate Governance" by issuing a Circular no. 17/2011 and 18/2011 dated 21.04.2011 and 29.04.2011 respectively. This allows companies to dispense away with sending of Annual Reports to its members as required under section 219 of Companies Act, 1956, in physical form.

Now the companies would be complying with the provisions of the Companies Act in case they are sending the information in electronic form to the registered e-mail of the shareholders. The notifications also bring out the fact that if the e-mail addresses of the members are not registered then Annual Reports comprising of Balance Sheet, Profit & Loss Account, Director's Report and Auditor's Report may continue to be sent in the physical form.

This initiative by authorities would help in saving lots of paper and in turn our trees. Here are some calculations to support our argument.

- Weight of an A4 size paper (210x297mm) = 4.366 gm.
- Pulp contained in a 25 m high and 30 cm diameter Pine Tree = 520 Kg
- Listed companies on Bombay Stock Exchange ~ 5050
- Total Investor Accounts in country ~6 millions
- Total number of Annual Reports required = 30204000000
- Assuming each report will have 100 pages
- Total weight of paper used = 1.32 x10° Kg
- Number of trees needed to print that much paper = 256000

#### If this Green Initiative helps in saving only 10% of the trees even then we would have saved 25600 Trees.

We sincerely appeal to you to register your emails with the Companies Registrar and Transfer Agent M/s. Link Intime India Pvt. Ltd. at the following email address: <a href="mailto:grauernweilgogreen@linkintime.co.in">grauernweilgogreen@linkintime.co.in</a>

by mentioning your Folio Number or a letter addressed to LINK INTIME INDIA PVT LTD, UNIT: GRAUER & WEIL (INDIA) LTD., C-13, PANNALAL SILK MILLS COMPOUND, L.B.S. MARG, BHANDUP – WEST, MUMBAI – 400078.

The required E-registration form is also available on the Company's website <u>www.growel.com</u> and all are requested to take advantage of the same.

"We do not inherit the earth from our ancestors, we borrow it from our children."

Niraj More

Managing Director



# 'CELEBRATING ONE YEAR OF SERVICE & CELEBRATION'

THE JOURNEY HAS JUST BEGUN - 2010 - 2011



Soft-Launch -- (11th August 2010) -- Grassel's 1O1 Mail -- Bright & Colorful



Promotion - 'Growel's 101 Idol' - 'Melodious Beginning'



Celebrating Republic Day of India' - 2011



Lord Ganesha Now Green Ganesha' -Ganesh Chaturthi Celebrations



'Celebrating Christmas' - Growel's 101 Mall



'Galmaal 3 Shoot' - Grovel's 101 Mall



Cheer India Exchaive World Cup Live -Growel's 101 Mail



Saving the Figer CSR Initiative - World Environment Day Sanjay Gandhi National Park



Europa Cailing 2011 - Celebrating Europe at Growel's 101



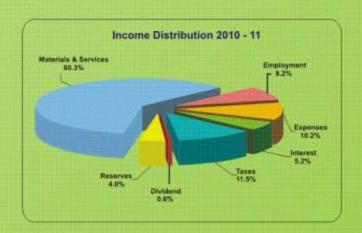
Celebrating 1st Anniversary' - Growel's 101 Mall



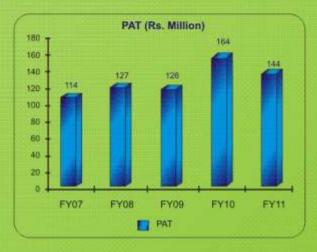
Salute Them - CSR Activity - Kamla Mehta Blind School -1st Anniversary 2011 - Growel's 101



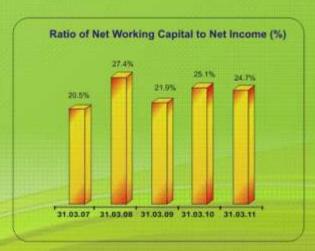
"Celebrating Freedom" - Akanksha Institute -CSR Activity - 1st Anniversary - Growel's 101















#### **BOARD OF DIRECTORS**

Umeshkumar More Chairman
Nirajkumar More Managing Director

Rameshkumar More Director (upto 06.07.2011)

Suresh Pareek Director
K. C. Srivastava Director
Madan Mohan Chaturvedi Director
Rohan Shah Director
Yogesh Samat Director

Harnish D. Juthani Whole Time Director (upto 15.03.2011)

Rohitkumar More Whole Time Director
Vinod Haritwal Director (w.e.f. 02.09.2011)

**COMMITTEES** 

AUDIT COMMITTEE SHAREHOLDERS COMMITTEE

Suresh PareekChairmanNirajkumar MoreChairmanNirajkumar MoreMemberRohitkumar MoreMemberMadan Mohan ChaturvediMemberK. C. SrivastavaMember

K. C. Srivastava Member (upto 06.07.2011)

**SELECTION & REMUNERATION COMMITTEE** 

Umeshkumar More Chairman Suresh Pareek Member K. C. Srivastava Member

**GROUP CFO** Anil Gupta (w.e.f. 15.11.2010)

**SENIOR PRESIDENTS** 

Rajender Guleria H. B. Charna J. M. Kevlani

**PRESIDENTS** 

Pallavi More Vinay Gupta

SR. V.P. (CORP.) & CO. SECRETARY

Noel Jacob

SR. V.P. (EXPORTS)

Mala Singh

**VICE PRESIDENTS** 

M. T. Rara Rattan Sharma M. S. Seetharam
A. V. Dabir D. K. Bhardwaj Sharad Jhunjunwala
Dipen Parikh Krishna Bhandari Omprakash Pakhrija
Jagdish Kadam Santosh Pandey Gopal Bagaria

Anirudha Gore

**AUDITORS** 

M. M. Nissim And Co. Chartered Accountants

**BANKERS** 

Punjab National Bank The Saraswat Co-op. Bank Ltd.

Axis Bank Bank Bank of Bahrain & Kuwait B.S.C.

**REGISTERED OFFICE** 

Growel House, Akurli Road, Kandivli (East), Mumbai - 400101.

**PLANTS** 

Dadra Chemicals - Finished Products
Barotiwala (H.P.) Chemicals - Finished Products
Vapi Chemicals - Intermediates
Samba (Jammu) Chemicals - Finished Products

Alandi (Pune) Engineering
Chembur (Mumbai) Paints

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#### NOTICE TO THE MEMBERS

NOTICE is hereby given that the 53<sup>rd</sup> Annual General Meeting of the members of GRAUER & WEIL [INDIA] LIMITED will be held on Friday, September 30, 2011 at 3:00 P.M. at 02<sup>nd</sup> Floor, Growel's 101 Mall, Growel House, Akurli Road, Kandivli (East), Mumbai – 400101 to transact with or without modification[s], the following businesses:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider, approve and adopt the Audited Profit and Loss Account for the year ended March 31, 2011 and the Balance Sheet as at that date together with the Report of the Directors and the Auditors thereon.
- 2. To declare a Dividend on Equity Shares for the year ended March 31, 2011.
- 3. To appoint a Director in place of Shri Rohan Shah, who retires by rotation, and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Shri K. C. Srivastava, who retires by rotation, and being eligible, offers himself for re-appointment.
- 5. To appoint a Director in place of Shri Suresh Pareek, who retires by rotation, and being eligible, offers himself for re-appointment
- 6. To appoint Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorise the Board to fix their remuneration.

#### **SPECIAL BUSINESS:**

To Consider and if thought fit, to pass, with or without modification(s), the following Resolutions:

#### 7. AS AN ORDINARY RESOLUTION:

"RESOLVED THAT in accordance with the provisions of Section 94 and other applicable provisions, if any, of the Companies Act, 1956, including any statutory modifications or re-enactments thereof, for the time being in force, the present Authorized Share Capital of the Company be and is hereby increased from Rs. 25,00,00,000/- (Rupees Twenty Five Crores only) divided into 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each to Rs. 50,00,00,000/- (Rupees Fifty Crores only) divided into 50,00,00,000 (Fifty Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each."

#### 8. AS AN ORDINARY RESOLUTION:

"RESOLVED THAT in accordance with the provisions of Section 94 and other applicable provisions, if any, of the Companies Act, 1956, including any statutory modifications or re-enactments thereof, for the time being in force, Clause V of the Memorandum of Association of the Company be and is herby substituted by the following clause:

V. The Authorised Share Capital of the Company is Rs. 50,00,00,000/- (Rupees Fifty Crores only) divided in to 50,00,00,000 (Fifty Crores) Equity Shares of Re. I/- (Rupee One) each.

The Shares in the capital of the Company for the time being whether original or increased may be divided into several classes with any preferential, deferred, qualified or other special rights, privileges, conditions or restrictions attached thereto, whether in regard to dividend, voting, return of capital or otherwise. The Company shall have power to issue Redeemable Preference Shares.

The right of the holders of any class of shares forming part of the capital for the time being of the Company may be modified, affected, varied, extended or abrogated in such manner as is or may be provided by the Articles of Association of the Company as originally registered or as altered from time to time."

#### 9. AS AN ORDINARY RESOLUTION:

"RESOLVED THAT Shri Vinod Haritwal who was appointed by the Board of Directors as an Additional Director of the company with effect from September 02, 2011, pursuant to section 260 of the Companies Act, 1956 and who holds office up to the date of this Annual General Meeting and being eligible offers himself for appointment and in respect of whom the company has received notice in writing from a member of the Company under section 257 and other applicable provisions, if any, of the Companies Act, 1956, proposing his candidature for the office of a Director; be and is hereby appointed as a Director of the Company, liable to retire by rotation.

**FURTHER RESOLVED THAT** subject to such approvals, consents and sanction as may be necessary and further subject to such terms and conditions, stipulations and restrictions as may be imposed by the authorities while granting such approvals, consents and sanctions, consent of the members be and is hereby accorded pursuant to the provisions of section 198, 269, 309, Schedule XIII and all other applicable provisions, if any, of the Companies Act, 1956, or any statutory modifications or re-enactment thereof, to the appointment of Shri Vinod Haritwal as a Whole Time Director of the Company for a period of 5 years with effect from September 05, 2011, on such terms and conditions including the remuneration payable to him, as a Whole Time Director and the minimum remuneration payable to him in the event of absence or inadequacy of profits in any year, as follows:

- a) Salary: in the scale of Rs. I,00,000/- to Rs.5,00,000/- per month as may be decided by the Board from time to time.
- **b)** Commission: Upto Rs 30,00,000/- p.a. as may be decided by the Board from time to time.

- c) Perquisites: In addition to the Salary and Commission, Shri Vinod Haritwal shall be entitled to the following perquisites and benefits.
  - i) Medical Allowance including reimbursement, as per rules of the Company subject to a maximum of Rs. 15,000/- p.a.
  - ii) Leave with full pay and all allowances as per rules of the company.
  - iii) Leave Travel Concession/Allowance for self and family including dependants as per rules of the company.
  - iv) Yearly encashment of leave as per rules of the company.
  - v) Contribution to Provident Fund and Gratuity Fund as per rules of the company.
  - vi) Provision of Car with Driver.
  - vii) Free Telephone Facility at residence and use of Mobile phone for the business of the Company.
  - viii) All other payments in the nature of perquisites and benefits as agreed by the Board of Directors subject to such limits for the remuneration and perquisites as laid down by the Government in Schedule XIII to the Companies Act, 1956 and /or changes/ variations/modifications made/that may be made therein from time to time.

**FURTHER RESOLVED THAT** the Board be and is hereby authorized to alter and /or vary the terms and conditions of the appointment including remuneration payable to him from time to time, provided however that the remuneration payable shall not exceed the limits specified in Schedule XIII of the Companies Act, 1956 as existing or as amended, modified or reenacted from time to time.

#### **Minimum Remuneration:**

The remuneration as above including perquisites shall nevertheless be paid as minimum remuneration in the event of absence or inadequacy of profits in any financial year, subject to the condition that the remuneration shall not without approval of the Central Government, if required, exceed the limits specified in section II of Part II of Schedule XIII of the Companies Act, 1956, computed on the basis of the effective capital of the company, as defined in the explanation under section II of Part II of Schedule XIII of the Companies Act, 1956 as in force for the time being or as amended in the future.

**FURTHER RESOLVED THAT** the Board of Directors be and is herby authorized to take all such steps and do all such acts and deeds as may be necessary to give effect to the above Resolution".

#### **10 AS AN ORDINARY RESOLUTION:**

"RESOLVED THAT in partial modification of Resolution No. 7 passed at the Annual General Meeting of the Company held on August 16, 2007 and Resolution No. 10 passed at the Annual General Meeting of the Company held on September 29, 2010 for the appointment and terms of remuneration of Shri Nirajkumar More as a Managing Director of the Company and in accordance with the provisions of Section 198, 269, 309, Schedule XIII and all other applicable provisions, if any, of the Companies Act, 1956, the company hereby approves the maximum amount of Consolidated Salary payable to Shri Nirajkumar More (including the salary to be paid in the event of loss or inadequacy of profits in any financial year), during the tenure of his appointment as Rs. 5,00,000/- per month w.e.f. 01-09-2011 for the residual period of his term i.e. upto 31-10-2013.

**FURTHER RESOLVED THAT** the Board be and is hereby authorized to alter and /or vary the terms and conditions of the appointment including remuneration payable to him from time to time, provided however that the remuneration payable shall not exceed the limits specified in Schedule XIII of the Companies Act, 1956 as existing or as amended, modified or reenacted from time to time.

**FURTHER RESOLVED THAT** except for the revision in the consolidated salary, all other terms and conditions of his appointment as a Managing Director of the Company as decided by the Resolution passed in the Annual General Meeting of the Company held on August 16, 2007 shall remain unchanged."

### II AS AN ORDINARY RESOLUTION:

"RESOLVED THAT in partial modification of Resolution No. 9 passed at the Annual General Meeting of the Company held on August 21, 2008 and Resolution No. 11 passed at the Annual General Meeting of the Company held on September 29, 2010 for the reappointment and terms of remuneration of Shri Rohitkumar More as a Whole Time Director of the Company for a period of Five Years w.e.f. August 01, 2008 and in accordance with the provisions of Section 198, 269, 309, Schedule XIII and all other applicable provisions, if any, of the Companies Act, 1956, the company hereby approves the revision in the maximum amount of Consolidated salary payable to Shri Rohitkumar More (including the salary to be paid in the event of loss or inadequacy of profits in any financial year), during the tenure of his appointment, as Rs.1,50,000/- per month w.e.f. 01-09-2011 for the residual period of his term ie. upto 31-07-2013.

**FURTHER RESOLVED THAT** the Board be and is hereby authorized to alter and /or vary the terms and conditions of the appointment including remuneration payable to him from time to time, provided however that the remuneration payable shall not exceed the limits specified in Schedule XIII of the Companies Act, 1956 as existing or as amended, modified or reenacted from time to time.

**FURTHER RESOLVED THAT** except for the revision in the consolidated salary, all other terms and conditions of his appointment as a Whole Time Director of the Company as decided by the Resolution passed in the Annual General Meeting of the Company held on August 21, 2008 shall remain unchanged."



#### 12. AS A SPECIAL RESOLUTION:

"RESOLVED THAT in accordance with the provisions of Section 31 and other applicable provisions, if any, of the Companies Act, 1956, including any statutory modifications or re-enactments thereof, for the time being in force, Clause 3 of the Articles of Association of the Company be and is hereby substituted by the following clause:

3. The Authorised Share Capital of the Company is Rs. 50,00,00,000/- (Rupees Fifty Crores only) divided in to 50,00,00,000 (Fifty Crores) Equity Shares of Re. I/- (Rupee One) each".

**Registered Office:** 

Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101 For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

Date: 02-09-2011

#### **NOTES:**

- I. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING, IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON HIS/HER BEHALF, AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES TO BE EFECTIVE MUST BE RECEIVED BY THE COMPANY, NOT LESS THAN FORTY EIGHT HOURS BEFORE THE MEETING. Proxies submitted on behalf of the Companies, societies, etc., must be supported by an appropriate resolution/authority as applicable.
- 2. The Register of Members and Transfer Books of the Company will remain closed from Saturday, September 24, 2011 to Friday, September 30, 2011 (both days inclusive).
- 3. The Dividend on Equity Shares as recommended by the Directors for the year ended March 31, 2011 when declared at the Meeting of the Company will be paid on or after October 04, 2011:
  - (a) to those members whose names appear on the Company's Register of members, after giving effect to all valid share transfers in physical form lodged with LinkIntime India Pvt. Ltd., Registrar and Share Transfer agent of the Company on or before September 23, 2011.
  - (b) In respect of shares held in electronic form, to those 'Deemed Members' whose names appear in the statements of beneficial ownership furnished by National Securities Depository Ltd (NSDL) and Central Depository Services (India) Ltd (CDSL) as at the opening hours of September 24, 2011.
- 4. Pursuant to the provisions of Section 205(A) read with Section 205(C) of the Companies Act, 1956, Unclaimed Dividend up to the year ended March 31, 2004 has been transferred to the Investors Education & Protection Fund (IEPF). Members are hereby informed that Dividends which remain unclaimed / unpaid for a period of 7 years from the respective dates of declaration have to be transferred to The Investors Education & Protection Fund (IEPF) on the dates given in the table below:

Financial Year	Date of declaration of Dividend	Last date for claiming unpaid Dividend	Due Date for transfer to IEPF
2004-05	06.08.2005	05.08.2012	04.09.2012
2005-06	19.08.2006	18.08.2013	17.09.2013
2006-07	16.08.2007	15.08.2014	14.09.2014
2007-08	21.08.2008	20.08.2015	19.09.2015
2008-09	17.11.2009	16.11.2016	15.12.2016
2009-10	29.09.2010	28.09.2017	27.10.2017

Members who have not yet encashed their dividend warrant(s) for the Financial Years as indicated above are requested to claim the amounts forthwith from the Company.

- 5. Members desirous of seeking any information concerning the Accounts of the Company are requested to address their queries in writing to the Company, at least seven days before the date of the meeting, so that the requested information can be made available at the time of the meeting.
- 6. Members / Proxies are requested to please bring their copies of the Annual Report to the meeting, since copies of the Annual Report will not be distributed at the Meeting.
- 7. The Company has listed its shares on The Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 under Security Code No. 505710. The Company is regular in payment of the Listing Fees to the Exchange.
- 8. Members holding Shares in physical form are requested to notify immediately any change in their address with PIN CODE to the Registrar and Transfer Agent of the Company at the address given below and in case their shares are held in dematerialised form, this information should be passed on directly to their respective Depository Participants and not to the Company.



#### M/s. LINKINTIME INDIA PRIVATE LIMITED

[Unit: Grauer & Weil (India) Limited] C-13, Pannalal Silk Mills Compound,

LBS Marg, Bhandup (West), Mumbai - 400 078. Phones: (022) 2596 3838. Fax: (022) 2596 2691.

Email: helpline@linkintime.co.in; URL: www.linkintime.co.in

- 9 (a) Members are informed that in order to avoid fraudulent encashment of dividend warrants, they should send to the Registrar and Transfer Agent of the Company, at the address given above, under the signature of the Sole / First Joint holder, the information relating to Name and Address of the Banker along with the Pin Code Number and Bank Account Number to print on the Dividend Warrants.
  - (b) Members desirous of availing the facility of Electronic Credit of Dividend are requested to send ECS Form to the Registrar and Transfer Agent of the Company at the address given above.
  - (c) Members holding shares in dematerialized form and desirous to change or correct the Bank Account details should send the same immediately to the concerned Depository Participant. Members are also requested to give MICR Code to the Depository Participant.
- 10. All documents referred to in the Notice are open for inspection at the Registered Office of the Company during office hours on all working days except public holidays between 10.00 a.m. and 12.00 noon up to the date of the Annual General Meeting i.e. September 30, 2011.
- 11. For the convenience of Members /Proxies and for proper conduct of the meeting, entry to the meeting venue will be permitted against attendance slips only, which is enclosed, herewith in the Annual Report. Members are requested to sign at the place provided on the Attendance slip and hand it over at the entrance of the venue.
- 12. Members who are holding shares in Dematerialised form are requested to bring their Client ID and DP ID Numbers for easy identification at the meeting.
- 13. In all correspondence with the Company, members are requested to quote their Folio Number and in case their shares are held in Dematerialised form, they must quote their DP ID and Client ID Numbers.
- 14. Pursuant to the Circular No. 17/2011 Dated 21.04.2011 and Circular No. 18/2011 Dated 29.04.2011 issued by the Ministry of Corporate Affairs (MCA), Company has taken a "Green Initiative in Corporate Governance" and requested / are requesting the Shareholders who hold the shares in dematerialization form, to intimate their email ID to their Depository Participant (DP) and those who hold the shares in physical form, to intimate their email ID and Folio No. by sending mail on grauernweilgogreen@linkintime.co.in or by submitting filled in E-Communication Registration Form attached at the end of this Report (Also available on our website www.growel. com) to M/s. LINKINTIME INDIA PRIVATE LIMITED. The members holding shares in electronic form are requested to register their email address with their depository participants only. Even after registering for E-Communication, shareholders are entitled to receive such communication in physical form upon specific request.
- 15. Securities and Exchange Board of India (SEBI) vide circular ref no.MRD/DoP/CIR-05/2007 dated April 27, 2007, made PAN the sole identification number for all participants transacting in the securities market, irrespective of the amount of transaction. In continuation of the aforesaid circular, it is hereby clarified that for securities market transactions and off market/private transactions involving transfer of shares of listed companies in physical form, it shall be mandatory for the transferee (s) to furnish copy of PAN card to the company /RTAs for registration of such transfer of shares.
- 16. As per the provisions of the Companies Act, 1956, facility for making nominations is now available to individuals holding shares of the Company. The Nomination Form 2B prescribed by the Government can be obtained from the Secretarial Department of the Company at its Registered Office. The same is also available on the website of the Company www.growel.com.

#### LISTING REQUIREMENTS

As required under Clause 49(IV)(G) of the Listing Agreement, given below are the details of the Directors who retire by rotation and are eligible for re-appointment. (Resolutions at Item Nos. 3, 4 & 5):

#### **DIRECTORS RETIRING BY ROTATION:**

A. Name : SHRI ROHAN SHAH

Age : 48 Years [Date of Birth : 12.01.1963]

Qualifications : B.Com, LL.B. Expertise : Advocate

Shri Rohan Shah is associated with the Company Since March 30, 2004. **Other Directorships:** > J. B. Chemicals & Pharmaceuticals Ltd.

Committee Memberships: NIL

**Shareholding in the Company**: 3120 Equity Shares

B. Name : SHRI K. C. SRIVASTAVA

Age : 67 Years [Date of Birth: 10.02.1944]

Qualifications : M.A.

Expertise : Exposure of about 40 Years in Management Consultancy & Government Administrative

Shri K. C. Srivastava is associated with the Company Since March 29, 2006.

**Other Directorships:** > Liberty Videocon General Insurance Company Ltd.

Videocon Industries Ltd.Nupower Renewables Ltd.

#### **Committee Memberships:**

Audit Committee of Grauer & Weil (India) Ltd.
Shareholders Committee of Grauer & Weil (India) Ltd.

**Shareholding in the Company**: 3120 Equity Shares

C. Name : SHRI SURESH PAREEK

Age : 55 Years [Date of Birth: 10.04.1956]

Qualifications : B.Com, FCA Expertise : Finance

Shri Suresh Pareek is associated with the Company Since September 29, 2006.

Other Directorships: > Ideal Cures Private Limited

R.S. Global Infotech LimitedCliff Tradvest Private Limited

Committee Memberships: Audit Committee (Chairman) Grauer & Weil (India) Ltd.

**Shareholding in the Company**: 18,59,560 Equity Shares

#### **APOINTMENT OF DIRECTOR**

A Name : SHRI VINOD HARITWAL

Age : 53 years (Date of Birth 05th October 1958)

Qualifications : B.Com., LLB, CS, ACA.

Shri. Vinod Haritwal was associated with the company in the past for nearly 10 years and has 30 years of corporate experience.

**Other Directorships:** Aayurmed Biotech Pvt. Ltd.

Kadambi Supergama Cancercare Pvt. Ltd.
 Team Personnel Management Pvt. Ltd.

Shareholding in the Company: 3120 Equity Shares.

This may be treated as an abstract/ memorandum u/s 302 of the companies Act 1956.

**Registered Office:** 

Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101 For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

Date: 02-09-2011



# Summary of Key Financial Data and Ratios for Last 5 Years

Rs. Million

Financial Year ended / As on	31.03.07	31.05.08	31.03.09	31.03.10	31.03.11
Gross Sale	1,715.23	2,118.76	2,332.26	2,559.99	3,213.58
Other Operating Income	60.73	75.55	95.21	71.66	139.67
Gross Operating Income	1,775.97	2,194.31	2,427.47	2,631.66	3,353.25
Other Misc. Income	15.78	7.06	18.12	5.02	3.69
Gross Total Income	1,791.75	2,201.37	2,445.59	2,636.67	3,356.94
Trade Discounts	170.21	196.82	196.74	225.37	287.19
Excise Duty	183.77	226.44	201.29	148.68	234.21
Net Income	1,437.78	1,778.11	2,047.56	2,262.62	2,835.55
Cost of Material	766.17	956.63	1,145.69	1,256.58	1,597.83
Salaries, Wages & Benenfits	122.65	154.94	199.30	206.87	251.81
Other Expenses	312.95	387.41	440.78	426.81	552.28
Total Expenditure	1,201.77	1,498.98	1,785.77	1,890.26	2,401.92
EBIDTA	236.01	279.13	261.79	372.36	433.62
% to Net Income	0.16	0.16	0.13	0.16	0.15
Interest	55.62	68.79	86.46	99.07	158.21
Depreciation	35.19	37.30	40.42	43.92	72.56
Profit Before Tax (PBT)	145.20	173.04	134.91	229.37	202.86
Tax (Current, Deferred and FBT)	31.54	46.10	9.21	65.14	58.74
Net Profit After Tax (PAT)	113.66	126.94	125.71	164.23	144.12
Equity Share Capital	127.88	127.88	226.71	226.71	226.71
Reserves & Surplus	431.09	511.68	866.12	1,006.22	1,124.14
Networth	558.97	639.56	1,092.83	1,232.93	1,350.85
Total Debt	395.00	698.06	947.25	1,283.37	1,533.21
Deferred Tax Liabilities	43.84	47.94	48.36	78.80	119.63
Total Sources of Funds	997.80	1,385.56	2,088.43	2,595.10	3,003.69
Net Fixed Assets	693.68	881.44	1,622.83	2,009.95	2,286.65
Investments	8.67	16.76	16.44	16.41	16.40
Current Assets	635.75	949.99	984.72	1,057.90	1,471.00
Less: Current Liabilities	340.30	462.63	535.55	489.16	770.36
Net Current Assets	295.45	487.36	449.17	568.74	700.64
Misc. Expenditure	-	-	-	-	-
Total Uses of Funds	997.80	1,385.56	2,088.43	2,595.10	3,003.69
Ratios					
EPS (Rs.)*	8.89	9.93	5.54 **	7.24	6.36
Book Value per Share (Rs.)*	43.71	50.01	48.20	54.38	59.59
Return on Capital Employed (ROCE)	23.7%	20.1%	12.5%	14.3%	14.4%
Return on Networth (RONW)	20.3%	19.8%	11.5%	13.3%	10.7%
Debt: Equity Ratio	0.71	1.09	0.87	1.04	1.14
Ratio of Net working Capital to Net Income	20.5%	27.4%	21.9%	25.1%	24.7%

<sup>\*</sup> on face value of Rs 10/- per share

<sup>\*\*</sup> EPS on expanded capital, post merger

#### **EXPLANATORY STATEMENT PURSUANT TO SEC. 173 OF THE COMPANIES ACT. 1956:**

#### ITEM NO. 7, 8 and 12:

Presently, the Company has an Authorised Share Capital of Rs. 25,00,00,000/- (Rupees Twenty Five Crores only) divided into 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each and Issued, Subscribed and Paid up Share Capital of Rs. 22,67,05,750/- (Rupees Twenty Two Crores Sixty Seven Lacs Five Thousands Seven Hundred Fifty only) be subdivided into 22,67,05,750 (Twenty Two Crores Sixty Seven Lacs Five Thousands Seven Hundred Fifty) Equity Shares of the face value of Re. I/- (Rupee One only) each

Presently, Promoters Groups of the Company are holding approx. 69% of the total Paid Up Share Capital of the Company and approx. 31% Paid Up Share Capital is with the Public. Thus the liquidity of the Shares in the Market is very low. In order to improve the liquidity of the Company's shares and with a view of keeping in mind the Long Term Prospects and Development of the existing Business Activities of the Company in the future, it is proposed to increase the Authorised Share Capital of the Company from existing of Rs. 25,00,00,000/- (Rupees Twenty Five Crores only) divided into 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each to Rs. 50,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,000 (Twenty Five Crores) Equity Shares of Re. I/- (Rupee One only) each by creation of 25,00,000 (Twenty Five Crores)

Consequent to the Increase in the Authorised Share Capital of the Company as above, it is necessary to amend the Clause V of the Memorandum of Association of the Company and Article 3 of the Articles of Association of the Company.

Your Directors recommend the above Resolutions for your approval.

None of the other Directors of the Company is/are in any way concerned or interested in the Resolutions except to the extent of their Shareholdings.

#### Item No. 9

The Board of Directors at their Meeting held on September 02, 2011, appointed Shri Vinod Haritwal as an Additional Director of the Company w.e.f. September 02, 2011.

Pursuant to the provisions of section 260 of the Companies Act 1956, he would hold office upto the date of the ensuing Annual General Meeting. The company has in terms of provisions of section 257 of the Companies Act 1956 received a Notice in writing from a member, proposing his candidature for the office of a Director of the company.

He is a qualified Chartered Accountant and Company Secretary and has over 30 years of corporate experience and was associated with our company previously for a period of 10 years.

Further the Board also subject to the approval of the Members, appointed Shri Vinod Haritwal as a Whole Time Director of the Company for a period of 5 (Five) years w.e.f. September 05, 2011.

Brief Terms and conditions of his appointment including the remuneration payable to him as a Whole Time Director are set out in the resolution.

The Board of Directors of the company consider it desirable to avail the services of Shri Vinod Haritwal as a Whole Time Director of the Company and accordingly recommends the Resolution at item no.9 for the approval of the members.

None of the Directors except Shri Vinod Haritwal are interested in the resolution.

#### Item No. 10

The Board of Directors pursuant to the resolution passed in the 49th Annual General Meeting held on August 16, 2007 appointed Shri Nirajkumar More as a Managing Director of the company w.e.f. November 01, 2008 for a period of 5 (Five) years, by passing a resolution in the Board Meeting held on October 30, 2008.

Subsequently with the merger of Bombay Paints Ltd. with the company and the increase in duties and responsibilities of Shri Nirajkumar More the Board by passing a resolution, increased his total monthly consolidated salary to Rs. 1,50,000/- in the scale of Rs. 1,00,000/- to Rs. 5,00,000/- w.e.f. 01-10-2009, for the residual period of his term i.e. Upto 31-10-2013, which was approved by the members in their Annual General Meeting held on September 29, 2010.

With Shri Nirajkumar More shouldering additional responsibilities for the Mall operations, in addition to the existing responsibilities, the Board in their meeting held on September 02, 2011 felt that there needs to be an increase in remuneration in the consolidated salary payable to him. As the consolidated salary was approved at Rs.1,50,000/- by the members in the Annual General Meeting held on September 29, 2010 the Directors thought that subject to the consent of the members there should be an increase in his consolidated salary to Rs. 2,00,000/- w.e.f. September 01, 2011, in the scale of Rs. 1,00,000/- to Rs. 5,00,000/-.

In the interest of the company the Board recommends the Resolution as set out in Item No. 10 of the Notice for the approval of the members.

Shri Nirajkumar More is concerned or interested in this resolution as it relates to his own revision in scales of salary. Shri Umeshkumar More being related to Shri Nirajkumar More may be deemed to be concerned or interested in the resolution. None of the other Directors of the company are concerned or interested in the resolution.

This may be treated as an abstract/ memorandum u/s 302 of the Companies Act, 1956.

#### Item No. I I

Shri Rohitkumar More was reappointed by the members of the company by passing a resolution in the 50<sup>th</sup> Annual General Meeting held on August 21, 2008 as a Whole Time Director of the company for a further period of 5 (Five) years w.e.f. August 01, 2008 on a Consolidated Salary of Rs. 25,000/- per month in the scale of Rs. 25,000/- per month.

Subsequently the members in the 52<sup>nd</sup> Annual General Meeting held on September 29, 2010 approved the increase in his Consolidated salary to Rs. 60,000/- in the scale of Rs. 50,000/- to Rs. 1,50,000/- per month w.e.f. August 01, 2011 for the residual period of his term upto July 31, 2013.

Shri Rohitkumar More is a Mechanical Engineer who looks after the day to day operations of the engineering division at Pune and has experience of over 17 years. The Board in their meeting held on September 02, 2011 thought it fit, subject to the consent of the members, to increase his consolidated salary in the scale of Rs. 50,000/- to Rs. 1,50,000/- w.e.f. 01-09-2011 for the residual period of his term upto July 31, 2013.

In the interest of the company the Board recommends the resolution as set out in Item No. 11 of the Notice for the approval of the members.

Shri Rohitkumar More is interested in the resolution as it relates to his own revision of salary. None of the other Directors of the company are in any way concerned or interested in the resolution.

This may be treated as an abstract/ memorandum u/s 302 of the Companies Act 1956.

Registered Office: Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101

Date: 02-09-2011

For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

#### **DIRECTORS' REPORT TO THE SHAREHOLDERS**

Your Directors have pleasure in presenting their 53<sup>rd</sup> Annual Report together with the Audited Annual Accounts of the Company for the financial year ended 31st March, 2011.

#### **FINANCIAL RESULTS**

	2010-11	2009-10
	Rs. Million	Rs. Million
Gross Operating Revenue	3353.25	2631.66
Net Revenue	2835.55	2262.62
Earning before Interest, Depreciation, Tax & Amortizations (EBIDTA)	433.62	372.36
Profit Before Tax	202.86	229.37
Provision for Tax (FBT, Current & Deferred Tax)	58.74	65.14
Net Profit after Tax	144.12	164.23
Add: Profit brought forward from previous years	236.49	109.42
Profit available for disposal	380.61	273.65
Proposed Dividend and Tax thereon	21.08	21.15
Transfer to General Reserve	14.00	16.00
Profit carried forward	345.53	236.50

#### SUBDIVISION / SPLITTING OF EQUITY SHARES OF THE COMPANY

Your Board of Directors, subject to the confirmation by the Shareholders of the Company, gave their consent, by passing a Resolution in the Board Meeting held on June 15, 2011, for the sub – division / splitting of 1 Equity Share of Face Value and Paid up Value of Rs. 10/- each of the Company into 10 Equity Shares of Face Value and Paid up Value of Re. 1/- each and Consequential alteration to the Memorandum and Articles of Association of the Company.

Accordingly Notices of Postal Ballot were sent to all the Shareholders of the Company on June 20, 2011. The Chairman of the Company has declared the results of Postal Ballot on July 26, 2011 and declared as passed with overwhelming majority (Approx. 99.88%). The relevant Depositories and The Bombay Stock Exchange granted their consent and the Share Split is effective and accordingly quoted on the Stock Exchange. A new ISIN number has been allotted which is INE266D01021.

#### DIVIDEND

Your Board has recommended payment of Dividend for the year ended 31st March, 2011 at 8% (Proposed) i.e.0.08 paise on Equity Shares of Re. I/- each and seeks your approval for the same.

#### **OPERATIONS**

The year under review saw a good growth in revenues and the gross Sales of the Company grew by 25.53% over the last year.

A full analysis and discussion on the business outlook is included in this Annual Report under the heading 'Management Discussion and Analysis' as Annexure A to this Report.

#### STATUS OF ON-GOING PROJECTS

#### Growel's 101: The Shopping Mall

The Second Phase of the Shopping Mall became Operational in August, 2010 and has become a popular destination with many renowned brands operating. The Neo classical architectural theme of the Mall has presented a unique concept to the city of Mumbai which has been well appreciated by many and is evident from the increasing number of footfalls.

#### **RESEARCH & DEVELOPMENT**

R&D is the bedrock of the Company's technical excellence. The Company continues to regularly invest in R&D and, has built a state-of-art new central R&D facility, at its existing premises to support a composite program for development of its surface finishing and other metal treatment activities amalgamated through its recent acquisitions. The Company remains steadfastly focused on developing and offering products / systems that are biodegradable and energy efficient.

#### **FUTURE PROSPECTS**

- a. The Surface Treatment Division of the Company has registered a significant growth in the current year, both in respect of Chemicals and the Engineering activities.
- b. The Industrial Paints Division is expected to grow by over 50% compared to the previous year. The Company is planning to reorganize the Production facilities of the Division to cope up with the rising Demand.



- c. The sale of Industrial Lubricants (thru Growel Sidasa) is set to increase by approximately 40% over the last year.
- d. The Shoppertainment Business is expected to have an exponential growth by the year end.

#### **FIXED DEPOSITS**

The Company's balance of Deposits as on March 31, 2011 was Rs. 8.90 Million (Previous year: Rs. 6.64 Million). Unclaimed Matured Fixed Deposits of Rs. 15,000/- which were not claimed as on March 31, 2011 (Previous year: Rs. 15,000/-) have been reflected in the books as payable to Investor Education & Protection Fund. The said amount shall be transferred to the Investor Education & Protection Fund on due date.

#### **BOARD OF DIRECTORS**

The Board has appointed Shri Vinod Haritwal as an Additional Director of the Company with effect from September 02, 2011. His term will expire at the forth coming Annual General Meeting. Being eligible, he offers himself for reappointment and the Board recommends that he be reappointed. The Company has received the required notices along with security deposits from a member proposing his candidature as Director of the Company.

Shri Harnish D. Juthani, Whole Time Director of the Company has resigned from the Directorship of the Company on March 15, 2011. He was associated with the Paints Division of Company from 2004 onwards and has contributed substantially to the growth and expansion of Paints Division (Erstwhile Bombay Paints Ltd.) of the Company and to bring out the Paints Division from its BIFR status. The Board will miss his guidance greatly and has placed on record its appreciation for the invaluable contribution made by him during his tenure as a Whole Time Director.

Shri Rameshkumar More, Director of the Company has resigned from the Directorship of the Company on July 6, 2011. He was associated with the Company since 1982 and has contributed substantially to the growth and expansion of the Business of the Company. The Board has placed on record its appreciation for the invaluable contribution made by him during his tenure as a Director.

As per the provisions of the Companies Act, 1956, and in terms of the Articles of Association of the Company, Shri Rohan Shah, Shri K. C. Srivastava and Shri. Suresh Pareek, Directors of your Company, retire by rotation and being eligible, have offered themselves for re-appointment.

#### **AUDIT COMMITTEE**

In accordance with the provisions of the Listing Agreement and Corporate Governance, the Company has constituted an Audit Committee. The Committee currently comprises of the following Directors viz., Shri Suresh Pareek, Shri Nirajkumar More, Shri Madan Mohan Chaturvedi and Shri K. C. Srivastava as members. The Audit Committee acts in accordance with the terms of reference specified from time to time by the Board.

#### **CORPORATE GOVERNANCE**

Your Company is committed to maintain the highest standards of Corporate Governance and adhere to the Corporate Governance requirements set out by SEBI. The report on Corporate Governance as stipulated under Clause 49 of the Listing Agreement forms part of the Report.

The requisite Certificate from the Auditors of the Company confirming Compliance with the conditions of Corporate Governance as stipulated under the aforesaid Clause 49 is attached to this Report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:

- a) In the preparations of the Annual Accounts, the applicable Accounting Standards have been followed.
- b) Appropriate policies have been selected and applied consistently and judgments and estimates wherever made are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as at March 31, 2011.
- c) Proper and sufficient care has been taken for the maintenance of adequate Accounting Records in accordance with the provisions of the Companies Act, 1956, for safeguarding the Assets of the Company and for preventing and detecting fraud and other irregularities.
- d) The Annual accounts have been prepared on a going concern basis.

#### **SUBSIDIARY COMPANIES**

The Consolidated Financial Statements presented by the Company include financial information of its subsidiaries prepared in compliance with applicable Accounting Standards. The Ministry of Corporate Affairs, Government of India vide its Circular No.5/12/2007-CL-III dated February 08, 2011 has granted general exemption under section 212(8) of the Companies Act, 1956, from attaching the Balance Sheet, Profit and Loss Account and other documents to the Balance Sheet of the Company provided certain conditions are fulfilled. Any member of the Holding and the Subsidiary Company is entitled to seek detailed information at any point of time. The Annual Accounts of the Subsidiary Companies have also been kept for inspection by any investor at the Registered Office of the Company.

Details of the Subsidiaries are covered in this Annual Report.

#### **CONSOLIDATED FINANCIAL STATEMENTS**

As stipulated by Clause 32 of the Listing Agreement with the Stock Exchange, the Consolidated Financial Statements have been prepared by your Company in accordance with the requirements of Accounting Standard 21 on Consolidated Financial Statements issued by the Institute of Chartered Accountants of India. The audited Consolidated Financial Statements together with Auditor's Report thereon forms part of the Annual Report.



#### **AUDITORS**

M/s. M. M. Nissim And Co., Chartered Accountants, Auditors of the Company retire at the ensuing Annual General Meeting. They are eligible for re-appointment and have expressed their willingness to act as auditors, if re-appointed. The Company has received a letter from them to the effect that their reappointment, if made, would be within the limits specified under section 224(1B) of the Companies Act, 1956. Members are requested to consider their appointment at a remuneration to be decided by the Board of Directors for the financial year ending March 31, 2012, as set out in the Notice convening the Meeting.

#### **AUDITORS' OBSERVATIONS**

The observations of the auditors contained in their Report have been adequately dealt with in the Notes to the Accounts given in Schedule 'O', which are self explanatory and therefore, do not call for any further comments.

# PARTICULARS REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUTGO

The information pursuant to section 217(I)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are given in 'Annexure C' to this Report.

#### **PARTICULARS OF EMPLOYEES**

The information required u/s. 217(2A) of the Companies Act, 1956, read with the rules framed hereunder form part of this report. However, as per provisions of Section 219(1)(b)(iv) of the Act, the report and accounts are being sent to all the shareholders excluding the statement of particulars of employees under section 217(2A) of the Act. Any shareholder interested in obtaining a copy of the statement may write to the Company Secretary at the Company's Registered Office Address and the same is available for inspection by members at the Registered Office of the Company on working days between 10:00 a.m to 12.00 noon upto the date of the ensuing AGM.

#### SAFETY, ENVIRONMENTAL CONTROL AND PROTECTION

The Company has taken all the necessary steps for safety and environmental control and protection at all its plants.

#### LISTING

The Equity Shares of the Company are at present listed with The Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001. The Company is regular in payment of listing fees.

#### **APPRECIATION**

The Directors wish to put on record their appreciation for the support of all our Bankers and the dedication and support of all our members and associates. Their efforts continue to be integral to our Company's ongoing success.

#### **Registered Office:**

Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101

Date: 02-09-2011

For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

# ANNEXURE – 'A': TO DIRECTORS' REPORT MANAGEMENT DISCUSSION AND ANALYSIS

#### I. AN OVERVIEW OF BUSINESS PERFORMANCE

During the year 2010-11, the net revenue of the Company grew by 25.32% to Rs. 2835.55 Million (from Rs. 2262.62 Million in previous year 2009-10). An overview of the performance of different business segments of the Company is as under:

- a) Chemical Segment: Your Company is the industry leader in this segment and manufactures and sells chemicals required for metal finishing, their intermediates and other speciality chemicals as well as pretreatment processes and industrial oils. The Company's chemical plants at Vapi and Dadra have been certified under ISO 9000:2000 and the plant at Barotiwala under ISO 14000. The net revenue of chemical segment grew to Rs. 1914.67 Million (from Rs. 1601.08 Million).
- b) **Engineering Segment:** Your Company is one of the leading manufacturers and provider of turnkey solutions for electroplating plants and their components, effluent treatment plants and other engineering products, from its plant located at Alandi, Pune. The engineering business regained a part of its lost ground and its net revenues increased by 141.93% to Rs. 342.46 Million (from Rs. 141.55 Million).
- c) Shoppertainment Segment: Your Company has undertaken development of a large shopping mall cum entertainment complex area 'Growel's 101' at Kandivli, Mumbai comprising of 750,000 sq. ft. in phases. The phase-I comprising 100,000 sq. ft. area has been operational with full occupancy since 2005-06. The net revenue from Phase-I was Rs. 53.38 Million (previous year Rs.56.20 Million). The Phase-II with additional 300,000 sq. ft. area was launched in August, 2010 and is 80% occupied. Full occupancy is expected to reach by March, 2012.
- d) **Paints Segment:** The Paints Division of your Company has contributed a net income of Rs. 474.54 Million during the year which was marginally higher than the previous financial year. However, your Company is confident that in the current year with adequate changes in the product mix, there will be greater revenues contributing to the overall growth of the Company. The Plant at Chembur, Mumbai is ISO 14001:2004 and is capable of manufacturing a wide range of paints for a variety of applications for a host of industries.

#### 2. EXPORTS DEVELOPMENT

Exports continue to be the major thrust of the Company's sales efforts. Such initiatives have helped the Company to grow its exports by 4.32% to Rs. 341.92 Million (from Rs. 327.74 Million) despite a slow down in the international market. The Company is striving to develop more new markets in hitherto unexplored regions to further boost its export growth prospects.

#### 3. FINANCIAL PERFORMANCE

The highlights of financial performance of the Company for the year under review are as under:

- a. The Net Profit after Tax for the year decreased by 12.24% to Rs.144.12 Million mainly due to interest and depreciation on account of Phase II of the Mall being operational since August 2010.
- b. The Company incurred total Capital Expenditure of Rs. 1227.68 Million, largely for the Shoppertainment project.
- c. The Borrowings increased by Rs. 59.14 Million mainly on account of Loans to fund the Shoppertainment project.
- d. The Working Capital (Net Current Assets) increased by 131.90 Million.
- e. The Debt Equity Ratio of the Company improved to 1.14 (from 1.04).

#### 4. OPPORTUNITIES, THREATS, RISKS, CONCERNS AND OUTLOOK

Due to recessionary scenario, there has been a mixed pattern in the sales and production of the Company's customer segments. However, since the Company's sales are fairly wide spread, these should see a healthy rebound in near future. Though the competition from national as well as international players is getting intense by the day, your Company expects to maintain its lead with superior R&D and a strong marketing network in India and Overseas. The Company continues to associate with international manufacturers to offer the widest and latest options to its customers.

The Company has recently diversified into synergic and allied fields of surface treatment/finishes e.g. pre-treatment processes, oils & lubricants and industrial paints. With the expected revival of industrial growth in the engineering sector emerging on the horizon, the demand for such products presents excellent prospects. It is felt that such market synergies provide a good opportunity for additional growth to our businesses in these fields in coming years.

The Company has commercial production at new 4000 MT manufacturing facility at Jammu, which is not only a low cost manufacturing base, but also enjoys important fiscal benefits which will help the Company to increase its competitive edge. Despite slow down in commercial real estate market, the Company has booked sizeable area for leasing to leading retail brands in phase-II of the Shoppertainment Mall, which is expected to be in full occupancy by March, 2012.

#### 5. FUTURE PROSPECTS

With the signs of revival of economic activities seen globally, various initiatives being pursued by your management for business development, new product offerings, cost reduction and productivity gains and fructification of recent investments would provide substantial impetus to

the future prospects in the long run and your Company expects to further consolidate and strengthen its leadership position in the surface finishing industry, grow business and improve profitability.

#### 6. HUMAN RESOURCES

Your Company considers Human Resources as an invaluable asset of your Company. A comprehensive training and development plan is in place for up gradation of the quality and skills of its Human Resources. The plan aims to provide thrust to enhance and update the skills and knowledge of its human resources at all locations through many in house training programs and deputing selected employees to suitable national and international forums to keep them abreast of the latest developments in the industry and economy. A HRM module of SAP is functioning effectively and improves the internal efficiency.

With a view to motivate excellence, the Company continues to link rewards with performance and success. The employees who have completed 25 years of service with the Company are felicitated on the Annual Day celebrations. Purposeful career paths are chalked out for employees in different job bands depending on their performance and competence level. The Company has under its employment a pool of 708 talented officers and workmen.

#### 7. INTERNAL CONTROL SYSTEMS AND RISK MANAGEMENT FRAME WORK

The Company has appropriate internal control systems and risk management frame work and these are designed to ensure the reliability of financial and other records and accountability of executive actions to the management's authorization as well as to identify and initiate actions to mitigate risks. All operating parameters are monitored and controlled. Regular internal audits and checks ensure that responsibilities are executed effectively. The Statutory Auditors have evaluated the system of internal controls of the Company and have reported that the same are adequate and commensurate with the size of the Company and nature of its business. To improve the efficiency and effectiveness of the internal control systems, the Company has already implemented at all its locations SAP, an ERP system which provides for checks and balances and improvements in controls. This system is expected to streamline many of the internal processes in the day-to-day operations of the Company. The internal control systems/frameworks are reviewed by the top Management and by the Audit Committee of the Board and proper follow up actions are ensured wherever required.

#### 8. CAUTIONARY STATEMENT

Statements in the Management Discussion and Analysis describing the Company's objectives, expectations, estimates or predictions may be forward looking within the meaning of applicable securities laws and regulations. Actual results may differ materially from those expressed in the statement. Important factors that could influence the Company's operations include global and domestic supply and demand conditions affecting selling prices of finished goods, input availability and prices, changes in Government regulations, tax laws, economic developments within the country and other incidental factors. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis, of any subsequent developments, events or information.

# ANNEXURE – 'B': TO DIRECTORS' REPORT REPORT ON CORPORATE GOVERNANCE

#### **INTRODUCTION:**

Corporate Governance is based on the principal of integrity, fairness, equity, transparency, accountability and commitment to values. Good governance Practices stems from the culture and mindset of the organization.

A detailed report on implementation by the Company of the Corporate Governance Code as incorporated in Clause 49 of the Listing Agreement with The Bombay Stock Exchange Ltd. is set out below.

#### **COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:**

GROWEL is committed to good Corporate Governance Practices that create long term sustainable shareholders value in the true spirit, at all times. Our governance practices are a product of self desire and reflected in our strategic thought process.

The Company is fully compliant with the recommendations of the prevailing and applicable Corporate Governance Code. Our Company's compliance with requirements is presented in the subsequent sections of the report.

#### **BOARD OF DIRECTORS:**

The Company's Board as of date consists of 9 Directors, the Chairman being an Executive Director. As per the Listing Agreement the Company should have 5 [Five] Independent Directors.

Your Company is in compliance with the provisions of Listing Agreement of the Stock Exchange and the Companies Act, 1956. The Board has 6 (Six) Independent Directors and has an optimum combination of Executive and Non-Executive Directors.

Shri Vinod Haritwal has joined the Board as an additional Director w.e.f. September 02, 2011.

Shri Harnish D. Juthani – Whole Time Director and Shri. Ramesh Kumar More – Director have resigned from the Board.

The Board of your Company has 3 [Three] Executive Directors and 6 [Six] Non-Executive Directors.

During the financial year ended March 31, 2011, 7 [Seven] Board meetings were held on 15.05.2010, 11.08.2010, 18.08.2010, 25.08.2010, 29.09.2010, 10.11.2010 and 14.02.2011.

The details of composition of the Board, category, attendance of Directors at Board Meetings during the financial year and at last Annual General Meeting, number of other Directorships and other Committee Memberships are given below:

Name of Directors	Category	No. of Board Meetings attended	Attendance at Last AGM	No of Other Directorships held	Outside Committee Positions held
Shri Umeshkumar More	Chairman	7	YES	П	None
Shri Nirajkumar More	MD	7	YES	14	None
Shri Rameshkumar More	ED	6	YES	8	None
Shri Rohitkumar More	WTD	0	NO	6	None
Shri Suresh Pareek	NED	7	YES	4	None
Shri M. M. Chaturvedi	NED	3	NO	2	None
Shri Rohan Shah	NED	0	NO	l	None
Shri K. C. Srivastava	NED	6	YES	6	None
Shri Harnish D. Juthani (upto 15.03.2011)	WTD	5	YES	NA	NA
Shri Yogesh Samat (w.e.f. 25.08.2010)	NED	4	YES	I	None
Shri Hosi N. Karanjia (upto 04-08-2010)	NED	I	NA	NA	NA

MD stands for Managing Director.

NED stands for Non-Executive Director

WTD stands for Whole-Time Director

ED stands for Executive Director

#### **INFORMATION SUPPLIED TO THE BOARD:**

Among others, this includes:

Review of Annual operating plans of business, capital budgets and updates.



- Quarterly results of the Company and its operating divisions.
- Minutes of meeting of audit Committee and other Committees.
- Information on recruitment and remuneration of senior officers just below the Board level.
- General notices of interests.
- Materially important show cause, demand, prosecution and penalty notices.
- Fatal or serious accidents or dangerous occurrences.
- Details of any joint venture or collaboration agreement.
- Sale of materials, nature of investments, subsidiaries, assets which are not in the normal course of business.
- Foreign exchange exposure and the steps taken by the management to limit the risk of adverse exchange rate movements.
- Any materially significant effluent or pollution problems.
- Any issue which involves possible public or product liability claims of a substantial nature.
- Significant developments in the human resource and industrial relations fronts.

The Board is routinely presented with all information under the above heads, whenever applicable and materially significant. These are submitted either as part of the agenda of Board meetings or are placed during the course of the meeting.

#### **MATERIALLY SIGNIFICANT RELATED PARTY TRANSACTIONS:**

There are no material transactions with related parties that require a separate disclosure. A comprehensive list of related party transactions as required by the Accounting Standard [AS] 18 issued by the Institute of Chartered Accountants of India, is given in 'Schedule 'O' to the Accounts in the Annual Report.

#### **COMMITTEES OF THE BOARD:**

The Board has constituted Committees of Directors, which confirm to the requirements of clause 49 of the Listing Agreement with the Stock Exchange and the Companies Act, 1956, to take informed decisions in the best interests of the Company. These Committees monitor the activities falling within their terms of reference.

#### **AUDIT COMMITTEE:**

The Company has constituted an Audit Committee at the Board level. The scope of the activities of the Audit Committee is in compliance with Clause 49 of the Listing Agreement with the Stock Exchange read with Section 292A of the Companies Act, 1956.

The Committee acts as a link between the Management, the Statutory Auditors and the Board of Directors and oversees the financial reporting process of the Company.

During the financial year 2010-2011, 6 [Six] Audit Committee Meetings were held.

The names of members of Committee and their attendance are as follows:

Name of the Members	Status	No. of Meetings Held	No. of Meetings Attended
Shri Suresh Pareek	Chairman	6	6
Shri Nirajkumar More	Member	6	6
Shri M. M. Chaturvedi	Member	6	3
Shri K. C. Srivastava	Member	6	5

All the members of the Audit Committee have Financial, Accounting and Management expertise.

The meetings of the Audit Committee are also attended by Head of Accounts department and representatives of the statutory auditors.

Shri Noel Jacob, Company Secretary acts as a Secretary of the Committee.

The Chairman of the Committee was present at the Annual General Meeting held on September 29, 2010 to attend to the shareholders queries.

#### **REMUNERATION & SELECTION COMMITTEE:**

The Company has constituted a Remuneration & Selection Committee (being a non-mandatory requirement) which meet, as and when required. All matters relating to review and approval of compensation / remuneration payable to Senior Personnel, Relatives of Directors, Executive and Non-Executive Directors are examined by the Committee and recommended to the Board for their approval.

The Company pays remuneration to its Chairman, Managing Director and Whole Time Directors by way of salary, commissions, perquisites and allowances.

The remuneration has been paid as approved by the Board, in accordance with the approval of the Shareholders and within the overall ceiling prescribed by Section 198 and 309 of the Companies Act 1956.



Given below are the details of remuneration paid to Directors during the financial year 2010-2011 and shareholding as on 31-03-2011:

(Amt. in Rs.)

Directors	Sitting Fees	Salary & Allowances	Perquisites	Share Holding as on 31-03-2011 (In Nos.)
Shri Umeshkumar More	-	13,33,200	39,600	23,16,857
Shri Rameshkumar More	60,000	-	-	2,160
Shri Nirajkumar More	-	22,20,200	39,600	17,64,153
Shri Rohitkumar More	-	6,49,023	39,600	-
Shri Rohan Shah	-	-	-	312
Shri M. M. Chaturvedi	30,000	-	-	312
Shri K. C. Srivastava	60,000	-	-	-
Shri Suresh Pareek	70,000	-	-	1,88,764
Shri Harnish D. Juthani	-	-	-	NA
Shri Hosi N. Karanjia	10,000	-	-	NA
Shri Yogesh Samat	40,000	-	-	-

#### **SHAREHOLDERS COMMITTEE:**

The Company has constituted a Shareholders Committee at Board level to strengthen the investor relations and to inter-alia look into issues relating to Shareholder Grievances pertaining to transfer / transmission of shares, non receipt of declared dividends, non receipt of Annual Report, issues concerning de-materialization, re-materialization etc.

The Shareholders Committee met 5 [Five] times during the year ended March 31, 2011.

The composition of the Shareholders Committee and details of the meetings attended by the Directors during the year 2010-2011 are given below:

Name of the Members	Status	No. of Meetings Held	No. of Meetings Attended
Shri Nirajkumar More	Chairman	5	5
Shri Rameshkumar More	Member	5	5
Shri K. C. Srivastava	Member	5	4

Shri Noel Jacob, Company Secretary is the Compliance Officer.

#### **DETAILS OF INVESTORS COMPLAINTS RECEIVED DURING THE YEAR:**

Sr. No.	Nature of Complaints	Received	Disposed	Pending
I	Non-receipt / Renewal of Dividend Warrants	15	14	
2	Non-receipt of Bonus Shares	2	3	
3	Non-receipt of Share Certificate	8	6	
4	Non-receipt of Annual Report	19	12	
5	Non-receipt of Demat Credit / Remat Certificate			
6	Non-receipt of Rejected DRFs			
	Total	44	44	

Five complaints received from the shareholders relating to non-receipt of dividend/bonus shares are under investigation by authorities as there are claims to the title of the same shares from multiple shareholders.

#### **GENERAL BODY MEETINGS:**

(a) The last three Annual General Meetings were held as under:

Particulars	31.03.2010	Extra Ordinary General Meeting	31.03.2009	31.03.2008
Date and Time	29.09.2010 at 10.30 a.m.	26.06.2009 at 10.30 a.m.	17.11.2009 at 10.30 a.m.	21.08.2008 at 2.30 p.m.
Venue	Growel 101 Mall, Growel House, Akurli Road, Kandivli (East), Mumbai - 400101.	Gold Screen Hall, 2nd Floor, Growel House, Akurli Road, Kandivli (East), Mumbai - 400101.	Gold Screen Hall, 2nd Floor, Growel House, Akurli Road, Kandivli (East), Mumbai - 400101.	Gold Screen Hall, 2nd Floor, Growel House, Akurli Road, Kandivli (East), Mumbai - 400101.
Any Special Resolution passed	Yes	Yes	No	No

Company has also passed the Resolutions for Splitting / subdivision of I (One) Equity Shares of Face Value of Rs. 10/- (Rupees Ten each) into 10 (Ten) Equity Shares of Face Value of Re. I (Rupee One each) by Postal Ballot, results of which were declared by the Chairman of the Company on July 26, 2011.



#### **DISCLOSURES:**

- There were no transactions of material nature other than reported under Related Party Disclosures that have been entered into by the Company with the promoters, Directors, their Relatives and the Management and in any Company in which they are interested, that may have potential conflict with the interest of the Company.
- 2. Details on the use of proceeds from public issues, right issues, and preferential issues etc.

No funds have been raised through issue of equity or debt in the form of public or rights or preferential issues during the year under review.

3. Details of information on appointment of new / re-appointment of Directors

A brief resume, nature of expertise in specific functional areas, names of Companies in which the person already holds Directorships and Memberships of the Committees of the Board and his shareholding in the Company forms part of the Notice of the Annual General Meeting and is annexed to this Annual Report.

4. Details of non-compliances, penalties etc. imposed on the Company by SEBI or Stock Exchange or any other Statutory Authority on any matter related to Capital Market, during the last Three Years:

The Company has complied with the requirements of the Stock Exchange, SEBI, and other Statutory Authorities on all matters relating to Capital Markets during the last Three Years. Redressal of 5 (Five) Complaints pending with SEBI have since been attended.

#### **MEANS OF COMMUNICATION:**

- 1. Quarterly Results are published in prominent daily newspapers viz., Free Press Journal and Navshakti.
- All items required to be covered in the Management Discussion and Analysis Report have been included in the Annexure 'A' to the Director's Report.
- 3. The Company has its own website and all the vital information relating to the Company and its products are displayed on the web site. Address of the website is **www.growel.com**

#### **GENERAL SHAREHOLDERS INFORMATION:**

ANNUAL GENERAL MEETING : 53rd Annual General Meeting.
 DAY & DATE : Friday, September 30, 2011

**TIME** : 03.00 p.m.

**VENUE** : 2<sup>nd</sup> Floor, Growel's 101 Mall, Growel House, Akurli Road, Kandivli (East), Mumbai – 400101.

- 2. FINANCIAL CALENDAR
  - \* Financial reporting for the Quarter ended June 30, 2011: By the end of August 14, 2011.
  - \* Financial reporting for the Quarter ended Sept. 30, 2011: By the end of November 14, 2011.
  - \* Financial reporting for the Quarter ended Dec. 31, 2011: By the end of February 14, 2012.
  - \* Financial reporting for the Year ended March 31, 2011: By the end of Sept. 30, 2012.
- 3. DATES OF BOOK CLOSURE: September 24, 2011 to September 30, 2011 [Both days inclusive]
- 4. RECORD DATE OF PAYMENT OF DIVIDEND: September 23, 2011.
- 5. SHARE TRANSFER SYSTEM:

The Company's Shares being in compulsory dematerialized (Demat) list are transferable through the depository system.

Shares in physical mode are processed by the Registrar and Share Transfer Agent [RTA]. The RTA has been authorized to process, approve and effect transfer of shares on behalf of the Company at fortnightly intervals.

#### 6. REGISTRAR AND TRANSFER AGENT:

The Company has appointed the below mentioned agency as Registrars and Share Transfer Agent (RTA) for both physical and demat segment of Equity Shares of the Company:

#### M/s. LINKINTIME INDIA PRIVATE LIMITED

[Unit: Grauer & Weil (India) Limited] C-13, Pannalal Silk Mills Compound,

LBS Marg, Bhandup (West), Mumbai - 400 078. Phones: (022) 2596 3838. Fax: (022) 2596 2691.

Email: helpline@linkintime.co.in; URL: www.linkintime.co.in

7. COMPANY SECRETARY & COMPLIANCE OFFICER: Shri Noel Jacob

#### 8. ADDRESS FOR CORRESPONDENCE:

Share Department:

**GRAUER & WEIL [INDIA] LIMITED** 

'Growel House', Akurli Road, Kandivli [East], Mumbai - 400 101.

Tel: 022-6699 3000. Fax: 022-6699 3010.

E-mail: hq@growel.com / secretarial@growel.com

#### 9. LISTING:

The Bombay Stock Exchange Ltd., Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

Tel: 022-2272 1234. Fax: 022-2272 1919.

#### 10. STOCK CODE OF THE COMPANY:

The Bombay Stock Exchange Ltd.,

Scrip Name: GRAUER & WEIL [INDIA] LIMITED

Scrip Code: 505710.

Electronic Mode: INE266D01021.

#### II. DEPOSITORY CONNECTIVITY: NSDL and CDSL

#### 12. ISIN NO. FOR THE COMPANY'S SECURITY: INE266D01021

#### 13. DEMATERIALISATION OF SHARES:

As on March 31, 2011, a total of 65,91,309 Shares representing 29.07% of the paid up capital of the Company were held in dematerialised form with NSDL and CDSL. Member can hold shares in electronic forms and trade the same in Depository System. However, they may hold the same in physical form also.

#### 14. STOCK PRICE DATA:

Stock Market price data for the year of Company's Share:

Month	High Price (Rs.)	Low Price (Rs.)	No. of Shares Traded	Total Turnover (Rs.)
April 10	74.90	65.40	14,00,248	9,86,74,645
May 10	70.80	57.15	5,69,872	3,71,39,659
June 10	69.00	57.70	2,73,336	1,79,54,140
July 10	74.90	58.00	6,49,809	4,62,85,529
August 10	94.75	70.50	15,95,128	13,37,01,492
September 10	109.90	79.70	25,30,721	24,73,81,285
October 10	106.15	91.20	5,81,578	5,75,08,383
November 10	98.80	73.05	3,57,322	3,13,52,437
December 10	84.90	67.10	1,85,586	1,42,30,716
January II	81.65	66.10	1,23,087	91,28,006
February II	69.90	55.00	1,51,953	96,54,475
March II	64.85	55.00	2,00,342	1,20,53,527

#### 15. SHAREHOLDING PATTERN AS ON MARCH 31, 2011:

Category	No. of shares held	% of shareholding
Promoters & Associates	15501241	68.3761
Mutual Funds & UTI	2312	0.0102
Banks & Financial Institutions	1950	0.0086
Private Body Corporates	1201543	5.3000
Indian Public/Others	5734638	25.2955
NRI/OCBs	228891	1.0096
Total	22670575	100.00



#### 16. DISTRIBUTION OF SHAREHOLDING AS ON MARCH 31, 2011:

No. of Equity Shares held	No. of Shareholders	No. of Shares held	% of Equity Capital
Upto 500	8195	1238470	5.4630
501-1000	991	779257	3.4370
1001-2000	643	921459	4.0650
2001-3000	221	551708	2.4340
3001-4000	80	287776	1.2690
4001-5000	62	288633	1.2730
5001-10000	92	668559	2.9490
10001 & above	01 & above 100 17934713		79.1100
Total	10384	22670575	100.0000

#### 17. PLANT LOCATIONS:

- a. 215/1, Plot No. 10, Dadra Industrial Estate, Dadra 396 191. [Dadra & Nagar Haveli U.T.]
- b. 407, GIDC Industrial Estate, Vapi 396 195. [Gujarat]
- c. Plot No. 31 & 32, Industrial Estate, Barotiwala 174 103. [H. P.]
- d. Survey No. 66, Village-Dhanore, Taluka-Khed, District Pune, [Maharashtra]
- e. SIDCO Industrial Complex, Phase II, Samba [J & K]
- f. B. D. Patil Marg, Chembur, Mumbai 400074.

#### 18. COMPLIANCE:

A certificate has been obtained from the Statutory Auditors of the Company regarding compliance of conditions of Corporate Governance and is attached to this report.

#### **Registered Office:**

Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101

Date: 02-09-2011

For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director



#### **DECLARATION**

In accordance with Clause 49(I)(D) of the Listing Agreement with the Stock Exchange, I hereby confirm that all the members of the Board of Directors and the Senior Management Personnel have affirmed compliance with their respective Codes of Conduct, as applicable to them, for the year ended March 31, 2011.

**Registered Office:** 

Growel House, Akurli Road, Kandivli [East], Mumbai - 400 101

Date: 02-09-2011

For & on behalf of the Board of Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

#### **AUDITOR'S CERTIFICATE**

To,

The Members,

**GRAUER & WEIL (INDIA) LIMITED** 

We have examined the compliance of conditions of Corporate Governance by GRAUER & WEIL [INDIA] LIMITED, (the Company) for the year ended March 31, 2011, as stipulated in clause 49 of the Listing Agreement of the said Company with the Stock Exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

#### For M. M. Nissim And Co.

**Chartered Accountants** 

#### **N.KASHINATH**

Partner

M. No: 36490

Mumbai

September 02, 2011.



#### ANNEXURE - 'C' TO DIRECTOR'S REPORT

#### COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

#### **CONSERVATION OF ENERGY:**

#### (I) ENERGY CONSERVATION MEASURES TAKEN:

- Introduced natural inverter for lighting purposes whenever electrical power is off.
- Instead of using the incinerators for drying the liquid and semi-solid sludge, natural energy such as ponds is constructed to evaporate the liquid and sludge are dried under sun-light.
- Pneumatic systems are introduced and mixing blenders are used to prevent the excess running of machineries.
- iv) Production per unit is measured on a regular basis thereby creating awareness of energy conservation.
- Plants are designed in such a way so that there is maximum circulation of air resulting in lower running of fans and exhausts.
- People are trained on conservation of energy.

#### (2) ADDITIONAL INVESTMENTS AND PROPOSALS, IF ANY, BEING IMPLEMENTED FOR REDUCTION OF **CONSUMPTION OF ENERGY:**

It is proposed to take further steps for the conservation of energy during the Current year.

#### (3) IMPACT OF THE ABOVE MEASURES:

Energy saving with resultant reduction in cost.

#### (4) TOTAL ENERGY CONSUMPTION AND ENERGY CONSUMPTION PER UNIT OF PRODUCTION AS PER FORM 'A'

**TECHNOLOGY ABSORPTION:** Efforts made in technology absorption as per Form 'B'

#### **FOREIGN EXCHANGE EARNINGS AND OUTGO:**

#### (I) Activities relating to exports, initiatives taken to develop export markets:

The Company has been taking various initiatives for export developments e.g. identification of new markets, new products introduction and expansion of distribution network overseas. As a result, the exports in 2010-2011 grew by 4.30% to Rs. 341.92 Million, as compared to Rs. 327.74 Million in 2009-2010.

#### (2) Total foreign exchange used and earned:

(Rs. in Millions)

- (i) Total foreign exchange used
  - (a) On import of raw materials, components, spare parts and capital goods

397.25  $\Pi.\Pi$ 

(b) Expenditure in foreign currencies for Business Travel, Seminars, Dividend and Royalties etc.

(ii) Total foreign exchange earned

366.46

#### **Registered Office:**

Growel House, Akurli Road, Kandivli [East],

Mumbai - 400 101 Date: 02-09-2011 For & on behalf of the Board of Directors

Grauer & Weil [India] Limited

Nirajkumar U. More Managing Director

# FORM - 'A'

#### FORM FOR DISCLOSURE OF PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY 2010-2011

**PARTICULARS** 2010-2011 2009-2010

#### POWER AND FUEL CONSUMPTION

#### I. ELECTRICITY

a)	Purchased Units	26,92,407	24,27,554
	Total amount (Rs.)	1,61,34,973	1,28,62,301
	Average Rate/Unit (Rs.)	5.99	12.88

Limited electric power was generated through D.G. Sets installed exclusively for the purpose of emergency Own generation supply whenever there was power shortage to keep the system working.

### 2. FURNACE/OTHER OIL

Quantity (Litres)	3,26,193	3,60,615
Total Cost (Rs.)	71,23,299	57,06,820
Average Rate (Rs. per litre)	21.84	15.82

#### **CONSUMPTION PER UNIT OF PRODUCTION:**

As the Company manufactures different types of custom - built plants and chemicals for various applications, it is impracticable to work out the cost of usage of energy on a per unit basis.



#### FORM - 'B'

#### FORM FOR DISCLOSURE OF PARTICULARS WITH RESPECT TO TECHNOLOGY ABSORPTION 2010-2011

#### A. RESEARCH & DEVELOPMENT:

#### I) Specific areas in which R & D is carried out by the Company:

- i) Trivalent chrome black twin additive passivate for zinc and zinc alloys.
- ii) White bronze for nickel free application.
- iii) Newly developed cost effective cyanide zinc plating system.
- iv) Newly developed copper brightner system.
- v) Trivalent chrome yellow passivation for zinc plating.

#### 2) Benefits derived as a result of the above R & D:

- i) Lead cadmium free electroless nickel plating process with brighter finish.
- ii) Removal of hexavalent chrome/chrome salts in the plating processes which are highly carcinogenic and hazardous.
- iii) Nickel free white bronze plating process.
- iv) With the collaboration of multi-nationals like M/s. Hawkings etc., the overall standards of plating information is broadened.
- v) Introduction of trivalent chrome passivation not only provides higher corrosion resistance but is also environment friendly.
- vi) With new electroless nickel process higher metal turnover with brighter finish is developed.

#### 3) Future Plan of Action:

- i) R&D division is working towards zero dumping concept in the pre-treatment process.
- ii) Due to implementation of ISO 9001:2000 Quality Management System, R&D activities are strictly monitored by regular internal and external audits.
- iii) Care is taken to comply with the federal environment standards to meet specific requirement ELV directive of European Union in respect of toxic and carcinogenic chemicals.
- iv) Compliance with Restriction of Hazardous Substances (ROHS) will be taken into account while preparation of new chemicals.
- v) Produce new intermediates for plating chemicals thereby leading to reduction of import costs.

#### 4) Expenditure on R & D:

		2010-2011	2009-2010
		(Rs. in '000)	(Rs. in '000)
a)	Capital	7,712	83,745
b)	Recurring	27,469	21,882
c)	Total	35,181	1,05,567
d)	Total R & D expenditure as a percentage of total Turnover	1.31%	4.82%

#### B. TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION:

#### 1) Efforts, in brief made towards technology absorption, adaptation and innovation:

The agreement with M/s. Hawkings, U.K. covers high quality electrophoretic lacquer coating and specialised matt electrophoretic technology, a new invention. Various types of dyes can be incorporated to produce infinite Range of colours such as Gold, Copper, Jet Black, and Brass Finish at most economical cost.

#### 2) Benefits derived as a result of the above efforts:

- a) Variety of decorative finishes to meet the changing needs of uses.
- Highly corrosion resistant and environmentally friendly substitute for many other finishing processes.

#### 3) Particulars of technologies imported:

#### a) Technology imported:

- i) New Generation Filtration and agitation by M/s Serfilco Inc., U.S.A.
- ii) New generation electrophoretic lacquers by M/s Hawking International, England
- iii) Highly corrosion resistant chrome process from Kabushiki Kaisha Nippon Dacro Shamrock, Japan.
- iv) Hexavalent chrome free passivation, post passivation and plating processes form M/s Sidasa, Spain.

#### b) Year imported:

- i) 2001-02
- ii) 2001-02
- iii) 2004-05
- iv) 2004-05
- c) Has technology been fully absorbed: Partially absorbed



#### **AUDITORS' REPORT**

#### TO THE SHAREHOLDERS OF GRAUER & WEIL (INDIA) LIMITED

We have audited the attached Balance Sheet of GRAUER & WEIL (INDIA) LIMITED, as at 31st March, 2011 and also the attached Profit and Loss Account and the cash flow statement of the Company for the year ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Our audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates and judgements made by the management in the preparation of financial statements and evaluating the overall financial statement presentation.

We planned and performed our audit, so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements and to provide a reasonable basis for our opinion and report that:

- 1) As required by the Companies (Auditors' Report) Order, 2003 issued by the Company Law Board in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2) Without qualifying our report, we draw attention to Note no- 17 of schedule O to the accounts on non provision for diminution in the value of investments relating to investments in equity shares of a subsidiary, associates. The management considers these investments as strategic investments and based upon projected future earnings expect the diminution in value to be temporary, upon which, we have placed our reliance.

In view of the above, the aggregate impact of the same is not quantifiable.

- 3) Further to our comments referred to in paragraph I above.
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of the books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement, under Report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement referred to in this report comply with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956.
  - e) On the basis of written representations received from the Directors as on March 31, 2011 and taken on record by the Board of Directors, we report and certify that none of the Directors is disqualified from being appointed as Director under Clause (g) of subsection (1) of Section 274 of the Companies Act, 1956 on the said date.
- 4) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with para 2 above and together with the notes thereon, give the information as required by the Companies Act, 1956 in the manner so required and also give a true and fair view in conformity with the accounting principles generally accepted in India.
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March, 2011.
  - i) in the case of the Profit and Loss Account, of the Profit for the year ended on that date; and
  - ii) in the case of the Cash Flow Statement, of the Cash flows for the year ended on that date.

For M. M. Nissim And Co. Chartered Accountants (Firm Reg No: 107122W)

N. KASHINATH Partner

Mem. No. 36490

Mumbai

2<sup>nd</sup> September, 2011



#### ANNEXURE REFERRED TO IN PARAGAPH I OF THE AUDITORS' REPORT OF EVEN DATE

- i. In respect of its fixed assets:
  - (a) The Company has compiled itemwise lists of only Plant & Machinery. In respect of other assets, we are informed that the Company is still in the process of compiling proper records.
  - (b) As explained to us, the assets have been physically verified by the management in accordance with a phased programme of verification which in our opinion is reasonable, considering the size and nature of its business. We are informed that there are no major discrepancies, as regards Plant and Machinery and in respect of other assets, discrepancies, if any, will then be dealt with in the accounts once the process of compilation is complete.
  - (c) The Company has not disposed off any substantial part of its Fixed Assets so as to affect its going concern.
- ii. In respect of its inventories:
  - (a) The Inventory, excluding goods in transit has been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable. As regards goods lying with third parties, confirmations have been obtained.
  - (b) The procedures of physical verification of Inventories followed by the management are, in our opinion, reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) On the basis of our examination of the inventory records of the Company, we are of the opinion that the Company is maintaining proper records of its inventory. The discrepancies noticed on verification between the physical stocks and book records have been properly dealt with in the books of account.
- iii. (a) The Company has during the year granted unsecured loans to 2 Companies listed in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 78.93 Lacs (157.40 Lacs) and the year end balance of Loans granted to such parties was Rs. 50.00 Lacs (66.43 Lacs).
  - (b) In our opinion, the rate of interest where applicable and other terms and conditions on which unsecured loans have been granted to Companies listed in the register maintained under section 301 of the Companies Act, 1956 are not, prima facie, prejudicial to the interest of the Company.
  - (c) The Companies have repaid the principal amounts as stipulated and have been regular in the payment of interest where applicable.
  - (d) There is no overdue amount of loans granted to Companies listed in the register maintained under section 301 of the Companies Act, 1956.
  - (e) The company has taken unsecured loans from 4 Companies and 2 Directors, covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 378.50 Lacs (255 Lacs) and the year end balance of such loans taken was Rs. 378.50 Lacs (255 Lacs).
  - (f) The rate of interest, where applicable and other terms and conditions of unsecured loans taken by the Company, are not prima facie prejudicial to the interest of the Company.
  - (g) The Company has repaid the principal amounts as stipulated and has been regular in the payment of interest, where applicable.
- iv. (a) In our opinion, there are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of inventory, fixed assets and for sale of goods and services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal controls.
- v. (a) Based on the audit procedure applied by us and according to the information, explanations and representation given to us, we are of the opinion that particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 that need to be entered in the register maintained under that section have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding the value of rupees five lacs in respect of each party during the year have been made at prices which are prima-facie, reasonable having regard to prevailing market prices at that time except that in respect of certain specialized services availed no comparison of prices could be made as we were informed that there are no prevailing market prices.
- vi. The Company has complied with the provisions of Section 58A, 58AA of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rule, 1975 with regards to deposits accepted from the public. We are informed by the management that no order has been passed by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or any other tribunal in respect of aforesaid deposits.
- vii. The Company does not have a formal internal audit system. However, in our opinion, there are adequate internal control procedures commensurate with the size and nature of its business.
- viii. We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for maintenance of cost records under section 209(I) (d) of the Companies Act, 1956 in respect of the Company's products to which the said

rules are applicable and are of the opinion that prima facie the prescribed accounts have been made and maintained. We have however, not made a detailed examination of the records with a view to determining whether they are accurate or complete.

- ix. (a) The Company is regular in depositing undisputed statutory dues, including Provident Fund, Investor Education and Protection Fund, Employees State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other Statutory dues with the appropriate authorities, where applicable. According to the information and explanations given to us, there are no undisputed amounts payable in respect of such statutory dues which have remained outstanding as at 31st March 2011 for a period of more than six months from the date they become payable.
  - (b) According to the records of the company Excise Duty, Sales Tax and Income tax which have not been deposited on account of any disputes, are as detailed below:

Particulars	Period to which the amount related	Forum where the dispute is pending	Amount (Rs. in Lacs)
Excise Duty	1984-85, 1985-86, 1989-90, 1990-91, 1991-92, 1992-93, 1993-94, 1994-95, 1995-96.	Central Excise Gold Appellate Tribunal	27.39
	1989-90, 1990-91, 1993-94, 1996-97, 1997-98, 1999-2000, 2000-2001.	Deputy/Assistant Commissioner	16.77
Sales Tax	2002-2003 and 2003-2004	Commissioner (Appeal)/Financial Commissioner	29.29
Income Tax	2008-2009	Commissioner (Appeal)	0.94

- x. The Company has no accumulated losses at the end of the financial year and has not incurred cash losses, in the current financial year and in the immediately preceding financial year.
- xi. The Company has not defaulted in repayment of its dues to banks. The company has not borrowed by way of debentures and from Financial Institutions.
- xii. As explained to us, the Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or any other securities.
- xiii. The Company is not a chit fund or nidhi or mutual benefit fund or society and hence the provisions of Clauses 4(xiii) (a) to (d) of the Order, are not applicable to the Company.
- xiv. The Company is not dealing or trading in shares, securities, debentures and other investments. Accordingly, the provisions of Clause 4 (xiv) of the Order are not applicable to the Company.
- xv. Based on our examination of the records and according to the information and explanations given to us, the company has not given any corporate guarantee for loans taken by others from any bank or financial institution.
- xvi. On the basis of the records examined by us and relying on the information compiled by the Company for co-relating the funds raised to the end use of the term loans, we have to state that, the Company has, prima-facie, applied the term loans for the purpose for which they were raised.
- xvii. According to the information and explanations, given to us and on an overall examination of the Financial Statements of the Company, we are of the opinion that, prima-facie; no funds raised on short term basis have been used for long term investments.
- xviii. The Company has not made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956.
- xix. The Company has not issued any debentures during the year.
- xx. The Company has not raised any money through a public issue, during the year.
- xxi. According to the information and explanations given to us and to the best of our knowledge and belief no fraud on or by the Company, has been noticed or reported by the Company during the year.

For M. M. Nissim And Co. Chartered Accountants (Firm Reg No: 107122W)

N. KASHINATH

**Partner** 

Mem. No. 36490

Mumbai

2<sup>nd</sup> September, 2011



# Grauer & Weil (India) Limited



Dadra Plant



Jammu Plant



Barotiwala Plant



Chembur Plant



Vapi Plant



Pune Plant

## **BALANCE SHEET AS AT 31st March, 2011**

			As At 31st March, 2011	As At 31st March, 2010
	Schedule	Rupees	Rupees	Rupees
SOURCES OF FUNDS				
SHAREHOLDERS FUNDS				
Share Capital	A	226,705,750		226,705,750
Reserves and Surplus	В	1,124,141,224		1,006,221,680
			1,350,846,974	1,232,927,430
LOAN FUNDS				
Secured Loans	С	1,409,686,362		1,215,253,316
Unsecured Loans	D	123,528,091		68,119,049
			1,533,214,453	1,283,372,365
DEFERRED TAX				
Deferred Tax Liabilities		140,823,972		103,446,006
Deferred Tax Assets		(21,196,548)		(24,647,984)
			119,627,424	78,798,022
			3,003,688,851	2,595,097,817
APPLICATION OF FUNDS				
FIXED ASSETS				
Gross Block	E	2,644,628,361		1,355,986,935
Less: Depreciation		383,272,877		308,170,009
Net Block		2,261,355,484		1,047,816,926
Capital Work in Progress & Capital Advances		25,296,637		962,134,398
			2,286,652,121	2,009,951,324
INVESTMENTS	F		16,399,488	16,408,488
CURRENT ASSETS, LOANS AND ADVANCES	G			
Inventories		490,512,888		347,428,504
Sundry Debtors		610,567,423		446,793,352
Cash and Bank Balances		90,818,408		69,337,107
Other Current Assets		4,436,093		3,708,496
Loans and Advances		274,666,842		190,628,007
		1,471,001,654		1,057,895,466
Less: CURRENT LIABILITIES AND PROVISIONS	Н			
Current Liabilities		682,088,253		409,392,766
Provisions		88,276,159		79,764,695
		770,364,412		489,157,461
NET CURRENT ASSETS			700,637,242	568,738,005
	_		3,003,688,851	2,595,097,817
Notes to Accounts	0			

Schedules 'A' to 'H' and O referred to above form an integral part of the Balance Sheet This is the Balance Sheet referred to in our report of even date

For M. M. NISSIM AND CO.

Chartered Accountants

(Firm Reg. No.: 107122W)

**N.KASHINATH** 

**Partner** 

Membership No.36490

Mumbai, 2nd September, 2011

For and on behalf of the board of the Directors

UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011



## PROFIT AND LOSS ACCOUNT FOR YEAR ENDED 31st March, 2011

		_	2010-2011	2009-10
INCOME	Schedule	Rupees	Rupees	Rupees
INCOME				
Income from Operations			2 212 504 010	2 550 001 254
Gross sales			3,213,584,018	2,559,991,356
Less: Trade discount			287,188,574	225,371,278
Less: Excise Duty			234,207,624	148,684,460
			2,692,187,820	2,185,935,618
Business Conducting Fees/Licence Fees and related income			102,148,644	56,227,784
(Tax deducted at source Rs.8,666,302.				
(Previous Year Rs. 8,407,042/-))				
			2,794,336,464	2,242,163,402
Other Income	I		41,214,247	20,455,681
			2,835,550,711	2,262,619,083
EXPENDITURE				
Materials	J		1,597,833,130	1,256,582,473
Salaries, Wages and other benefits	K		251,810,865	206,866,441
Other Expenses	L		552,280,054	426,811,929
Interest & Finance charges	М		158,212,707	99,069,954
Depreciation	N		72,555,041	43,921,040
·			2,632,691,797	2,033,251,837
PROFIT BEFORE TAX			202,858,915	229,367,246
PROVISION FOR TAXATION				-
Current Tax		40,470,000		39,000,000
Less: MAT Credit Entitlement		(22,560,000)		(4,300,000)
			17,910,000	34,700,000
Deferred Tax			40,829,403	30,440,137
PROFIT AFTER TAX			144,119,512	164,227,109
Add: Balance Brought Forward			236,495,474	109,417,064
PROFIT AVAILABLE FOR APPROPRIATION			380,614,986	273,644,173
APPROPRIATIONS			=======================================	273,011,173
Dividend				
- Final Dividend (Proposed)			18,136,460	18.136.460
Tax on Proposed Dividend			2,942,187	3,012,239
Transfer to General Reserve			14,000,000	16,000,000
II alisiei to Geliei ai Nesei ve			35,078,647	37,148,699
Balance Carried to Balance Sheet				
			345,536,339	236,495,474
Basic and Diluted Earnings per share			6.36	7.24
Notes to Accounts	0			

Schedules 'I' to 'N' and O referred to above form an integral part of the Profit & Loss Account

This is the Profit & Loss Account referred to in our report of even date

For M. M. NISSIM AND CO. For and on behalf of the board of the Directors

Chartered Accountants UMESHKUMAR MORE Chairman

(Firm Reg. No.: 107122W) NIRAJKUMAR MORE Managing Director

N.KASHINATH ANIL GUPTA Group CFO

Partner NOEL JACOB Sr.VP (Corp) & Company Secretary
Membership No.36490

Mumbai, 2nd September, 2011



Mumbai, 2nd September, 2011

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

		2010-2011		2009-2010	
		Rupees	Rupees	Rupees	Rupees
A.	CASH FLOW FROM OPERATING ACTIVITIES NET PROFIT BEFORE TAX Adjustment for:	202,858,915		229,367,246	•
	Depreciation Bad Debts written off (Net of provisions written back) Provision for diminution in value of Investments	72,555,041 1,741,156		43,921,040 3,649,177 (943,500)	
	Unrealised Exchange Loss Income / Profit (Loss) relating to Investment Activity	1,935,356 (225,237)		5,020,94Ó 1,996,655	
	Wealth Tax Interest - Net OPERATING PROFIT BEFORE WORKING CAPITAL	194,744 154,794,179	416,401,541	217,106 95,011,782	378,240,446
	CHANGES Adjustment for:				
	Trade and other receivables Inventories Trade Payable	(217,941,111) (143,084,384) 280,953,137	(00.073.350)	(75,357,566) (94,251,320) 66,295,615	(102.212.270)
	CASH GENERATED FROM OPERATIONS Direct Taxes paid	(32,265,082)	(80,072,358) 336,329,183	(31,718,810)	(103,313,270) 274,927,176
В.	NET CASH FROM OPERATING ACTIVITIES CASH FLOW FROM INVESTING ACTIVITIES		(32,265,082) 304,064,101		<u>(31,718,810)</u> 243,208,366
	Purchase of Fixed Assets Proceeds from Sale of Fixed Assets Purchase of Investments	(357,056,883) 2,891,139 -		(439,657,148) 2,374,702 (9,000)	
	Proceeds from Sale of Investments Interest received Income from Investments	9,000 2,690,931 13,820		55,500 2,898,121 18,050	
C.	NET CASH FROM INVESTING ACTIVITIES  CASH FLOW FROM FINANCING ACTIVITIES		( <u>351,451,992)</u> (47,387,892)		(434,319,775) (191,111,409)
<b>C</b> .	Net proceeds from working capital borrowings Net proceeds from dealers deposits	173,424,238 40,799,880		136,717,283 6,147,163	
	Proceeds from Term Loans Repayment of Term Loans Hire Purchase Credits taken	(89,315,782) 2,327,885		813,100,000 (622,794,293) 1,475,000	
	Hire Purchase Credits repaid Fixed Deposits accepted Fixed Deposits repaid	(2,003,295) 4,300,000 (2,040,000)		(4,940,688) 4,257,000 (2,387,000)	
	Inter Corporate Deposits accepted Inter Corporate Deposits repaid Loan taken from Directors	5,350,000 - 6,999,162		850,000 (200,000)	
	Loan Repaid to Directors Interest paid	(158.091.873)		5,150,000 (1,250,000) (99,208,758)	
	Dividend / Corporate Dividend tax paid NET CASH FROM FINANCING ACTIVITIES NET DECREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AS AT 31.03.10 CASH AND CASH EQUIVALENTS AS AT 31.03.11	(20,945,668)	70,804,547 23,416,655 75,357,936 98,774,593	(9,983,476)	226,932,231 35,820,822 39,537,115 75,357,936
	Components of cash and cash equivalents: Cash and bank balances Unrealised foreign exchange gains/ loss - net		90,818,408 7,956,185 98,774,593		69,337,107 6,020,829 75,357,936

This is the Cashflow Statement referred to in our report of even date

For M. M. NISSIM AND CO.

**Chartered Accountants** (Firm Reg. No.: 107122W)

**N.KASHINATH** 

**Partner** 

Membership No.36490

Mumbai, 2nd September, 2011

For and on behalf of the board of the Directors

UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE **Managing Director** 

**ANIL GUPTA Group CFO** 

**NOEL JACOB** Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011



# SCHEDULE ANNEXED TO THE BALANCE SHEET

	Rupees	As At 31st March, 2011 Rupees	As At 31st March, 2010 Rupees
SCHEDULE A: SHARE CAPITAL			
AUTHORISED			
25,000,000 Equity Shares of Rs. 10 each		250,000,000	250,000,000
ISSUED, SUBSCRIBED AND PAID-UP			
2,26,70,575 Equity Shares of Rs. 10 each fully paid-up		226,705,750	226,705,750
NOTE: Of the above,			
(I) 154,500 Equity shares were allotted as fully paid-up pursuant to a contract without payment being received in cash			
(2) 11,593,495 Equity shares were alloted as fully paid-up Bonus shares by capitalisation of Capital Reserve, Capital Redemption Reserve, General reserve & Securities Premium account			
SCHEDULE B: RESERVES AND SURPLUS			
GENERAL RESERVE I			
As per Last Balance Sheet	533,360,327		517,360,327
Add : Transferred from Profit and Loss Account	14,000,000		16,000,000
		547,360,327	533,360,327
GENERAL RESERVE-II			
As per Last Balance Sheet	236,365,879		239,343,891
Add: Excess Provision of expenses on Amalgamation written Back transfer from Profit & Loss Account	-		2,166,572
Less: Amount transfer to Profit & Loss account being difference of Depriciation on			
Orginal Cost & fair value.	5,121,321		5,144,584
		231,244,558	236,365,879
PROFIT AND LOSS ACCOUNT		345,536,339	236,495,474
		1,124,141,224	1,006,221,680



		As At 31st March, 2011 Rupees	March, 2010
SCHEDULE C: SECURED LOANS			
CREDIT FACILITIES FROM BANKS			
Term Loans		984,965,561	964,281,343
(Repayable within one year Rs.214.59 million,			
Previous year Rs.124 million)			
Working Capital Facilities		421,039,413	247,615,175
HIRE PURCHASE CREDITS		3,681,388	3,356,798
		1,409,686,362	1,215,253,316
NOTES:  I Term loans from Punjab National Bank secured by pari-passu first charge by wardeeds of immovable properties of the Color Term loan from The Saraswat Co-ope mortgage of fixed assets including land Mumbai.  3 Term loan from Punjab National Bank for first charge on the block of assets of Sam Working capital facilities are secured by assets and book debts by way of first further collaterally secured by second Pa Shopping Mall at Kandivli, Mumbai. Worl National Bank are further collaterally seassets of Samba.  5 Hire purchase credits are secured by hypothere against.	y of joint mortgage of deposit of title ompany at Kandivli. rative Bank Ltd is secured by legal I & Building of its Paint Division at Sambha unit at Jammu is secured by bha unit hypothecation of all stocks,moveable charge on Pari-Passu basis and are ri-Passu charge on the block assets of king Capital facilities are from Punjab ecured by first charge on the block		
SCHEDULE D: UNSECURED LOANS			
Fixed Deposits:		8,904,000	6,644,000
(Repayable within one year Rs. I.09 million, Pr	evious year Rs. 1.94 million)		
Dealer Deposits		76,774,929	
Inter Corporate Deposits		21,450,000	
Loan from Directors		16,399,162	
		123,528,091	68,119,049

# SCHEDULE E: FIXED ASSETS

	Description	GROS	GROSS BLOCK (AT C	COST/FAIR VALUE)	LUE)		DEPRECIATION	ATION		NET BLOCK	LOCK
Ŗ.		As at 01-04-2010	Additions during the year	Sales/ adjustments during the year	As at 31-03-2011	Upto 01-04-2010	Deduction for Sale/ adjustments	For the Year	Upto 31-03-2011	As at 31-03-2011	As at 31-03-2010
	I. Land										
	a) Freehold	111,907,099	1	1	111,907,099	ı	1	1	,	111,907,099	660,706,111
	b) Leasehold	188,761,100	1	1	188,761,100	7,053,391	•	3,008,597	10,061,988	178,699,112	181,707,709
2.	Buildings	490,815,303	843,165,984	1	1,333,981,288	70,315,511	•	30,134,758	100,450,269	1,233,531,019	420,499,792
w.	Plant and Machinery	356,928,129	310,165,586	1	667,093,714	141,000,105	•	26,852,551	167,852,657	499,241,057	215,928,024
4.	Laboratory Equipment	29,130,717	1,882,088	547,100	30,465,705	13,081,135	424,674	1,412,988	14,039,449	16,426,256	16,049,582
٦.	R&D Equipment	46,208,194	7,712,787	1	53,920,981	18,764,307	1	2,414,353	21,178,660	32,742,320	27,443,887
9	Furniture Fittings and Fixtures	37,774,420	94,071,847	'	131,846,267	21,786,308	ı	4,886,869	26,673,178	105,173,089	15,988,112
7.	Office Equipments	33,382,608	5,140,714	1	38,523,322	15,229,043	(80)	1,446,619	16,675,742	21,847,580	18,153,565
œί	Vehicles	54,336,802	29,731,016	4,706,118	79,361,700	19,325,722	2,118,902	6,096,513	23,303,334	56,058,366	35,011,080
6.	Intangible Assets (Computer Software)	6,742,563	2,024,622	•	8,767,185	1,614,487	ı	1,423,112	3,037,600	5,729,586	5,128,076
	Total	1,355,986,935 1,293,894,644	1,293,894,644	5,253,218	2,644,628,361	308,170,009	2,573,496	77,676,362	383,272,877	2,261,355,484	1,047,816,926
	Previous Year	1,135,348,697	227,899,280	7,261,042	1,355,986,935	262,755,493	3,796,635	49,211,151	308,170,009	1,047,816,927	

Buildings includes Residential premises at Vapi amounting to Rs. 521,866/- for which conveyance is yet to be executed by the company and includes premises in Co-operative societies and the cost of shares alloted by the societies. Note: I.

2. Vehicles include Rs. 19, 155, 665/- being cost of vehicles not registered in the name of the company.

	As at 31st N	March, 2011	As at 31st N	1arch, 2010
	Nos.	Rupees	Nos.	Rupees
SCHEDULE F: INVESTMENTS (NON TRADE, LONG TERM)				
(at cost less permanent diminution in value)				
SHARES				
Quoted				
In fully paid-up Equity Shares of Rs.10 each				
Arihant Threads Limited	2,100	6,300	2,100	6,300
Crystal Software Solutions Limited	8,600	43,100	8,600	43,100
Sunflag Iron & Steel Co. Limited	2,000	I	2,000	- 1
Ginni Filaments Limited	900	14,400	900	14,400
Indo-French Bio-tech Enterprises Limited	89,800	89,800	89,800	89,800
Punjab National Bank	235	91,650	235	91,650
Unquoted				
In Subsidiaries				
Poona Bottling Co. Pvt Ltd (Fully paid-up Equity shares of Rs. 100/- each)	95,970	407,085	95,970	407,085
Growel Energy Company Ltd (Fully paid-up Equity shares of Rs.10/- each)	-	-	-	-
Grauer & Weil (Shanghai) Limited	-	7,890,000	-	7,890,000
In Associates / Joint Ventures				
Growel Goema (I) Pvt Limited (Fully paid up Equity shares of Rs. 10/- each)	149,980	1,499,800	149,980	1,499,800
Growel Sidasa Industries Pvt Limited (Fully paid up Equity shares of Rs. 10/- each)	444,900	4,449,000	444,900	4,449,000
Growel Energy Company Ltd (Fully paid-up Equity shares of Rs.10/- each)	49,400	494,000	49,400	494,000
Grauer & Weil (Thailand) Limitted (Fully paid up Equity shares of THB 100 each)	9,800	1,098,050	9,800	1,098,050
Others				
In fully paid-up Equity Shares of Rs. 10 each				
Shree Vaishanavi Dyeing & Printing Limited	1,500	6,000	1,500	6,000
Growel Softech Pvt. Limited	-	-	-	-
Saraswat Cooperative Bank Ltd	5,000	50,000	5,000	50,000
Rasik Plast Limited	13,500	ı	13,500	1
Surlux Health Centres Limited	1,000	ı	1,000	1
Shivalik Solid Waste Management Ltd.	20,000	200,000	20,000	200,000
National Savings Certificates		60,300		69,300
		16,399,488		16,408,488
	As at 31 st	March, 2011	As at 31st I	March, 2010
	Cost	Market value	Cost	Market value
	Rs.	Rs.	Rs.	Rs.
Aggregate value of Quoted Investments	245,251	422,638	245,251	333,461
Aggregate value of Unquoted Investments	16,154,237		16,163,237	
	16,399,488		16,408,488	

			Rupees	As At 31st March, 2011 Rupees	As At 31st March, 2010 Rupees
SCH	IFDI	ULE G: CURRENT ASSETS, LOANS AND ADVANCES	nupees	Rupees	Nupees
1.		RRENT ASSETS			
	(i)	Inventories			
	(-)	Stores, Spares and Packing Materials	14,820,263		16,548,948
		Raw Materials	242,675,476		176,902,943
		Work-in-Progress	36,348,723		31,632,280
		Finished Goods	134,064,947		95,920,947
		Goods in Transit	62,603,479		26,423,386
				490,512,888	347,428,504
	(ii)	Sundry Debtors		, ,	
	( )	(Refer Note no.5)			
		Exceeding six months			
		- Secured	20,429,980		9,002,078
		- Unsecured-Considered good	105,860,777		88,876,577
		- Unsecured-Considered Doubtful	-		17,452,612
			126,290,757		115,331,267
		Other Debts			
		- Secured	24,980,827		9,043,508
		- Unsecured-Considered good	459,295,839		339,871,189
			484,276,666		348,914,697
		- Provsion for Doubtful Debts	-		17,452,612
				610,567,423	446,793,352
	(iii)	Cash and Bank balances			
		Cash on hand	2,377,781		1,676,129
		With Scheduled Banks :			
		In Current Accounts	76,559,639		54,160,796
		In Fixed Deposits	4,283,680		4,383,230
		In Margin accounts	7,597,308		9,116,952
				90,818,408	69,337,107
	(iv)	Other Current Assets			
		Interest Receivable	4,426,597		3,704,400
		Interest Accrued but not due	9,496		4,096
				4,436,093	3,708,496
II.	LOA	ANS AND ADVANCES			
		secured considered good unless otherwise specified)			
	Inte	r Corporate Loans (Refer Note no. 7 (b))	5,000,000		6,642,840
		inces with Excise Department	49,452,251		53,677,771
		ance (Less Provision)	3,209,166		11,608,828
		T Credit Entitlement	37,760,000		15,200,000
		posits (Refer Note no.7 (a))	31,197,087		29,372,826
		ance to Suppliers	105,639,542		40,920,893
		ns to Staff	2,810,471		1,837,024
		paid Expenses	4,134,680		4,213,028
		ances recoverable in cash or in kind or for value to be	35,463,645		27,154,797
	rece	eived (Refer Note no.7 (c))		274 446 245	100 (00 00=
				274,666,842	190,628,007
				1,471,001,654	1,057,895,467

		Rupees	Rupees	As At 31st March, 2011 Rupees	As At 31st March, 2010 Rupees
SCI	HEDULE H: CURRENT LIABILITIES & PROVISIONS				
(a)	CURRENT LIABILITIES				
	Acceptances		32,551,470		-
	Sundry Creditors				
	- Due to Micro, Small & Medium Enterprises		1,542,371		1,658,730
	- Others		369,270,914		267,230,069
	Advance from customers		74,990,141		19,404,710
	Investor Education and Protection Fund shall be credited by*				
	Unclaimed dividends	1,623,548			1,420,516
	Unclaimed Fixed Deposits	15,000			18,000
			1,638,548		1,438,516
	Interest accrued but not due		863,310		742,475
	Other Liabilities		201,231,499		118,918,266
				682,088,253	409,392,766
(b)	PROVISIONS				
	Proposed Dividend		18,136,460		18,136,460
	Tax on Proposed dividend		2,942,187		3,012,239
	Provision for Retirement Benefits		67,197,512		58,615,996
				88,276,159	79,764,695
				770,364,412	489,157,461

<sup>\*</sup>The figures reflect the position as at 31st March, 2011. The Actual amount to be transferred to the Investor Education and Protection Fund in this respect shall be determined on the due dates.

# SCHEDULE ANNEXED TO THE PROFIT AND LOSS ACCOUNT

		2010-11	2009-10
	Rupees	Rupees	Rupees
SCHEDULE I: OTHER INCOME	•	•	•
Plating and Service charges (Gross)*		9,991,049	8,918,799
License Fees		550,000	400,000
Interest Received (Gross)*		3,418,528	4,058,172
Profit on sale of assets (Net)		259,800	-
Dimunition in value of Investments written back		-	943,500
Dividend on investments (other than Trade Investments)		13,820	18,050
Miscellaneous Receipts (Gross)*		23,029,421	6,117,160
Exchange fluctuations		3,951,629	-
		41,214,247	20,455,681
* Tax Deducted at source		546,571	3,394,085
SCHEDULE J: MATERIAL			
RAW MATERIAL CONSUMED			
Opening Stock	176,902,943		100,668,536
Add : Purchases	1,671,124,059		1,317,243,612
	1,848,027,002		1,417,912,148
Less: Closing Stock	242,675,476		176,902,943
		1,605,351,526	1,241,009,205
Purchase for Resale		30,850,099	28,406,668
		1,636,201,625	1,269,415,873
(INCREASE) / DECREASE IN STOCKS			
Opening Stock			
Work-in-Progress	31,632,280		37,372,880
Finished Goods	95,920,947		73,894,142
	127,553,227		111,267,022
Less:Closing Stock			
Work-in-Progress	36,329,198		31,632,280
Finished Goods	134,064,947		95,920,947
	170,394,145		127,553,227
		(42,840,918)	(16,286,205)
Variation in Excise duty on Opening & Closing Stock of finished Goods		4,472,423	3,452,805
		1,597,833,130	1,256,582,473
SCHEDULE K: SALARIES, WAGES AND OTHER BENEFITS			
Salaries, Wages, Bonus etc.		214,066,765	171,995,622
Contribution to Provident and Other Funds		12,554,316	11,562,432
Welfare Expenses		25,189,784	23,308,387
·		251,810,865	206,866,441

		2010-11	2009-10
	Rupees	Rupees	Rupees
SCHEDULE L: OTHER EXPENSES		-	
Stores, Spares and Loose Tools Consumed		36,108,840	13,377,557
Packing Expenses		70,122,849	81,715,468
Job Charges/Labour charges		50,480,006	29,662,511
Power and Fuel		33,074,989	21,586,540
Drawings, Designs and Layout Expenses		484,656	343,809
Rent		8,989,844	8,171,599
Rates and Taxes		11,948,910	12,809,542
Repairs & Maintainence:			
Buildings	20,411,709		6,396,742
Plant and Machinery	9,276,446		7,100,340
Others	7,589,222		8,727,723
		37,277,377	22,224,805
Insurance		4,280,746	3,850,068
Freight and Forwarding		57,441,469	42,023,459
Printing and Stationery		7,282,054	5,977,687
Postage and Telephones		11,853,936	11,546,669
Vehicle Expenses		12,202,133	9,611,959
Travelling Expenses		30,090,322	24,033,731
Conveyance Expenses		6,504,080	7,313,435
Legal and Professional Fees		21,340,212	16,834,164
Sales Tax		58,123,002	48,803,196
Advertisement & Sales Promotion		18,723,454	5,615,102
Auditors' Remuneration:			
Audit Fees	185,000		185,000
Tax Audit /Taxation Matters	175,000		160,000
Cost Audit Fees	40,000		40,000
Other Matters	47,500		70,000
Reimbursement of Expenses	48,361		40,674
		495,861	495,674
Directors' Sitting Fees		270,000	147,500
Bad Debts written off		1,741,156	3,649,177
(Less- Provision for doubtful debts written back Rs. 17,452,613)			
Wealth Tax		194,744	217,106
Loss on Sale/Discard of Assets (Net)		48,383	1,089,705
Loss on Sale of Investments (Net)		-	925,000
Donations		82,851	113,703
Exchange Fluctuations loss		-	3,678,283
Miscellaneous Expenses		73,118,180	50,994,480
	1	552,280,054	426,811,929

		2010-11	2009-10
	Rupees	Rupees	Rupees
SCHEDULE M: INTEREST & FINANCE CHARGES			
Interest			
- On Fixed Loans		79,914,315	35,582,708
- Others		52,558,136	43,121,135
Cash Discount		25,740,256	20,366,111
		158,212,707	99,069,954
SCHEDULE N: DEPRECIATION			
Depreciation for the year		77,676,362	49,211,151
Less: Capitalised during the year		-	145,527
Less: Withdrawn from General Reserve -II		5,121,321	5,144,584
		72,555,041	43,921,040

#### SCHEDULE O: NOTES FORMING PARTS OF THE ACCOUNTS

#### I. Significant Accounting Policies

#### a. Basis of Accounting:

The accounts have been prepared on the accrual basis of accounting, under the historical cost convention and fair valuation of certain assets on merger under a Scheme approved by The Hon'ble Board for Industrial & Financial Reconstruction (BIFR), in accordance with the Companies Act, 1956 and the applicable Accounting Standards notified by the Companies (Accounting Standard) Rules, 2006.

#### b. Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect, the reported amount of assets and liabilities on the date of the financial statement and a reported amount of revenues and expenses during the reporting period. Difference between the actual expenses and estimates are recognised in the period in which the results are known / materialized.

#### c. Revenue Recognition:

Revenue from the sale of goods are recognised upon passage of title to the customer which generally coincides with their delivery. Claims, if any, in respect of sales are accounted for as and when settled.

Equipment manufactured by the Engineering Division for use by other divisions are included in the Sales at transfer price and are capitalised by other division.

Benefit on account of entitlement to import duty free materials under the "Duty Entitlement Exemption Certificate" (DEEC) is accounted in the year of import.

Income arising out of Business Conducting/License Fees are accounted at contracted rates, keeping in view the collectability of the resulting receivables is reasonably assured and is disclosed net of indirect taxes, if any.

Revenue from amenities provided is recognized at value of service and is disclosed net of indirect taxes, if any. Recoveries made against common area maintenance expenses are netted of against relevant expenses.

Income from operations in Paints division includes Job Contract receipts, net of payments made to Sub Contractors. The Company follows the "Percentage of Completion Method" of accounting for all contracts. The revenue from the execution of contracts is recognised proportionately with the degree of completion achieved under each contract, matching revenue with expenses incurred.

#### d. Fixed Assets and Depreciation:

- Fixed assets are stated at cost of acquisition/fair value including expenditure incurred during construction / erection less accumulated depreciation. The cost of an asset comprises its purchase price and any directly attributed cost of bringing the asset to working condition for its intended use.
- II. Expenditure incurred during the developmental and preliminary stages of Company's new projects are carried forward under the head capital work in Progress.
- III. Depreciation is provided in the manner and at the rates specified in Schedule XIV of the Companies Act, 1956:
  - On Written Down Value basis in respect of all assets acquired before 01/04/91 at Kandivli and assets acquired upto 31/12/1986 at its Paints Division.
  - On straight line basis in respect of all other assets.
- IV. Premium on leasehold land is amortised over its lease period; unless it is a perpetual lease.
- V. Computer software is being amortised on straight line method over a period of five years.
- VI. Additional depreciation arising on fair value of the assets at its Paints division is adjusted against General Reserve II

#### e. Impairment:

Impairment loss is recognised wherever the carrying amount of an asset is in excess of its recoverable amount and the same is recognised as an expense in the statement of profit and loss and the carrying amount of the asset is reduced to its recoverable amount. Previously recognised impairment loss is further provided or revised depending on changes in circumstances.

# f. Investments:

Long Term Investments are stated at cost of acquisition or book value. Book value being arrived at after adjusting provision for diminution in value, provided such diminution is other than temporary. Current investments are stated at lower of cost and fair value.

#### g. Inventories:

i. Inventories are valued as follows:

Stores, Spares, Raw Materials, Packing Materials, Finished Goods and Work – In – Progress : At lower of cost and Net Realisable Value.

ii. Cost of Raw Materials, Stores, Spares and Packing Materials is determined on Weighted Average Basis. Cost of Finished Goods and Work – In – Progress is determined by considering materials, labour and other related direct expenses.

#### h. Research and Development:

Research and Development expenditure of revenue nature is written off in the year in which it is incurred and expenditure of capital nature is included in fixed assets and depreciation is provided on such assets as applicable.

#### i. Employee Benefits:

Short term employee benefit is accounted in the period during which the services have been rendered.

The Company's contribution to the Provident Fund is remitted to "Employees Provident Fund Organisation" based on fixed percentage of the eligible employee's salary and charged to Profit & Loss Account.

Superannuation benefits to certain employees, a defined contribution plan, as per Company's scheme, have been funded with Life Insurance Corporation of India and contribution is charged to Profit & Loss Account, when the contribution to the fund is due.

The Company's Liability towards Gratuity being defined benefit plan is accounted for based on Actuarial valuation done at the year end using the Projected Unit Credit Method. Actuarial gains & losses are charged to Profit & Loss Account. The Gratuity liability is partly funded through a trust with the Life Insurance Corporation of India for employees of Paints Division.

Compensated leave encashment being other long term employee benefit is accounted for based on Actuarial valuation done at the year end using projected unit credit method. Actuarial gains & losses are charged to Profit & loss Account.

#### j. Foreign Currency Transactions:

Transactions arising in foreign currencies during the year are recorded at the exchange rates prevailing on the date of the transactions. Foreign currency monetary items are converted into Rupee equivalent at the exchange rates prevailing as on Balance Sheet date. Non-monetary items are carried at historical cost denominated in a foreign currency and are reported using the exchange rate at the date of transaction. Exchange Difference arising on settlement / restatement of monetary items are recognised as income or as expenses in the year in which they arise. Premium or discount on Forward Contracts is amortised over the life of such contracts and is recognised as income or expenses. Any Profit or Loss arising in cancellation or renewal of Forward Contract is recognised as income or as expense for the year.

#### k. Customs Duty and Excise Duty:

Customs Duty and Excise Duty have been accounted on the basis of both payments made in respect of goods cleared as well as on provision made for goods lying in bonded warehouse.

#### I. Borrowing Costs:

Interest and other borrowing costs attributable to the acquisition of or construction of qualifying assets till the date of commercial use of the assets are capitalised. All other borrowing costs are charged to revenue.

#### m. Income Taxes:

Tax expense comprises both current and deferred taxes. Current Tax is provided on the taxable income using the applicable tax rates and tax laws. Deferred tax assets and liabilities arising on account of timing difference and which are capable of reversal in subsequent periods are recognised using the tax rates and tax laws that have been enacted or substantively enacted. Provision for Wealth Tax liability is estimated and provided for. Deffered tax assets pertaining to unabsorbed business loss & depreciation is recognized only to the extent of virtual certainty of it realization.

#### n. Segment Reporting:

#### i. Identification of Segments:

The Company has disclosed Business Segment as the Primary Segment. The Company's operating business are organized and managed separately according to the nature of the products and services provided, with each segment representing strategic business unit that offers different products and serves different markets.

#### ii. Segment Revenue & Results:

The Income and Expenses which are not directly attributable to business segment are shown as unallocated income and expenses.

#### iii. Segment Assets & Liabilities:

Segment Assets include all operating assets used by the business segment and consists principally all Fixed Assets, Debtors, Inventories and Advances. Segment Liabilities primarily include Creditors, Other Liabilities / Provisions. Common assets and liabilities that cannot be allocated to any segment are shown as a part of unallocated corporate assets and liabilities.

#### o. Leases:

Operating Lease payments are recognised on a straight line basis over the lease term.

#### p. Provision & Contingent Liabilities:

The Company recognizes a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosures is made.

#### 2. Contingent Liabilities not provided for:

		2010-2011 (Rs. in '000)	2009-2010 (Rs. in '000)
	Disputed matters in appeal / contested in respect of; - Income Tax	94	5850
	- Excise Duty	4416	4416
	- Sales Tax	2929	4534
	Bank Guarantees	81367	44009
	Others	100	-
3.	Estimated amount of contracts remaining to be executed on Capital account and not provided for (net of advances)	2462	24,579
4.	Tax deducted at sources on Job Contract sales	1128	1309
5.	Managerial Remuneration		
	· ·	2010-2011	2009-2010
		(Rs. in '000)	(Rs. in '000)
	i) Salary and allowances	6946	5066
	ii) Contribution to Provident Fund and other funds*	152	328
	iii) Perquisites iv) Directors Sitting Fees	158 270	1677 148
	iv) Directors Sitting Fees		
	Total	*7526	*7219
	*Excluding Contribution / Provision for Gratuity and Leave Encashment		
6.	Sundry Debtors includes:		
		2010-2011 (Rs. in '000)	2009-2010 (Rs. in '000)
	Debts due from Companies under same Management		
	i) Grauer & Weil (Thailand) Limited	24609	15980
	ii) Growel Sidasa Industries Pvt. Limited	14765	4618
	iii) Growel Goema India Pvt. Limited	39574	14679
	iv) Grauer & Weil (Shanghai) Limited	35932	32686
7.	Loans and Advances includes:	2010-2011	2009-2010
	a) Amount due from a subsidiary Company	(Rs. In '000)	(Rs. in '000)
	i) Poona Bottling Co. Pvt. Limited		2274
	- On account of Loan	- 7050	3274 7050
	- On account of Deposit	7030	7030
	b) Loan to Associates /Companies Under the same Management		
	i) Grauer & Weil (Thailand) Limited		
	- On account of Loan (including interest of Rs.4. lacs)	6922	6522
	<ul> <li>c) Amount due from Associates /Companies under the same Management- On account of expenses</li> </ul>		
		79	117
	i) Growel Sidasa Industries Pvt. Ltd. ii) Growel Softech Limited	/9 119	116 119
	iii) Growel Corporate Management Ltd.	- 117	119
	iv) Digikore Design Ltd.	39	39
	/	-,	3,



#### 8. Disclosure required by clause 32 of the listing agreement

Amount due from following parties Shares held by the Loanee company

(Rs. In '000)

0	area neid by the Leanes company				(1131 111 000)
		Amount Outstanding	Maximum Balance during the year	No. of shares held at the year end	Maximum No. of shares held during the year
i)	Subsidiaries				
,	Poona Bottling Co. Pvt. Limited	Nil	6047	4097500	4097500
	· ·	(3274)	(3274)	(4097500)	(4097500)
(ii)	Associates				
` ,	Grauer & Weil (Thailand) Ltd.	6922	6922	Nil	Nil
	,	(6522)	(6522)	(Nil)	(Nil)

#### Notes:

- 1. All the above loans and advance are interest bearing.
- 2. Loans to employees as per Companies policies are not considered
- 3. Previous year figures are in brackets.
- 9. In the opinion of the Board, the Current Assets, Loans and Advances are approximately of the value stated if realised in the ordinary course of the business.
- 10. The Company has taken various premises under operating leases. These are generally not non-cancellable and range between 11 months to 3 years and above and are renewable by mutual consent on mutually agreeable terms. Lease payments are recognised in the Profit and Loss Account under the head "rent".

Minimum Lease payments:

		(Rs. In '000)
Particular	2010-2011	2009-2010
- Not later than one year	8151	6326
- Later than one year, but not latter than five years	14035	8108
- More than five years	1022	1800

#### 11. Capital Work in Progress includes

Pre operative expenses pending allocation

(Rs. In '000) 2009-2010

2010-2011

I)	Rates and Taxes	1271	2504
2)	Insurance	584	94
3)	Professional Fees	6789	9557
4)	Borrowing Cost	33844	77016
5)	Salary and Wages	-	331
6)	Miscellaneous	4611	10004
		47099	99506
	Add: Brought forward from previous year	356736	293686
		403835	393192
	Less-Capitalised during the year	403748	36456
	Total	87	356736

12. As certified by the Management, the company has incurred the following revenue expenditure on Research & Development activities during the year at its R&D Centre at Kandivli

			(Rs. in '000)
		2010-2011	2009-2010
i) Salaries, Wages 8	Benefits	16643	12847
ii) Chemicals consu	med	4214	4694
iii) Traveling & Conv	eyance	1130	1187
iv) Repairs & Mainte	nance	939	159
v) Other expenses		495	1179
Total		23421	20066
Less : Testing & a	nalysis charges	(155)	(603)
Total			
		23266	19463

Depreciation includes Rs 2036 thousand (P.Y. 2094 thousand) in respect of Fixed Assets used for Research & Development.

Capital Expenditure on Research & Development during the year is Rs 7148 thousand (P.Y. 80928 thousand).

This information also complies with the terms of approval of In-house Research & Development facility at R&D centre, Kandivli, Mumbai granted by Government of India, Ministry of Science & Technology. Department of Scientific & Industrial Research for the period 1st April, 2009 to 31st March, 2012 vide their letter No. T.U.IV-15 (305)/2009 dated 16th June, 2009.

The Research & Development expenditure incurred during the year at other locations of the company not included in above is as follows;

		(Rs. In '000)
	2010-2011	2009-2010
Revenue Expenditure	4203	2359
Capital Expenditure	564	2817

#### 13. Employee Benefits:

As Per Accounting Standard 15 "Employee Benefits", the disclosures of Employee benefits as defined in accounting Standard are given below:

#### (i) Defined contribution plans:

		(Rs. In '000)
	2010-2011	2009-2010
Employer's Contribution to Provident Fund*	5830	5261
Employer's Contribution to Superannuation Fund*	2026	1862
*included in "contribution to Provident & Other funds" (Refer schedule K)		

# (ii) a. Defined benefit plans:

(Rs. In '000)

	Gratuity *2010-2011 Partly Funded	Gratuity *2010-2011 Unfunded	Gratuity *2009-2010 Partly Funded	Gratuity *2009-2010 Unfunded
Current Service Cost	881	2945	853	2934
Interest Cost	788	3160	681	2548
Expected return on Plan assets	(169)	-	(132)	-
Actuarial (Gain)/Loss	(1514)	5139	(358)	3371
Net Cost	(14)	11244	1044	8853

### b. Reconciliation of benefit obligations and plan assets for the year

(Rs. In '000)

	Gratuity *	Gratuity	Gratuity	Gratuity
	2010-2011	*2010-2011	*2009-2010	*2009-2010
	<u>Partly Funded</u>	<u>Unfunded</u>	<u>Partly Funded</u>	<u>Unfunded</u>
Present value of defined benefit obligation . Fair value of plan assets	977 I	48993	10099	39500
	228 I	-	2112	-
Net asset/ (liability) as at 31st March, 2011 Recognised in the Balance Sheet	(7490)	48993	(7987)	(39500)
Experience adjustments on plan liabilities Experience adjustments on plan assets	Not available * Not available *			

The management has relied on the overall actuarial valuation conducted by the actuary. However, experience adjustments on plan liabilities are not readily available hence not disclosed.



#### c. Change in defined benefit obligation

				(Rs. In '000)
	Gratuity *2010-2011 <u>Partly Funded</u>	Gratuity *2010-2011 <u>Unfunded</u>	Gratuity *2009-2010 <u>Partly Funded</u>	Gratuity *2009-2010 <u>Unfunded</u>
Present value of obligation as at 1st April, 2010	10099	39500	9276	36397
Current Service Cost	881	2945	853	2934
Interest Cost	788	3160	681	2548
Actuarial (Gain) / Loss	(1514)	5139	(336)	3371
Benefits paid	(483)	(1751)	(375)	(5750)
Present value of obligation as at 31st March, 2011	9771	48993	10099	39500

#### d. Change in Plan Assets

(Rs. In '000)

	Gratuity *2010-2011 <u>Partly funded</u>	Gratuity *2009-2010 <u>Partly funded</u>
Opening fair value of plan assets on 1st April,2010	2112	1157
Expected return on plan Assets	169	132
Contribution by Employer	483	1176
Benefits Paid	(483)	(375)
Acturial Gains/(loss)	*	22
Closing fair value of plan assets as on 31st March,2011	2281	2112
* (Rs. 22/-)		

#### e. Reconciliation of expected return and actual return on plan assets

(Rs. In '000)

Gratuity *2009-2010	0
Partly funde	<u>ed</u>
69	132
*	22
69	154
6	*

<sup>\* (</sup>Rs. 22/-)

# f. Reconciliation of opening and closing net liability /(asset) recognized in the Balance Sheet

(Rs. In '000)

	Gratuity *2010-2011 <u>Partly funded</u>	Gratuity *2010-2011 <u>Unfunded</u>	Gratuity *2009-2010 <u>Partly funded</u>	Gratuity *2009-2010 <u>Unfunded</u>
Opening net liability as on 1st April, 2010	7987	7 39500	8119	36397
Expenses as recognized in Profit & Loss account	(14	) 11244	1044	8853
Contribution by the employer	(483	(1751)	(1176)	(5750)
Net Liability/ (Assets)	7490	48993	7987	39500

# g. Investments under plan assets as on 31st March, 2011:

LIC Group Gratuity (Cash Accumulation) Policy - 100%



Discount rate

on plan assets

#### The principal actuarial assumptions

(Rs. In '000) **Gratuity\*** Gratuity\* Gratuity \* 20 Gratuity\* 2010-2011 2010-2011 2009-2010 2009-2010 Partly funded **Partly funded** <u>Unfunded</u> **Unfunded** 8.30% p.a 8.25% p.a 7.5% p.a 8% p.a Salary escalation rate 4% p.a 5% p.a 4% p.a 5% p.a Expected rate of return 8% p.a 8.5% p.a

The estimates of future salary increases considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

- 14. The Company enters into forward exchange contracts being derivates instruments, which are not intended for trading or speculative purposes, but for hedge purposes, to establish the amount of reporting currency required or available at the date of settlement.
  - The company does not have any outstanding position in respect of forward exchange contracts as at 31st March, 2011.
  - Un-hedged foreign currency exposure is as under:

Particular	<u>JPY</u>	USD	EURO	<u>GBP</u>	<u>HKD</u>	<u>SGD</u>	(Rs. In '000) Total (INR)
Receivable	-	2285457	97576	-	-	-	109464
	-	(2729250)	(98213)	(8934)	(5500)	-	(134066)
Payable	397828	423216	25484	17660	12500	6975	19715
	(-)	(102105)	(25400)	(17910)	(5500)	(-)	(7462)

#### 15. Micro, Small and Medium Enterprise Development Act, 2006

The information given below and that given in Schedule H "Current Liabilities and provisions "regarding Micro, Small and Medium enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company.

(Rs In '000)

No	Particular	2010-2011	2009-2010
(i)	Principal amount due to suppliers under MSMED	1542	1659
(ii)	Interest accrued and due to suppliers under MSMED on above amount, unpaid	6	6
(iii)	Payments made to suppliers (other than interest) beyond the appointed date during the year	6650	6366
(iv)	Interest paid to suppliers under the MSMED	-	-
(v)	Interest due and payable towards suppliers under MSMED Act towards payments already made	30	32
(vi)	Amount of cumulative interest accrued and unpaid as at the year end	36	38

# 16. Details Of Contracts in Progress as on 31st March 2011

(Rs. In '000)

Sr. No	Particular	2010-2011	2009-2010
Α	Contract Receipt for work done	86072	62002
В	Contract Costs for work done	51357	27616
С	Amount of advances received	-	-
D	Amount of retention	4452	5095
E	Amount due from Customers for Contract Billing	19841	15112
F	Amount due from Sub Contractors for Contract Billing	14792	9912
G	Contingencies for Contract	-	-

17. The company has investment of Rs. 78.90 lacs in equity shares of Grauer & Weil (Shanghai) Ltd, a wholly owned subsidiary company and investments in equity shares of Growel Goema (I) Pvt. Ltd, Growel Sidasa Industries Pvt. Ltd and Grauer & Weil (Thailand) Limited being investments in associates amounting to Rs. 70.47 lacs. The net worth of these companies have eroded. The management considers these as strategic investments and based upon projected future earnings, expects that the dimunition in value of investments is temporary and that no provision is required, upon which, the auditors being unable to make an informed judgement, have placed their reliance.

<sup>\*</sup> included in "Salaries, Wages, Bonus Etc." (Refer schedule K)

18. The following tables present revenue and profit/(loss) information regarding business/ geographical segments for the year ended 31st March, 2011 and certain assets and liabilities information regarding business and geographical segments as at 31st March, 2011

#### (a) Primary Segment Reporting by business segments

Rs. In '000

	Chemical	Engineering	Shoppertainment	Paints	Total
Segment revenue					
Income from operations	1,893,818	324,596	102,148	477,496	2,798,058
·	(1,593,976)	(132,728)	(56,228)	(463,791)	(2,246,723)
Less: Inter segment Revenue				3,722	3,722
				(4,559)	(4,559)
Add: Other Income	20,848	17,864	101	761	39,574
	(7,100)	(8,825)	(20)	(1,459)	(17,404)
Add: Unallocable					1,641
					(3,052)
Total	1,914,666	342,460	102,249	474,535	2,835,551
	(1,601,076)	(141,553)	(56,248)	(460,690)	(2,262,619)
Segment Results	281,123	9,911	83,008	17,917	391,959
<b>o</b>	(362,579)	(14,235)	(29,218)	(34,652)	(412,214)
Less: Interest					158,212
					(99,070)
Less: Other Unallocable					30,888
Expenditure net of unallocable					(83,777)
Income					,
Profit Before Tax					202,859
					(229,367)
Less: Provision for Current and					58,739
Deferred tax					(65,140)
Profit After Tax					144,120
					(164,227)
Segment Assets	1,242,633	214,434	1,460,446	546,691	3,464,204
	(965,267)	(156,648)	(1,187,049)	(588,612)	(2,897,576)
Unallocated corporate Assets					309,849
					(186,679)
Total Assets					3,774,053
					(3,084,255)
Segment Liabilities	298,902	137,223	127,872	114,449	678,446
	(194,134)	(67,097)	(75,890)	(107,653)	(444,773)
Unallocated corporate Liabilities					3,095,607
					(2,639,482)
Total Liabilities					3,774,053
					(3,084,255)
Capital Expenditure	63,896	2,854	279,906	2,628	
	(114,619)	(1,393)	(320,959)	(2,558)	
Depreciation	32,065	1,980	30,968	1,581	
	(24,175)	(1,635)	(10,326)	(1,797)	

# (b) Secondary segment reporting by Geographical segment

	Domestic	Foreign	Total
Revenue	2,470,140	365,411	2,835,551
	(1,934,870)	(327,750)	(2,262,619)
Total Assets	3,563,402	210,651	3,774,053
	(2,932,610)	(151,645)	(3,084,255)

Note: Previous year's figures are in brackets



#### 19 Related party disclosures

# (i) List of Related Parties

#### **Subsidiaries**

Poona Bottling Company Pvt Limited

Grauer & Weil (Shanghai) Ltd

#### **Associates**

Growel Goema (I) Pvt Limited

Growel Sidasa Industries Pvt Ltd

Grauer & Weil (Thailand) Limited

# Key Management Personnel, their relatives and enterprises where significant influence exists, with whom the company had transactions

Mr. Umeshkumar N. More

Mr. Rameshkumar R More

Mr. Nirajkumar U More

Mr. Rohitkumar R More

Mr. Rohan Shah

Mr. M M Chaturvedi

Mr. Harnish Juthani (upto 15th March, 2011)

Mr. K C Srivastava

Mr. Suresh Pareek

Mr. Yogesh Samat

**Growel Softech Limited** 

Digikore Designs Limited

**Growel Projects Limited** 

Ridhi Sidhi Limited

Bubna More & Co Pvt Limited

Radhakishan Nandlal Pvt Limited

Growel Corporate Management Limited

Waluj Bevrages Pvt. Ltd

# **Relatives of Key Management Personnel**

Mrs. Premlata U More Wife of Mr. Umeshkumar More

Mrs. Pallavi N More Wife of Mr. Nirajkumar More

Mrs. Draupadidevi N More Mother of Mr. Umeshkumar More

Mr. Abhishek R More Son of Mr. Rameshkumar More



# **RELATED PARTY TRANSATIONS**

Rs' 000

	Cb:	diam	A	riotos	KN	AD.	Entaun::	o of VMD	Deletion	Rs' 000 s of KMP
	Subsi		Assoc		2010-11	1P 2009-10		e of KMP		
Diversity of the second	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10
Director's fees					40	25				
Mr Ramesh More					60	25				
Mr K.Srivashtava					60	50				
Mr Suresh Pareek					70	45				
Mr M.M. Chaturvedi					30	5				
Mr Umeshkumar More						I				
Mr Yogesh Samat					40					
Mr Hosi Karanjia					10	22				
Interest Received										
Poona Bottling Company Pvt Ltd.	123	970								
Grauer & Weil (Thailand) Ltd.			400	400						
Loan Accepted										
Ridhi Sidhi Ltd							4,500	600		
Bubna More & Co Pvt Ltd							850			
Mr Neerajkumar More					2,000	5,150				
Mr Umeshkumar More					5,000	, ´				
RadhaKishan Nandlal Pvt Ltd					2,000			250		
Repayment of Loan Accepted								250		
Mr Neerajkumar More						1,250				
Ridhi Sidhi Ltd						1,230		250		
Interest Paid								230		
!			220	230						
Growel Goema (I) Pvt Ltd. Ridhi Sidhi Ltd			230	230			//2	225		
							663	325		
Bubna More & Co Pvt Ltd							435	362		
RadhaKishan Nandlal Pvt Ltd							914	904		
Mr Neerajkumar More					1,189	866				
Mr Umeshkumar More					269					
Poona Bottling Company Pvt Ltd.		3,997								
Loan / Advance Given										
Poona Bottling Company Pvt Ltd.	2,650	100								
Repayement of Loans advanced										
Poona Bottling Company Pvt Ltd.	6,048	5,100								
Purshases										
Growel Sidasa Industries Pvt Ltd			399	2						
Grauer & Weil (Thailand) Ltd.				66						
Project Expnses										
Growel Projects Ltd							59,584	128,800		
Rent paid							,	ŕ		
Poona Bottling Company Pvt Ltd.	600	662								
Ridhi Sidhi Ltd							215	180		
Mr Neerajkumar More					1,056	768	2.5	100		
Mr Umeshkumar More					90	90				
Mrs Pallavi More					70	/			516	426
1										348
Mrs Premlata More									540	348
Rent received.							100	100		
Ridhi Sidhi Ltd							103	102		
Mrs. Draupadidevi More										'
Bubna More & Co Pvt Ltd										
RadhaKishan Nandlal Pvt Ltd										
Sales										
Grauer & Weil (Shanghai) Ltd	26,802	22,295								
Growel Goema (I) Pvt Ltd.			113,645	616						
Growel Sidasa Industries Pvt Ltd			32,629	13,728						
Grauer & Weil (Thailand) Ltd.			33,726	21,364						

Rs' 000

	Subsi	diary	Assoc	iates	KN	1P	Enterpris	e of KMP	Relative	s of KMP
	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10
Reimburance of Expenses										
Poona Bottling Company Pvt Ltd.	863	627								
Growel Goema (I) Pvt Ltd.			1,305	561						
Growel Sidasa Industries Pvt Ltd			213	191						
Grauer & Weil (Shanghai) Ltd		64								
Grauer & Weil (Thailand) Ltd.				5						
Services Paid										
Growel Projects Ltd								3,723		
Sap Expenses - Services								,		
Growel Softech Ltd							180			
Manegerial Remuneration										
Mr Neerajkumar More					2,260	2,105				
Mr Umeshkumar More					1,373	2,940				
Mr Rohit More					689	391				
Mr Harnish Juthani					2,936	1,636				
Salaries						.,,,,,				
Mrs Pallavi More									3,311	535
Mr Abhishek More									296	332
Sale of Investments										552
Waluj Bevrages Pvt ltd								56		
Professional fees								30		
Growel Corporate Management Ltd							526	915		
Mr Harnish Juthani						150	320	713		
Royalty Income						130				
Growel Goema (I) Pvt Ltd.			2,366	12						
Dividend Paid			2,300	12						
Poona Bottling Company Pvt Ltd.	3,286									
Outstanding	3,200									
Loans & Advances										
Growel Sidasa Industries Pvt Ltd			79	116						
Grauer & Weil (Thailand) Ltd.			6,922	6,522						
Poona Bottling Company Pvt Ltd.	7,050	10,325	0,722	0,322						
Digikore Designs Ltd	7,030	10,323					39	39		
Growel Softech Ltd							119	119		
Growel Corporate Management Ltd							117	119		
Creditors								10		
Grauer & Weil (Thailand) Ltd.			25	25						
Growel Projects Ltd			25	23			17,623	14,171		
Poona Bottling Company Pvt Ltd.	69						17,023	17,171		
Growel Sidasa Industries Pvt Ltd	67		197	86						
Debtors			177	00						
Grauer & Weil (Shanghai ) Ltd	35,932	32,686								
Growel Goema (I) Pvt Ltd.	33,732	32,000	39,574	14,679						
Growel Sidasa Industries Pvt Ltd Grauer & Weil (Thailand) Ltd.			14,765 24,609	4,618 15,981						
Unsecured Loan			24,009	13,701						
Growel Goema (I) Pvt Ltd.			2,000	2,000						
Ridhi Sidhi Ltd			2,000	2,000			7,500	3,000		
Bubna More & Co Pvt Ltd							4,000			
								3,150		
RadhaKishan Nandlal Pvt Ltd					11 400	0.400	7,950	7,950		
Mr Neerajkumar More					11,400	9,400				
Mr Umeshkumar More					5,000					

No amount has been provided as doubtful debts or advances written off or written back in the year in respect of debts due from / to above related parties.

#### 20 EARNINGS PER SHARE

Calculation of Earnings per share for the year ended 31.03.2011

		31.03.2011	31.03.2010
Profit for the year	Rs.	144,119,512	164,227,109
Weighted average number of equity shares (Face Value Rs. 10 per share)	Nos.	22,670,575	22,670,575
Basic Earnings per share	Rs.	6.36	7.24

#### 21 Deferred Tax

The break up of Net Deferred Tax liability as on 31.3.2011 is as under

	2010 Rs. Ir		2009 Rs. In	
	Deferred Tax Assets	Deferred Tax Liabilities	Deferred Tax Assets	Deferred Tax Liabilities
Depreciation	-	140,824	-	103,445
Provision for Leave Encashment And Gratuity	21,197	-	18,850	-
Other items giving rise to timing differences	-	-	5797	-
Total	21,197	140,824	24,647	103,445
Net deferred Tax Liability		119,627		78,798
Amount Debited to Profit & Loss Account		40,829		30,440

#### 22. Additional Information Pursuant to the Provisions of Paragraphs 3 & 4 of Part II of Schedule VI to the Companies Act, 1956

#### A) PARTICULARS OF INSTALLED CAPACITY AND PRODUCTION:

(As certified by the Management)

Sr. No.	Items	Unit	Installed Capacity	Production* Quantity
I	Electroplating Chemicals	Tons	<b>23,428</b> (23,428)	<b>13,086</b> (11,395)
2	Basic Chemicals	Tons	<b>2,050</b> (2,050)	<b>564</b> (531)
3	Intermediatory Chemicals	Tons	<b>1,200</b> (1,200)	1,971 (2,090)
4	Electroplating Equipments	**	**	**
5	Paints, Enamels And Varnishes	KL	<b>7,329</b> (7,329)	3,225
6	Oil Bound Distempers	MT	(1,380 (1,380)	(3,028)

<sup>\*</sup> Includes Production for Inter Manufacturing Unit, Captive Consumption & Free Samples

# B) TRADED

ITEMS:	<u>Units</u>	<u>Qty</u>	Purchase Value
			Rs. In 000
Basic Chemicals	Tons		-
Other items			30851
			(28407)

<sup>\*\*</sup> The Company is manufacturing different types of Plants and equipments on made to order basis, quantitywise information is not feasible.

#### C) PARTICULARS OF STOCKS AND TURNOVER:

		Openi	ng Stock	Closir	ng Stock	Turi	nover
		Quantity Tons	Value Rs. In Million	Quantity Tons	Value Rs. In Million	Quantity Tons	Value Rs. In Million
	Manufacturing						
ı	Electroplating Chemicals	<b>390.17</b> (281.52)	<b>40.20</b> (25.21)	<b>550.87</b> (390.17)	<b>55.10</b> (40.20)	<b>12,909.91</b> (11,298.80)	<b>1,996.03</b> (1,634.82)
2	Basic Chemicals	<b>6.08</b> (2.64)	<b>0.92</b> (0.40)	<b>8.86</b> (6.08)	1.73 (0.92)	<b>561.21</b> (475.83)	1 <b>79.32</b> (133.26)
3	Intermeditory Chemicals	<b>88.55</b> (93.19)	<b>9.88</b> (11.33)	<b>94.78</b> (88.55)	<b>9.15</b> (9.88)	<b>680.20</b> (710.56)	108.50 (113.47)
4	Electroplating Equipments @	-	6.87	-	(6.87)	-	<b>357.11</b> (142.53)
5	Free Sample					1.61	<b>0.49</b> (0.45)
6	Paints, Enames vanishes and oil	298.00	35.67	298.00	53.84	3,322.00	520.18
	Bound distempers	(312.00)	(36.93)	(298.00)	(35.67)	(3,322.00)	(496.31)
7	Others		2.38	0.93	14.23	17.11	51.96
			-	-	(2.38)	-	(39.13)
							3,213.58
							(2,559.97)
	Trading						
	Chemicals	-	-	-	-	-	-
		(0.10)	(0.02)	-	-	(0.10)	(0.02)
	Others						
			95.92		134.06		3,213.58
			(73.89)		(95.92)		(2,559.99)

<sup>@</sup> The Company is manufacturing different types of Plants and Equipments on made to order basis, quantitywise information is not feasible. Others include sale of chemicals for which Quantity-wise bifurcation have not been ascertained by the company

#### D) RAW MATERIALS & BOUGHT OUT COMPONENTS CONSUMED

	Units	2010-	2011	2009-	2010
		Quantity	Value	Quantity	Value
Inorganic Compounds	Tons	8,056.22	609.91	6,970.66	413.83
Organic Compounds	Tons	3,509.13	548.18	3,127.29	358.00
Metals	Tons	-	-	70.26	76.73
Mild Steel & Angles, Beams Channels, Sheets, Rods and Flats	Tons	919.35	39.24	97.09	16.31
Stainless Steel, Rods, Sheets & Flats	Tons	8.12	40.04	5.20	14.98
Electric Motors	Nos.	306.00	1.08	219.00	0.61
Rectifiers	Nos.	3,001.96	11.65	1,480.75	4.82
Pigments	Mt	433.41	59.58	455.00	54.43
Resins	Mt	1,176.41	103.73	1,037.00	89.39
Solvents	Mt	1,486.40	80.58	1,432.00	71.36
Others	Mt	-	111.36	-	140.53
Total			1,605.35		1,241.01
		%	Rs. in Million	%	Rs. in Million
Imported		28	451.59	34	428.09
Indigenous		72	1,153.76	66	812.92
		100	1,605.35	100	1,241.01

Note- Spares consumed are procured from indigenous sources.



		Nos	2010-11 Rs. In Million	2009-10 Rs. In Million
E)	C.I.F. VALUE OF IMPORTS			
	(a) Raw Materials		376.47	347.67
	(b) Components & Spare Parts		5.48	0.92
	(c) Capital Goods		15.30	0.81
F)	REMITTANCES IN FOREIGN CURRENCY			
	Dividend (Net of Taxes)		0.06	0.31
	Number of Non-Resident Shareholders		1	2
	Number of Shares held by Non-Residents on			
	which dividend was remitted		78750	772738
	Year for which dividend was remitted		2009-10	2008-09
G)	EXPENDITURE IN FOREIGN CURRENCY			
	(On Payment basis)			
	(a) Travelling		6.04	8.92
	(b) Seminar & exhibition		1.37	0.00
	(c) Membership & subscription		0.09	0.04
	(d) Professional Fees		-	0.90
	(e) Bank charges		1.11	0.85
	(f) Commission		1.21	0.91
	(h) Free Samples		0.02	0.01
	(i) Licence Fees		1.27	1.39
H)	EARNINGS IN FOREIGN CURRENCY			
-	F.O.B. Value of Exports (Excluding Deemed Exports)		336.46	297.73

<sup>23</sup> Previous years figures have been regrouped and reclassified wherever required.

# SIGNATURES TO SCHEDULES A TO O which form an integral part of the Financial Statements

For M. M. NISSIM AND CO. For and on behalf of the board of the Directors **Chartered Accountants UMESHKUMAR MORE** Chairman

(Firm Reg. No.: 107122W) **NIRAJKUMAR MORE Managing Director** 

**N.KASHINATH ANIL GUPTA Group CFO** 

**Partner NOEL JACOB** Sr.VP (Corp) & Company Secretary

Membership No.36490

Mumbai, 2nd September, 2011 Mumbai, 2nd September, 2011



# Statement Pursuant to Part IV of Schedule VI to the Companies Act, 1956

# BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

Regist	ration l ration l			1	0	9	7	5			State	Code			ı	1		
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Balan	ce Shee	t Date	9	3	I		0	3		0	I	I						
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Public	Issue										Right	s Issue	9					
Ν	I	L									Ν	I	L					
Bonu	s Issue										Privat	te Pla	cemer	nt				
Ν	ı	L									N	I	L					
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Profit	/Loss b	efore	Tax								Profit	/Los	after	Tax				
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As per monetary terms)									1								
tem Code No (ITC Code)	3	8	2	4	9	0	2	I									
Product Description	Е	L	Е	С	Т	R	0	Р	L	Α	Т	I	N	G	S	Α	L
Item Code No (ITC Code)	8	5	4	3	3	0	0	0									
Product Description	E	L	Е	С	Т	R	0	Р	L	Α	Т	I	Ν	G			
	M	Α	С	Н	ı	N	Е	R	Υ		Α	N	D				
	Р	Α	R	Т	S												
Item Code No (ITC Code)	3	2	0	8	9	0	0	3									
Service Description	Р	Α		N	Т	S		Е	N	Α	М	Е	L	S	Α	N	D

For M. M. NISSIM AND CO. Chartered Accountants (Firm Reg. No.: 107122W)

Partner
Membership No.36490

**N.KASHINATH** 

Mumbai, 2nd September, 2011

For and on behalf of the board of the Directors

UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011

# STATEMENT ATTACHED TO THE BALANCE SHEET AS AT MARCH 31, 2011

Pursuant to section 212 of the Companies Act, 1956

	Name of the Subsidiary Company	:	POONA BOTTLING COMPANY LIMITED	GRAUER & WEIL (SHANGHAI) LIMITED
ı	Financial year ending	:	31-Mar-11	31-Dec-10
2	Date from which it became subsidiary	:	15-Nov-70	15-Nov-07
3	Extent of the holding Company's interest at the financial year end of the subsidiary	:	95,970 Equity Shares of Rs.100/- each (50.78%)	Rs. 78,90,000/- (100%)
4	The Net aggregate amount of the Subsidiary's profits less losses, so far as it concerns the members of the Holding Company and is not dealt within the Holding Company's account:			
	a) For the financial year mentioned against item 1 above	:	Rs. 1,22,02,108 (PROFIT)	Rs. 39,45,481 (LOSS)
	b) For the previous financial years of the subsidiary since it became the holding Company's Subsidiary	:	Rs. 10,19,40,738 (LOSS)	Rs. 1,62,41,269 (LOSS)
5	A. The net aggregate amount of the subsidiary's profit less losses for the financial year, mentioned against item I above, so far as those profits are dealt within the Holding Company's account.		NIL	NIL
	B. The Net aggregate amount of the subsidiary's profits less losses for the previous financial year of the subsidiary, since it became the holding Company's subsidiary, so far as those profits are dealt within the Holding Company's account.		Rs. 1,638,850	NIL

For M. M. NISSIM AND CO. Chartered Accountants (Firm Reg. No.: 107122W)

N.KASHINATH Partner Membership No.36490 Mumbai, 2nd September, 2011 For and on behalf of the board of the Directors

UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011





## **AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS**

#### TO THE BOARD OF DIRECTORS GRAUER & WEIL (INDIA) LIMITED

- I. We have audited the attached Consolidated Balance Sheet of the Grauer & Weil (India) Limited ('the Company'), and its subsidiaries (the Company and its subsidiaries constitute 'the Group') as at March 31, 2011 and also the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement for the year ended on the date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
- 2. We conducted our audit in accordance with the generally accepted auditing standards in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis of our opinion.
- 3. The financial statements of subsidiaries which in the aggregate represent total assets as at March 31, 2011 of Rs. 3130.54 Lacs and total revenue for the year ended on that date of Rs.383.22 Lacs and of an associate which reflect the Group's share of Loss, upto December 31, 2010 of Rs.260.09 Lacs have been audited by other auditors and we have relied upon such audited financial statements for the purpose of our examination of the consolidated financial statements.
- 4. Attention is invited to the following Notes in Schedule 'R' to the Consolidated Financial Statements;
  - (a) Note 16 regarding going concern basis of a subsidiary company.
- 5. Subject to our remarks in para 4(a) above:
  - (a) We report that the consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard 21 'Consolidated Financial Statements' and Accounting Standard 23 'Accounting for Investments in Associates in Consolidated Financial Statements', notified by the Companies (Accounting Standard) Rule, 2006 and on the basis of the separate audited financial statements of the Company, its subsidiaries and associate included in the consolidated financial statements.
  - (b) On the basis of the information and explanations given to us and on the consideration of the separate audit reports on individual financial statements of the Company, its aforesaid subsidiaries and associate, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.
    - i. In the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at March 31, 2011.
    - ii. In the case of the Consolidated Profit and Loss Account, of the Profit of the Group for the year ended on that date; and
    - iii. In the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

#### For M.M. NISSIM AND CO.

Chartered Accountants (Firm Reg. No. 107122W)

N. KASHINATH Partner

MEM. NO.: 36490

Mumbai

2<sup>nd</sup> September, 2011

# **CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2011**

			As At 31st March, 2011	As At 31st March, 2010
	Schedule	Rupees	Rupees	Rupees
SOURCES OF FUNDS		•	•	•
SHAREHOLDERS FUNDS				
Share Capital	Α	185,730,750		185,730,750
Reserves and Surplus	В	1,020,598,071		923,884,837
·			1,206,328,821	1,109,615,587
MINORITY INTEREST	С		140,147,901	124,836,854
LOAN FUNDS				
Secured Loans	D	1,409,686,362		1,215,307,910
Unsecured Loans	E	123,528,091		68,991,997
			1,533,214,453	1,284,299,907
DEFERRED TAX				
Deferred Tax Liabilities		140,823,972		103,446,005
Deferred Tax Assets		(21,196,548)		(24,647,984)
			119,627,424	78,798,021
			2,999,318,599	2,597,550,369
APPLICATION OF FUNDS				
FIXED ASSETS				
Gross Block	F	2,801,356,954		1,512,707,164
Less: Depreciation		513,894,555		436,198,920
Net Block		2,287,462,399		1,076,508,244
Capital Work in Progress & Capital Advances		25,296,633		962,134,398
			2,312,759,032	2,038,642,642
INVESTMENTS	G		6,174,491	9,612,084
CURRENT ASSETS, LOANS AND ADVANCES	н		, ,	
Inventories		497,565,498		355,922,053
Sundry Debtors		613,613,156		448,707,997
Cash and Bank Balances		94,372,131		75,422,384
Other Current Assets		4,436,093		1,980,246
Loans and Advances		307,622,741		223,048,332
		1,517,609,619		1,105,081,012
Less: CURRENT LIABILITIES AND PROVISIONS	1			
Current Liabilities		748,948,384		476,020,674
Provisions		88,276,159		79,764,695
		837,224,543		555,785,369
NET CURRENT ASSETS			680,385,076	549,295,643
			2,999,318,599	2,597,550,369
Basis of Consolidation, Significant Accounting Policies and Notes to Accounts	Р			<u> </u>

Schedules 'A' to 'I' and P referred to above form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our report of even date

For M. M. NISSIM AND CO.

Chartered Accountants

(Firm Reg. No. 107122W)

For and on behalf of the Board of Directors

UMESHKUMAR MORE

Chairman

NIRAJKUMAR MORE

Managing Director

N.KASHINATH ANIL GUPTA Group CFO

Partner NOEL JACOB Sr.VP (Corp) & Company Secretary
Membership No.36490

Mumbai, 2nd September, 2011 Mumbai, 2nd September, 2011



# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

			2010-2011	2009-2010
INCOME	Schedule	Rupees	Rupees	Rupees
INCOME Income from Operations				
Gross sales			3,222,024,183	2,565,715,694
Less : Trade discount			287,188,575	225,371,278
Less: Excise Duty			234,207,624	148,684,460
Loss . Excise Buty			2,700,627,984	2,191,659,956
Business Conducting Fees/License Fees and related income			102,148,644	56,227,784
(Tax deducted at source Rs.8,407,042/-			102,110,011	55,227,75
(Previous Year Rs. 1 2,971,620/-)				
(			2,802,776,628	2,247,887,740
Other Income	1 1		42,495,583	21,198,694
	'		2,845,272,211	2,269,086,434
EXPENDITURE				
Materials	К		1,599,274,069	1,256,573,558
Salaries, Wages and other benefits	L		256,053,601	212,507,489
Other Expenses	M		561,735,475	434,057,695
Interest & Finance charges	N		157,416,876	99,132,750
Depreciation	0		75,156,946	46,906,201
			2,649,636,967	2,049,177,693
			195,635,244	219,908,741
Less: Prior Period adjustment				(3,516)
PROFIT BEFORE TAX			195,635,244	219,912,257
PROVISION FOR TAXATION				
Current Tax		40,470,000		39,000,000
Less: MAT Credit Entitlement		(22,560,000)		(4,300,000)
			17,910,000	34,700,000
Deferred Tax			40,829,403	30,440,137
PROFIT AFTER TAX			136,895,841	154,772,120
Transfer from Revaluation Reserve			32,263	36,019
NET PROFIT/(LOSS) BEFORE MINORITY INTEREST			136,928,104	154,808,139
Share of Minority Interest			(13,464,528)	(13,786,458)
NET PROFIT/(LOSS) AFTER MINORITY INTEREST			123,463,576	141,021,681
Add: Balance Brought Forward			60,563,407	(45,451,370)
Less: Share of Capital Profit transfer to Minority Interest		_		12.746.668
Less: Share of Revenue Profit transfer to Minority Interest		_		(12,243,873)
Add: Dividend adjustment on consolidation		3,286,300		1,639,000
,			3,286,300	, ,
PROFIT AVAILABLE FOR APPROPRIATION			187,313,283	97,712,106
APPROPRIATIONS				
Dividend				
Final Dividend			18,136,460	18,136,460
Tax on Proposed Dividend			2,942,187	3,012,239
Transfer to General Reserve			14,000,000	16,000,000
			35,078,647	37,148,699
Balance Carried to Balance Sheet			152,234,636	60,563,407
Basic and Diluted Earnings per share			6.65	7.59
Basis of Consolidation, Significant Accounting Policies and Notes to Accounts	Р			

Schedules 'J' to 'O' and 'P' referred to above form an integral part of the Profit & Loss Account

This is the Profit & Loss Account referred to in our report of even date

For M. M. NISSIM AND CO. Chartered Accountants (Firm Reg. No. 107122W)

Partner

**N.KASHINATH** 

Membership No.36490

Mumbai, 2nd September, 2011

For and on behalf of the Board of Directors UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011



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# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

		_	2010-2011	_	2009-2010
	CASH FLOW FROM OREDATING ACTIVITIES	Rupees	Rupees	Rupees	Rupees
A.	CASH FLOW FROM OPERATING ACTIVITIES NET PROFIT BEFORE TAX		195,635,244		206,793,939
	Adjustment for :		175,035,244		206,773,737
	Depreciation .	75,156,946		46,906,201	
	Bad Debts written off (Net of provisions written back)	1,741,156		3,649,177	
	Dividend	1,741,130		(24,550)	
	Provision for diminution in value of Investments	_		(943,500)	
	Unrealised Exchange Loss	1,935,356		5,020,940	
	Income / Profit (Loss) relating to Investment Activity	(225,237)		1,166,013	
	Wealth Tax	194,744		217,106	
	Interest - Net	153,972,223		96,038,975	
	Prior period expenses	-		3,516	
	OPERATING PROFIT BEFORE WORKING		232,775,188		152,033,878
	CAPITAL CHANGES		428,410,432		358,827,817
	Adjustment for :				,,
	Trade and other receivables	(217,048,340)		(35,420,928)	
	Inventories	(141,643,445)		(94,260,235)	
	Trade Payable	259,253,840		56,986,946	
	,		(99,437,945)		(72,694,217)
	CASH GENERATED FROM OPERATIONS		328,972,487		286,133,600
	Direct Taxes paid		(32,265,082)		(31,515,402)
	NET CASH FROM OPERATING ACTIVITIES		296,707,405		254,618,198
В.	CASH FLOW FROM INVESTING ACTIVITIES				
	Purchase of Fixed Assets		(357,111,191)		(439,695,810)
	Proceeds from Sale of Fixed Assets		2,897,349		2,374,702
	Purchase of Investments		-		(9,000)
	Proceeds from Sale of Investments		9,000		1,055,500
	Interest received		3,389,843		2,903,666
	Dividend received		3,286,300		24,550
	Income from Investments		13,820		
	NET CASH FROM INVESTING ACTIVITIES		(347,514,878)		(433,346,392)
C.	CASH FLOW FROM FINANCING ACTIVITIES				
	Net proceeds from working capital borrowings		173,424,228		131,435,122
	Net proceeds from dealers deposits		40,799,880		6,147,163
	Proceeds from Term Loans		110,000,000		813,100,000
	Repayment of Term Loans		(92,589,878)		(622,794,293)
	Hire Purchase Credits taken		2,327,885		1,475,000
	Hire Purchase Credits repaid		(2,003,295)		(4,940,688)
	Fixed Deposits accepted		4,300,000		4,257,000
	Fixed Deposits repaid		(2,040,000)		(2,387,000)
	Inter Corporate Deposits accepted		9,347,160		850,000
	Inter Corporate Deposits repaid		(54,594)		(3,373,623)
	Loan taken from Directors		6,999,168		5,150,000
	Loan Repaid to Directors		-		(1,224,542)
	Interest paid		(157,930,643)		(100,241,496)
	Dividend / Corporate Dividend tax paid		(20,945,668)		(9,980,476)

		2010-2011		2009-2010
	Rupees	Rupees	Rupees	Rupees
NET CASH FROM FINANCING ACTIVITIES		71,634,243		217,472,167
NET DECREASE IN CASH AND CASH EQUIVALENTS		20,826,770		38,743,973
CASH AND CASH EQUIVALENTS AS AT 31.03.10		81,443,213		42,699,240
CASH AND CASH EQUIVALENTS AS AT 31.03.11		102,269,983		81,443,213
Components of cash and cash equivalents:				
Cash and bank balances		94,372,132		75,422,384
Unrealised foreign exchange gains/ loss - net		7,897,851		6,020,829
		102,269,983		81,443,213

This is the Cashflow Statement referred to in our report of even date

For M. M. NISSIM AND CO. Chartered Accountants (Firm Reg. No. 107122W)

N.KASHINATH Partner

Membership No.36490

Mumbai, 2nd September, 2011

For and on behalf of the Board of Directors

UMESHKUMAR MORE

NIRAJKUMAR MORE

Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011

# SCHEDULES ANNEXED TO THE CONSOLIDATED BALANCE SHEET

		As At	As At
		31st March, 2011	31st March, 2010
		Rupees	Rupees
SCHEDULE A: SHARE CAPITAL			
AUTHORISED			
25,000,000 Equity Shares of Rs. 10 each		250,000,000	250,000,000
ISSUED, SUBSCRIBED AND PAID-UP			
18,573,075 (12,787,725) Equity Shares of Rs. 10 each fully paid-up		185,730,750	185,730,750
		<u>185,730,750</u>	185,730,750
SCHEDULE B: RESERVES AND SURPLUS			
CAPITAL RESERVE			
As per Last Balance Sheet		123,783,688	123,783,688
CAPITAL RESERVE			
As per Last Balance Sheet		9,520,703	9,520,703
REVALUATION RESERVE			
As per Last Balance Sheet	4,079,332		4,017,331
Add : Transfer from Profit and Loss Account	(16,383)		62,001
		4,062,949	4,079,332
GENERAL RESERVE-I			
As per Last Balance Sheet	516,091,890		556,990,218
Add/Less : Share of Accumulated Profit/(Loss) in respect of Investment in Associate	(3,428,593)		
Companies (net)	-		(4,951,545)
Add/Less: Share of Capital Profit/(Loss) transfer to Minority Interest	-		(53,267,213)
Add/Less: Share of Revenue Profit/(Loss) transfer to Minority Interest	-		1,320,430
Add :Transferred from Profit and Loss Account	12,636,394		16,000,000
		525,299,691	516,091,890
GENERAL RESERVE-II			
As per Last Balance Sheet	213,343,746		239,343,891
Add : Excess Stamp Duty Provision Written Back	-		2,166,572
Less: Share of Revenue Profit transfer to Minority Interest	-		23,022,133
Less:Amount transfer to Profit & Loss account	5,620,114		5,144,584
		207,723,632	213,343,746
FOREIGN CURRENCY TRANSLATION RESERVE		(2,027,228)	(3,497,930)
Balance of Profit & Loss Account		152,234,636	60,563,407
		1,020,598,071	923,884,836



		As At	As At
		31st March, 2011	31st March, 2010
		Rupees	Rupees
SCHEDULE C: MINORITY INTEREST			
Minority interest in equity			
93030 (Previous Year 93030) equity shares of Poona Bottling Company Ltd.		0.303.000	0.202.000
held by minority interest		9,303,000	9,303,000
48639 (Previous Year 48639) equity shares of Growel Energy Ltd. held by			486,390
minority interest Less: Withdrawn on account of ceasation Parents & Subsidiary relationship			(486,390)
Minority interest in non-equity;	-		(400,370)
Balance as on 01.04.2010	115,533,854		27,326,417
Add/Less: Share of Capital Profit/(loss) transfer from :	113,333,034		27,320,417
General Reserve I	_		53,267,213
Profit & Loss Account	_		(12,746,668)
Add/Less: Share of Revenue Profit/(loss) transfer from :	_		(12,7 10,000)
General Reserve I	1,363,606		(1,320,430)
General Reserve II	498,793		23,022,133
Profit & Loss Account	470,773		12,243,873
Add/Less: Share of Revenue Profit/(loss) for the year	13,464,528		13,786,458
Less: Share of transfer from revaluation reserve	(15,880)		(45,142)
Less. Share of transfer from revaluation reserve	(13,000)	130,844,901	115,533,854
		140,147,901	124,836,854
		=======================================	=======================================
SCHEDULE D: SECURED LOANS			
CREDIT FACILITIES FROM BANKS			
Term Loans		984,965,561	964,281,343
(Repayable within one year Rs 124.00 million,		, ,	, ,
Previous year Rs.82.90 million)			
TERM LOANS FROM A FINANCIAL INSTITUITION			
Working Capital Facilities		421,039,413	247,615,175
HIRE PURCHASE CREDITS		3,681,388	3,411,392
		1,409,686,362	1,215,307,910
I Term loans from Punjab National Bank and The Saraswat Co-op Bank are			
secured by pari-passu first charge by way of joint mortgage of deposit of			
title deeds of immovable properties of the Company at Kandivli.			
Term loan from The Saraswat Co-operative Bank Ltd is secured by legal			
mortgage of fixed assets including land & Building of its Paint Division at			
Mumbai.			
Term loan from Punjab National Bank for Sambha unit at Jammu is secured			
by first charge on the block of assets of Sambha unit  Working capital facilities are secured by hypothecation of all			
2 Working capital facilities are secured by hypothecation of all stocks, moveable assets and book debts by way of first charge on Pari-			
Passu basis and are further collaterally secured by second Pari-Passu			
charge on the block assets of Shopping Mall at Kandivli, Mumbai. Working			
Capital fascilities are from Punjab National Bank are furthet collaterally			
secured by first charge on the block assets of Samba.			
3 Hire purchase credits are secured by hypothecation of specific assets			
purchased there against.			
SCHEDINE E. LINGECLIDED LOANS			
SCHEDULE E: UNSECURED LOANS  Fixed Deposits:		8,904,000	6,644,000
Fixed Deposits:  (Repayable within one year Rs. 1.09 million, Provious year Rs. 1.94 million)		0,704,000	0,044,000
(Repayable within one year Rs. 1.09 million, Previous year Rs.1.94 million)		76 774 020	35,975,049
Dealer Deposits Inter Corporate Deposits		76,774,929	
Inter Corporate Deposits Loan from Directors		21,450,000 16,399,162	16,972,948 9,400,000
Loan nom Directors		123,528,091	68,991,997
		123,320,091	00,771,77/



SCHEDULE F: FIXED ASSETS

ָאַ ;	Description	GROS	GROSS BLOCK (AT C	COST / FAIR VALUE)	ALUE)		DEPRECIATION	IATION		NET BLOCK	LOCK
Ž		As at 01-04-2010	Additions during the year	Sales/ adjustments during the year	As at 31-03-2011	Upto 31-03-2010	Deduction for Sale/ Adjustments	For the Year	Upto 31-03-2011	As at 31-03-2011	As at 31-03-2010
<u> -</u>	Land										
	a) Freehold	119,596,099	1	1	119,596,099	1	ı	ı	1	119,596,099	119,596,099
	b) Leasehold	188,762,161	1	1	188,762,161	7,053,391	I	3,008,597	10,061,988	178,700,173	181,708,770
5.	Buildings	508,497,058	843,165,984	ı	1,351,663,042	82,181,042	1	30,506,813	112,687,855	1,238,975,187	426,316,016
m	Plant and Machinery	416,683,290	310,165,586	ı	726,848,876	196,813,768	1	27,400,490	224,214,258	502,634,618	219,869,522
4.	Laboratory Equipment	29,130,717	1,882,088	547,100	30,465,705	13,081,135	424,674	1,412,988	14,039,449	16,426,256	16,049,582
5.	R&D Equipment	46,208,194	7,712,787	•	53,920,981	18,764,307	ı	2,414,353	21,178,660	32,742,321	27,443,887
9	Furniture Fittings	40,493,114	94,071,847	ı	134,564,961	24,407,894	ı	4,904,446	29,312,340	105,252,621	16,085,220
	and Fixtures										
۲.	Office Equipments	33,780,818	5,195,022	9,496	38,966,344	15,332,712	3,206	1,523,163	16,852,669	22,113,675	18,448,106
∞	Bottles & Cases	67,051,885	1	1	67,051,885	56,950,452	1	1,405,109	58,355,561	8,696,324	10,101,433
6.	Vehicles	55,724,817	29,731,016	4,706,118	80,749,715	19,993,884	2,118,902	6,279,194	24,154,176	56,595,539	35,730,933
0.	Intangible Assets (Computer Software)	6,742,563	2,024,622	I	8,767,185	1,614,487	ı	1,423,112	3,037,599	5,729,586	5,128,076
	Total	1,512,670,716	1,293,948,952	5,262,714	2,801,356,954	436,193,072	2,576,782	80,278,265	513,894,555	2,287,462,399	1,076,477,645
	Previous Year	1,292,205,034	227,937,941	7,435,812	1,512,707,164	387,822,704	3,820,097	52,196,313	436,198,920	1,076,508,244	
						- :		-	:		

Buildings includes Residential premises at Vapi amounting to Rs. 521,866/- for which conveyance is yet to be executed by the company and includes premises in Co-operative societies and the cost of shares alloted by the societies. Note:

2. Vehicles include Rs. 1,91,55,665/- being cost of vehicles not registered in the name of the company.

	As At 31st March, 2011 Rupees	As At 31st March, 2010 Rupees
SCHEDULE G: INVESTMENTS (NON TRADE, LONG TERM)		
(at cost less permanent diminution in value)		
(A) In Associates		
(a) Fully paid equity shares (Unquoted)		
(a) Carrying cost of investments in associates (see note below)	494,000	3,922,593
Subsidiaries		
(B) Others		
(a) Fully paid equity shares (Quoted)	285,751	285,751
(b) Fully paid equity shares (Unquoted)	5,334,440	5,334,440
(c) Units in Mutual Funds	-	-
(c) National savings Certificates	60,300	69,300
	6,174,491	9,612,084

# Note

The Investments in associates are accounted for in accordance with AS 23 "Accounting for Investments in Associates in Consolidated Financial Statements"

These investments have been recorded at cost, as adjusted for share of profit/(loss) of said associate companies. The break-up of Investments is follows:

Name of Associate	Country of incorporation	No.of shares	Original Cost of Investment	Amt of Goodwill/ (Capital Reserve) in Original Cost	Accumulated Profit/(Loss) as at year end	Carrying cost of Investments
Growel Goema (I) Pvt Ltd	India	<b>249,980</b> (249,980)	<b>2,502,300</b> (2,502,300)	<b>330,788</b> (330,788)	<b>-5,408,216</b> (-218,230)	(2,614,858)
Growel Sidasa Industries Pvt. Ltd.	India	<b>444,900</b> (444,900)	<b>4,449,000</b> (4,449,000)		<b>-6,152,275</b> (-3,635,265)	- (813,735)
Grauer & Weil (Thailand) Ltd	Thailand	<b>9,800</b> (9,800)	<b>1,098,050</b> (1,098,050)		- <b>12,744,468</b> (-10,119,685)	-
Growel Energy Ltd. *	India	<b>49,400</b> (49,400)	<b>494,000</b> (494,000)		- (-)	<b>494,000</b> (494,000)
TOTAL		, , ,	8,543,350			494,000
			(8,543,350)			(3,922,593)

Figures in brackets are in respect of previous year.

<sup>\*(</sup>On ceasation of Parent & Subsidiary relationship, the Investment in Growel Energy has been considered as as Investment in Associate)

			As At	As At
			31st March, 2011	31st March, 2010
			Rupees	Rupees
i	LE H: CURRENT ASSETS, LOANS AND ADVANCES			
	RENT ASSETS			
( )	nventories			
,	(As taken, valued and certified by the management)			
	Stores, Spares and Packing Materials	14,820,263		16,548,948
	Raw Materials	242,675,476		176,902,943
ł	Work-in-Progress	36,348,723		31,632,280
	Finished Goods	141,117,557		104,414,496
,	Goods in Transit	62,603,479	497,565,498	26,423,386 355,922,053
(ii) S	Sundry Debtors		477,303,470	333,722,033
	Refer Note no.7)			
	Exceeding six months			
_	· Secured	20,429,980		9,002,078
_	Unsecured-Considered good	144,436,752		123,281,740
_	Unsecured-Considered doubtful			17,452,612
		164,866,732		149,736,430
	Other Debts			
_	Secured	24,980,827		9,043,508
_	Unsecured-Considered good	423,765,597		307,380,671
	•	448,746,424		316,424,179
_	Less:Provision for Doubtful Debts	-		17,452,612
			613,613,156	448,707,997
(iii) C	Cash and Bank balances			
	Cash on hand	2,651,191		1,825,853
\ \	With Scheduled Banks :			
	In Current Accounts	79,839,952		60,096,349
	In Fixed Deposits	4,283,680		4,383,230
	In Margin accounts	7,597,308		9,116,952
			94,372,131	75,422,384
(iv) (	Other Current Assets			
l l	nterest Receivable	4,426,597		1,976,150
l I	nterest Accrued but not due	9,496		4,096
			4,436,093	1,980,246
	NS AND ADVANCES			
,	ecured considered good)			
1	Corporate Loans (Refer Note no. 8(a)	42,953,369		41,635,998
1	ces with Excise Department	49,452,251		53,677,771
1	ne Tax (less Provision)	4,652,768		14,055,684
	Credit Entitlement	37,760,000		15,200,000
Depo		24,405,220		22,657,010
	nce to Suppliers	105,701,623		40,920,893
	s to Staff	2,810,471		1,837,024
	id Expenses	4,134,680		4,213,028
	nces recoverable in cash or in kind or for value to be received	35,752,359		28,850,924
(Refer	r Note no.8(b)		207 /22 7/1	222.040.222
			307,622,741	223,048,332
			1,517,609,619	1,105,081,012



			As At	As At
			31st March, 2011	31st March, 2010
50	HEDULE I: CURRENT LIABILITIES & PROVISIONS		Rupees	Rupees
	CURRENT LIABILITIES & PROVISIONS			
(a)			32,551,470	
	Acceptances		32,331,470	-
	Sundry Creditors		1 542 271	1,750,730
	- Due to Micro,Small & Medium Enterprises		1,542,371	1,658,730
	- Others		371,845,961	269,950,354
	Deposit towards deposits for bottles & cases		53,718,274	54,433,274
	Deposits towards use of premises		-	-
	Advance from customers		85,140,141	26,924,624
	Investor Education and Protection Fund shall be credited by*			
	Unclaimed dividends	1,623,548		1,420,516
	Unclaimed Fixed Deposits	15,000		18,000
			1,638,548	1,438,516
	Interest accrued but not due	863,310		742,475
	Other Liabilities	201,648,309		120,872,701
			202,511,619	121,615,176
			748,948,384	476,020,674
(b)	PROVISIONS			
`´	Provision for Income Tax	_		_
	Proposed Dividend	18,136,460		18,136,460
	Tax on Proposed dividend	2,942,187		3,012,239
	Provision for Retirement Benefits	67,197,512		58,615,996
			88,276,159	79,764,695
			837,224,543	555,785,369

<sup>\*</sup> The figures reflect the position as at 31st March, 2011. The Actual amount to be transferred to the Investor Education and Protection Fund in this respect shall be determined on the due dates.

# SCHEDULES ANNEXED TO THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

		For the year ended March 31, 2011 Rupees	For the year ended March 31, 2010 Rupees
SCHEDULE J: OTHER INCOME		_	-
Plating and Service charges (Gross)*		9,991,049	8,918,799
License Fees		550,000	400,000
Interest Received(Gross)*		3,360,131	3,093,775
Profit on sale of assets (Net)		259,800	848,692
Dimunition in value of Investments written back		-	943,500
Dividend on investments (other than Trade Investments)		13,820	24,550
Miscellaneous Receipts(Gross)*		23,164,155	6,146,178
Exchange Fluctuations		3,951,628	-
Compensation received		1,205,000	823,200
		42,495,583	21,198,694
* Tax Deducted at source		546,571	3,394,085
SCHEDULE K: MATERIAL RAW MATERIAL CONSUMED			
Opening Stock	176,902,943		100,668,536
Add:Purchases	1,671,124,059		1,317,243,612
Addit di chases	1,848,027,002		1,417,912,148
Less: Closing Stock	242,675,476		176,902,943
2005 Globing Stock		1,605,351,526	1,241,009,205
Purchase for Resale		30,850,099	31,975,179
		1,636,201,625	1,272,984,384
ADD :( INCREASE) / DECREASE IN STOCKS		1,,,	,,,,
Opening Stock			
Work-in-Progress	31,632,280		37,372,880
Finished Goods	104,414,496		78,810,265
	136,046,776		116,183,145
Closing Stock			
Work-in-Progress	36,329,198		31,632,280
Finished Goods	141,117,557		104,414,496
	177,446,755		136,046,776
	(41,399,979)	(41,399,979)	(19,863,631)
Variation in Excise duty on Opening & Closing Stock of finished Goods	• • • • • •	4,472,423	3,452,805
, , , ,		1,599,274,069	1,256,573,558
SCHEDULE L: SALARIES, WAGES AND OTHER BENEFITS			
Salaries, Wages, Bonus etc.		218,148,316	176,997,249
Contribution to Provident and Other Funds		12,554,316	11,562,432
Welfare Expenses		25,350,969	23,947,808
·		256,053,601	212,507,489

		For the year ended	For the year ended
		March 31, 2011	March 31, 2010
		Rupees	Rupees
SCHEDULE M: OTHER EXPENSES			
Stores, Spares and Loose Tools Consumed		37,326,007	13,377,557
Packing Expenses		70,133,943	81,762,423
Job Charges/Labour charges		52,445,194	29,662,511
Power and Fuel		33,170,175	21,614,160
Drawings, Designs and Layout Expenses		484,656	343,809
Rent		9,110,352	8,174,883
Rates and Taxes		12,267,417	13,081,781
Repairs & Maintainence:			
Buildings	20,417,630		6,396,742
Plant and Machinery	9,276,446		7,100,340
Others	7,589,222		8,736,512
		37,283,298	22,233,594
Insurance		4,750,082	3,850,068
Freight and Forwarding		58,391,161	42,544,481
Printing and Stationery		7,282,374	5,978,072
Postage and Telephones		12,232,944	11,842,420
Vehicle Expenses		12,606,092	9,983,867
Travelling Expenses		31,683,375	24,599,051
Conveyance Expenses		6,819,450	7,669,408
Legal and Professional Fees		22,299,632	16,913,409
Excise			3,252,623
Sales Tax		58,123,002	48,803,196
Advertisement & Sales Promotion		18,986,467	6,189,008
Auditors' Remuneration:		•	24,473
Audit Fees	243,203		212,575
Tax Audit /Taxation Matters	175,000		160,000
Cost Audit Fees	40,000		40,000
Other Matters	47,500		70,000
Reimbursement of Expenses	48,361		40,674
		554,064	523,249
Directors' Sitting Fees		270,000	147,500
Bad Debts written off		1,741,156	3,649,177
Less: Provision for doubtful debts written back Rs. 17,452,613			
Wealth Tax		194,744	217,106
Loss on Sale/Discard of Assets (Net)		48,383	1,089,705
Loss on Sale of Investment (Net)		-	925,000
Donations		82,851	113,703
Exchange Fluctuation loss			3,678,283
Miscellaneous Expenses		73,443,101	51,813,178
Non Operating Expenditure		5,555	, ,
		561,735,475	434,057,695
SCHEDULE N: INTEREST & FINANCE CHARGES			
Interest			
- On Fixed Loans		79,914,315	35,582,708
- Others		51,736,180	43,183,931
Cash Discount		25,766,381	20,366,111
		157,416,876	99,132,750
SCHEDULE O:DEPRECIATION			
Depreciation for the year		80,278,267	52,196,312
Less:Capitalised During the year		30,270,207	145,527
Less:Withdrawn from General Reserve-II		5,121,321	5,144,584
Less. Withdrawii ii Offi General Nesel Ve-II			
		75,156,946	46,906,201



Schedule 'P', Basis of Consolidation, Significant Accounting Policies and Notes on account forming part of the consolidated balance sheet and profit and loss account.

#### I. Basis of Consolidation:

The Consolidated financial statements relate to Grauer & Weil (India) Ltd., ('the Company'), its subsidiary companies and associates. The Company and its subsidiaries constitute the Group.

#### a. Basis of Accounting:

- The financial statements of the subsidiary companies used in the consolidation are drawn upto the same reporting date as of the Company i.e. year ended March 31, 2011 except Grauer & Weil (Shanghai) Limited having its year end December 31, 2010.
- ii) The financial statements of the Indian Subsidiaries and associates have been prepared in compliance with the Companies (Accounting Standard) Rules, 2006, and those of a foreign subsidiary has been prepared in compliance with the local laws and applicable accounting standards, and necessary adjustment for material differences in the accounting polices were applicable have been made in the consolidated financial statements.

#### b. Principles of consolidation:

The consolidated financial statements have been prepared on the following basis:

- i) The financial statements of the Company and its subsidiary companies have been combined on a line-by-line basis by adding together like items of assets, liabilities, income and expenses. The intra-group balances and intra-group transactions and unrealised profits or losses are fully eliminated.
- ii) Investments in associate companies have been accounted under the equity method as per Accounting Standards 'Accounting for Investments in Associates' in Consolidated Financial Statements', notified in the Companies (Accounting Standard) Rules, 2006.
- iii) The excess of cost to the Company of its investments in the subsidiary companies over its share of the equity of the subsidiary companies, at the dates on which the investments in the subsidiary companies are made, is recognised as 'goodwill' being an asset in the consolidated financial statements. Alternatively, where the share of equity in the subsidiary companies as on the date of investment, is in excess of cost of investment of the Company, it is recognised as 'capital reserve' and shown under the head 'Reserves and Surplus' in the consolidated financial statements.
- iv) Minority interest in the net assets of consolidated subsidiaries consists of the amount of equity attributable to the minority shareholders at the dates on which investments are made by the Company in the subsidiary companies and further movements in their share in the equity, subsequent to the dates of investments as stated above.

#### c. Information on subsidiary companies.

The following subsidiary companies are considered in the consolidated financial statements:

		% Shares held as at March 31, 2011	% Shares held as at March 31, 2010	Country of Incorporation
i.	Poona Bottling Company Pvt. Limited	50.78%	50.78%	India
ii.	Grauer & Weil (Shanghai) Limited	100.00%	100.00%	China

## d. The following Associate Company is considered in the consolidated financial statements:

		% Shares held as at March 31,2011	% Shares held as at March 31, 2010	Country of Incorporation
i.	Growel Goema (India) Pvt.Ltd.	29.99%	29.99%	India
ii.	Grauer & Weil (Thailand) Limited	49.00%	49.00%	Thailand
iii.	Growel Sidasa Industries Pvt. Limited	49.43%	49.43%	India
iv.	Growel Energy Company Limited	47.94%	47.94%	India

# 2. Significant Accounting Policies

# a. Basis of Accounting:

The accounts have been prepared on the accrual basis of accounting, under the historical cost convention and fair valuation of certain assets on merger under a Scheme approved by The Hon'ble Board for Industrial & Financial Reconstruction (BIFR), in accordance with the Companies Act, 1956 and the applicable Accounting Standards notified by the Companies (Accounting Standard) Rules, 2006.

## b. Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect, the reported amount of assets and liabilities on the date of the financial statement and a reported amount of revenues and expenses during the reporting period. Difference between the actual expenses and estimates are recognised in the period in which the results are known / materialised.

## c. Revenue Recognition:

Revenue from the sale of goods are recognised upon passage of title to the customer which generally coincides with their delivery. Claims, if any, in respect of sales are accounted for as and when settled.

Equipment manufactured by the Engineering Division for use by other divisions are included in the Sales at transfer price and are capitalised by other division.

Benefit on account of entitlement to import duty free materials under the "Duty Entitlement Exemption Certificate" (DEEC) is accounted in the year of import.

Income arising out of Business Conducting/License Fees are accounted at contracted rates, keeping in view the collectability of the resulting receivables is reasonably assured and is disclosed net of indirect taxes, if any.

Revenue from amenities provided is recognized at value of service and is disclosed net of indirect taxes, if any. Recoveries made against common area maintenance expenses are netted of against relevant expenses.

Income from operations in Paints division includes Job Contract receipts, net of payments made to Sub Contractors. The Company follows the "Percentage of Completion Method" of accounting for all contracts. The revenue from the execution of contracts is recognised proportionately with the degree of completion achieved under each contract, matching revenue with expenses incurred.

Dividend income is recognized, when the right to receive is established.

#### d. Fixed Assets and Depreciation:

- i. Fixed Assets are stated at cost of acquisition/fair value including expenditure incurred during construction/erection period less accumulated depreciation. The cost of an asset comprises its purchase price and any directly attributed cost of bringing the asset to working condition for its intended use.
- ii. Expenditure incurred during the developmental and preliminary stages of Company's new projects are carried forward under the head capital work in Progress.
- iii. Depreciation is provided in the manner and at the rates specified in Schedule XIV of the Companies Act, 1956:
  - On Written Down Value basis in respect of all assets acquired before 01/04/91 at Kandivli and assets acquired upto 31/12/1986 at its Paints Division.
  - On straight line basis in respect of all other assets.
  - On Written Down Value Basis in Poona Bottling Co. Pvt. Ltd.
- iv. Depreciation in respect of Fixed Assets of Grauer & Weil (Shanghai) Ltd., is provided over their estimated useful life, using the straight line method. The estimated useful life of each category of fixed assets is as fallows:

<u>Category</u>	<u>Useful life</u>	Rate of Depreciation
Office Equipment	5 Years	18%
Vehicle	5 Years	18%

- v. Premium on leasehold land is amortised over its lease period, unless it is a perpetual lease.
- vi. Bottles and cases are valued at the deposit rate prevailing as on 31st March, 1999.
- vii. Computer software is being amortised on straight line method over a period of five years.
- viii. Additional depreciation arising on fair value of the assets at its Paints division is adjusted against General Reserve II.

## e. Impairment:

Impairment loss is recognised wherever the carrying amount of an asset is in excess of its recoverable amount and the same is recognised as an expense in the statement of profit and loss and the carrying amount of the asset is reduced to its recoverable amount. Previously recognised impairment loss is further provided or revised depending on changes in circumstances.

#### f. Investments:

Long Term Investments are stated at cost of acquisition or book value. Book value being arrived at after adjusting provision for diminution in value provided such diminution is other than temporary.

Current investment are stated at lower of cost and fair value.

# g. Inventories:

- Inventories are valued as follows:
  - Stores, Spares, Raw Material, Packing Materials, Finished Goods and Work In Progress At lower of cost and net realisable value.
- ii. Cost of Raw Materials, Stores, Spares and Packing Materials is determined on moving weighted average Basis. Cost of Finished Goods and Work In Progress is determined by considering materials, labour and other related direct expenses.



#### h. Research and Development:

Research and Development expenditure of revenue nature is written off in the year in which it is incurred and expenditure of capital nature is included in fixed assets and depreciation is provided on such assets as applicable.

### i. Employee Benefits:

Short term employee benefit are accounted in the Period during which the services have been rendered.

The Company's contribution to the Provident Fund is remitted to "Employees Provident Fund Organisation" based on fixed percentage of the eligible employee's salary and charged to Profit & Loss Account.

Superannuation benefits to certain employees, a defined contribution plan, as per Company's scheme, have been funded with Life Insurance Corporation of India and contribution is charged to Profit & Loss Account, when the contribution to the fund is due.

The Company's Liability towards Gratuity being defined benefit plan is accounted for based on Actuarial valuation done at the year end using the Projected Unit Credit Method. Actuarial gains & losses are charged to Profit & Loss Account. The Gratuity liability is partly funded through a trust with the Life Insurance Corporation of India for employees of Paints Division.

Compensated leave encashment being other long term employee benefit is accounted for based on Actuarial valuation done at the year end using projected unit credit method Actuarial gains & losses are charged to Profit & loss Account.

#### j. Foreign Currency Transactions:

Transactions arising in foreign currencies during the year are recorded at the exchange rates prevailing on the date of the transactions. Foreign currency monetary items are converted into Rupee equivalent at the exchange rates prevailing as on Balance Sheet date. Non-monetary items are carried at historical cost denominated in a foreign currency and are reported using the exchange rate at the date of transaction except for foreign currency non-monetary items pertaining to foreign subsidiary which are restated at exchange rates prevailing at the Balance sheet. Exchange Difference arising on settlement/restatement of monetary items are recognised as income or as expenses in the year in which they arise. Premium or discount on Forward Contracts is amortised over the life of such contracts and is recognised as income or expenses. Any Profit or Loss arising in cancellation or renewal of Forward Contract is recognised as income or as expense for the year.

#### k. Customs Duty And Excise Duty:

Customs Duty and Excise Duty have been accounted on the basis of both payments made in respect of goods cleared as well as on provision made for goods lying in bonded warehouse.

#### I. Borrowing Costs:

Interest and other borrowing costs attributable to the acquisition of or construction of qualifying assets till the date of commercial use of the assets are capitalised. All other borrowing costs are charged to revenue.

# m. Income Taxes:

Tax expense comprises both current & deferred taxes. Current tax is provided on the taxable income using the applicable tax rates and tax laws. Deferred tax assets and liabilities arising on account of timing difference and which are capable of reversal in subsequent periods are recognised using the tax rates and tax laws that have been enacted or substantively enacted. Deferred Tax assets pertaining to unabsorbed business loss & depreciation are recognized only to the extent of virtual certainty of its realisation.

## n. Segment Reporting:

#### Identification of Segments:

The group has disclosed Business Segment as the Primary Segment. The operating business are organized and managed separately according to the nature of the products and services provided, with each segment representing strategic business unit that offers different products and serves different markets.

#### ii. Segment Revenue & Results:

The Income and Expenses which are not directly attributable to business segment are shown as unallocated income and expenses.

# iii. Segment Assets & Liabilities:

Segment Assets include all operating assets used by the business segment and consists principally all Fixed Assets, Debtors, Inventories and Advances. Segment Liabilities primarily include Creditors, Other Liabilities/Provisions. Common assets and liabilities that cannot be allocated to any segment are shown as a part of unallocated corporate assets and liabilities.

# o. Leases:

Operating Lease payments are recognised on a straight line basis over the lease term.

# p. Provisions & Contingent Liabilities:

The group recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made.



3.	Contingent Liability not provided for	2010-2011 (Rs. in '000)	2009-2010 (Rs. in '000)
	Disputed matters in appeal / contested in respect of;		
	Income Tax	94	5850
	Excise Duty	4416	4416
	Sales Tax	2929	4534
	Gratuity	69	69
	Bank guarantee	81367	44009
	Others	100	-
4.	Estimated amount of contracts remaining to be executed on Capital account and not provided for (net of advances).	2462	24579
5.	Tax deducted at sources on job contract sales	1128	1309
6.	Managing Remuneration		
	i. Salary and Allowances	6946	5066
	ii. Contribution to Provident Fund and other funds	152	328
	iii. Perquisites	158	1677
	iv. Directors Sitting Fees	270	148
	Total _	*7526	*7219
•	Excluding Contribution / Provision for Gratuity and Leave Encashment.		
7.	Sundry Debtors includes:		
		2010-2011 (Rs. in '000)	2009-2010 (Rs. in '000)
	Debts due from Companies under same Management		
	i) Grauer & Weil (Thailand) Limited	24609	15980
	ii) Growel Sidasa Industries Pvt. Limited	14765	4618
	iii) Growel Goema India Pvt. Limited	39574	14679
	iv) Grauer & Weil (Shanghai) Limited	35932	32686
8.	Loans and Advances includes:		
		2010-2011	2009-2010
		(Rs. in '000)	(Rs. in '000)
	a) Loan to Associates /Companies Under the same Management	(	()
	i) Grauer & Weil (Thailand) Limited		
	- On account of Loan (Including interest of Rs. 4 lacs)	6922	6522
	b) Amount due from Associates /Companies under the same Management- On account of expensi		6322
	i) Growel Sidasa Industries Pvt. Ltd.		116
	,		
	ii) Growel Softech Limited	119	119
	iii) Growel Corporate Management Ltd.	-	16
	iv) Digikore Design Ltd.	39	39

- 9. In the opinion of the Board, the Current Assets, Loans and Advances are approximately of the value stated if realised in the ordinary course of the business.
- 10. The Company has taken various premises under operating leases. These are generally not non-cancellable and range between 11 months to 3 years and above and are renewable by mutual consent on mutually agreeable terms. Lease payments are recognised in the Profit and Loss Account under the head "Rent".

Minimum Lease payments:

		(Rs. In '000)
Particular	2010-2011	2009-2010
- Not later than one year	8151	6326
- Later than one year, but not latter than five year	14035	8108
- More than five year	1022	1800



11. As certified by the Management, the company has incurred the following revenue expenditure on Research & Development activities during the year at its R&D Centre at Kandivli.

			(Rs. In '000)
		2010-2011	2009-2010
i)	Salaries, Wages & Benefits	16643	12847
ii)	Chemicals consumed	4214	4694
iii)	Traveling & Conveyance	1130	1187
iv)	Repairs & Maintenance	939	159
v)	Other expenses	495	1179
	Total	23421	20066
	Less : Testing & analysis charges	(155)	(603)
	Total	23266	19463

Depreciation includes Rs.2036 thousand (PY.Rs 2094 thousand) in respect of Fixed Assets used for Research & Development.

Capital Expenditure on Research & Development during the year as certified by Management is Rs.7148 thousand (P.Y. Rs.80928 thousand)

This information also complies with the terms of approval of In-house Research & Development facility at R&D centre, Kandivli, Mumbai granted by Government of India, Ministry of Science & Technology. Department of Scientific & Industrial Research for the period 1st April, 2009 to 31st March, 2012 vide their letter No. T.U.IV-15 (305)/2007 dated 16th June, 2009.

The Research & Development expenditure incurred during the year at other locations of the company not included in above is as follows:

		(Rs. In '000)
	2010-2011	2009-2010
Revenue Expenditure	4203	2359
Capital Expenditure	564	2817

#### 12. Employee Benefits:

a) As per Accounting Standard 15 (revised 2005) "Employee Benefits" the disclosure of Employee benefits as defined in accounting Standard are given below.

## (i) Defined contribution plans:

		(Ks. In '000)
	2010-2011	2009-2010
Employer's Contribution to Provident Fund*	5830	5261
Employer's Contribution to Superannuation Fund*	2026	1862
*included in "contribution to Provident & Other funds" (Refer schedule L)		

#### (ii) (a) Defined benefit plans:

	Gratuity *2010-2011 Partly Funded	Gratuity * 2010-2011 Unfunded	Gratuity * 2009-2010 Partly Funded	Gratuity * 2009-2010 Unfunded
Current Service Cost	881	2945	853	2934
Interest Cost	788	3160	681	2548
Expected return on Plan assets	(169)	-	(132)	-
Actuarial (Gain)/Loss	(l <b>Š</b> 14)	5139	(358)	3371
Net Cost	(14)	11244	1044	8853

# b) Reconciliation of benefit obligations and plan assets for the year

		-		(Rs. In '000)
	Gratuity * 2010-2011	Gratuity * 2010-2011	Gratuity * 2009-2010	Gratuity * 2009-2010
	Partly Funded	<u>Unfunded</u>	Partly Funded	<u>Unfunded</u>
Present value of defined benefit obligation.	9771	48993	10099	39500
Fair value of plan assets	2281	-	2112	-
Net asset/ (liability) as at 31st March, 2011 Recognised in the Balance Sheet	(7490)	48993	(7987)	(39500)
Experience adjustments on plan liabilities		Not available *		
Experience adjustments on plan assets		Not available *		

The management has relied on the overall actuarial valuation conducted by the actuary. However, experience adjustments on plan liabilities are not readily available hence not disclosed.



(Rs. In '000)

# c) Change in defined benefit obligation

				(113. 111 000)
	Gratuity *	Gratuity *	Gratuity *	Gratuity *
	2010-2011	2010-2011	2009-2010	2009-2010
	Partly Funded	Unfunded	Partly Funded	Unfunded
Present value of obligation as at 1st April, 2010	10099	39500	9276	36397
Current Service Cost	188	2945	853	2934
Interest Cost	788	3160	681	2548
Actuarial (Gain) / Loss	(1514)	5139	(336)	3371
Benefits paid	(483)	(1751)	(375)	(5750)
Present value of obligation as at 31st March, 2011	9771	48993	10099	39500

# d) Change in Plan Assets

(Rs. In '000)

(Rs. In '000)

	Gratuity *2010-2011	Gratuity *2009-2010
	Partly Funded	Unfunded
Opening fair value of plan assets on 1st April,2010	2112	1157
Expected return on plan Assets	169	132
Contribution by Employer	483	1176
Benefits Paid	(483)	(375)
Acturial Gains/(loss) *( Rs.22)	*	22
Closing fair value of plan assets as on 31st March,2011	2281	2112

# e) Reconciliation of expected return and actual return on plan assets.

(Rs. In '000)

	Gratuity *2010-2011	
	Partly Funded	Unfunded
Expected return on plan assets	169	132
Acturial Gains/(loss) * (Rs. 22)	*	22
Actual return on plan assets	169	154

# f) Reconciliation of opening and closing net liability /(asset) recognized in the Balance Sheet

(Rs. In '000)

	Gratuity * 2010-2011	Gratuity * 2010-2011	Gratuity * 2009-2010	Gratuity * 2009-2010
	<b>Partly Funded</b>	Unfunded	Partly Funded	Unfunded
Opening net liability as on 1st April, 2010	7987	39500 97	8119	36397 97
Expenses as recognized in Profit & Loss account	(14)	11244	1044	8853
Contribution by the employer	(483)	(1751)	(1176)	(5750)
Net Liability/ (Assets)	7490	48993	7987	39500

# g) Investments under plan assets as on 31st March, 2011:

LIC Group Gratuity (Cash Accumulation) Policy - 100%



## h) The principal actuarial assumptions

	Gratuity *	Gratuity *	Gratuity *	Gratuity *
	2010-2011	2010-2011	2009-2010	2009-2010
	Partly funded	Unfunded	Partly funded	Unfunded
Discount rate	8.3% p.a	8.25% p.a	7.5% p.a	8% p.a
Salary escalation rate	4% p.a	5% p.a	4% p.a	5% p.a
Expected rate of return on plan assets	8.% p.a	-	8.5% p.a	-

The estimates of future salary increases considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

13. The company does not have any outstanding position in respect of forward exchange contracts as at 31st March, 2011.

Un-hedged foreign currency exposure is as under:

0 0	, ,						(Rs. In '000)
Particular	<u>JPY</u>	<u>USD</u>	<b>EURO</b>	<u>GBP</u>	<u>HKD</u>	<u>SGD</u>	Total (INR)
Receivable	-	2285457	97576	-	-	-	109464
	(-)	(2729250)	(98213)	(8934)	(5500)	(-)	(134066)
Payable	397828	423216	25484	17660	12500	6975	19715
	(-)	(102105)	(25400)	(17910)	(5500)	(-)	(7462)

#### 14. Micro, Small and Medium Enterprise Development Act, 2006

The information given below and that given in Schedule I "Current Liabilities and Provisions" regarding Micro, Small and Medium enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company.

			(Rs. In '000)
Sr. No	Particular	2010-2011	2009-2010
(i)	Principal amount due to suppliers under MSMED	1542	1659
(ii)	Interest accrued and due to suppliers under MSMED on above amount, unpaid	6	6
(iii)	Payments made to suppliers (other than interest) beyond the appointed date during the year	6650	6366
(iv)	Interest paid to suppliers under the MSMED	-	-
(v)	Interest due and payable towards suppliers under MSMED Act towards payments already made	30	32
(vi)	Amount of cumulative interest accrued and unpaid as at the year end	36	38

## 15. Details of Contracts in Progress as on 31st March 2011

			(Rs. In '000)
Sr. No	Particular	2010-2011	2009-2010
A	Contract Receipt for work done	86072	62002
В	Contract Costs for work done	51357	27616
С	Amount of advances received	-	-
D	Amount of retention	4452	5095
E	Amount due from Customers for Contract Billing	19841	15112
F	Amount due from Sub Contractors for Contract Billing	14792	9912
G	Contingencies for Contract	-	-

**16.** The bottling operations of a subsidiary Company, viz., Poona Bottling Co. Pvt. Ltd. have been suspended with effect from 2/8/2001 with a view to prevent further losses. The accounts of the Company for the year ended 31st March, 2011 have been prepared on "Going Concern" basis, as the Company is continuing to carry on its other activities.

# 17. EARNINGS PER SHARE

Calculation of Earnings per share for the year ended 31.03.2011

		31.03.2011	31.03.2010
Profit for the year	Rs.	123,463,575	141,021,681
Weighted average number of equity shares (Face Value Rs. 10 per share)	Nos.	18,573,075	18,573,075
Basic Earnings per share	Rs.	6.65	7.59

<sup>\*</sup> included in "Salaries, Wages, Bonus Etc." (Refer schedule L)

# 18 Segment reporting

The following tables present revenue and profit/(loss) information regarding business/ geographical segments for the year ended 31st March, 2011 and certain assets and liabilities information regarding business and geographical segments as at 31st March, 2011

# (a) Primary Segment Reporting by business segments

Rs. In '000

	Chemical	Engineering	Shoppertainment	Paints	Others	Total
Segment revenue						
Income from operations	1,902,258	324,596	102,148	477,496	1,205	2,807,703
•	(1,599,700)	(132,728)	(56,228)	(463,791)	(1,485)	(2,253,932)
Less : Inter segment Revenue				3,722		3,722
_				(4,559)		(4,559)
Add : Other Income	20,983	17,864	101	761	(58)	39,651
	(7,129)	(8,825)	(20)	(1,459)	(199)	(17,632)
Add : Unallocable						1,641
						(2,081)
Total	1,923,241	342,460	102,249	474,535	1,147	2,845,273
	(1,606,829)	(141,553)	(56,248)	(460,690)	(1,684)	(2,269,086)
Segment Results	277,911	9,911	83,008	17,917	(4,808)	383,939
	(366,168)	(-14235)	(29,218)	(34,652)	(-5807)	(402,818)
Less : Interest						157,416
						(99,132)
Less : Other Unallocable						30,888
Expenditure net of unallocable						(83,774)
Income						
Profit Before Tax						195,635
						(219,912)
Less : Provision for Current						58,739
and Deferred tax						(65,140)
Profit After Tax						136,896
						(154,772)
Segment Assets	1,258,168	214,434	1,460,446	546,691	50,383	3,530,122
	(950,811)	(149,598)	(1,187,049)	(588,612)	(107,634)	(2,983,704)
Unallocated corporate Assets						306,421
						(169,632)
Total Assets						3,836,543
6	200 000	127.002	107.070	114 440	(22.500)	(3,153,336)
Segment Liabilities	298,902	137,223	127,872	114,449	(33,589)	644,857
	(194,154)	(67,097)	(75,890)	(107,653)	(67,536)	(512,330)
Unallocated corporate Liabilities						3,191,686
						(2,641,006)
Total Liabilities						3,836,543
	45.55					(3,153,336)
Capital Expenditure	63,896	2,854	279,906	2,628	,	
	(114,619)	(1,393)	(320,959)	(2,558)	(175)	
Depreciation	32,065	1,980	30,968	1,581	2,452	
	(24,175)	(1,635)	(10,326)	(1,797)	(2,839)	

# (b) Secondary segment reporting by Geographical segment

	Domestic	Foreign	Total
Revenue	2,479,862	365,411	2,845,273
	(1,941,337)	(327,750)	(2,269,086)
Total Assets	3,610,357	226,186	3,836,543
	(3,001,691)	(151,645)	(3,153,336)

Note: Previous year's figures are in brackets



# 19 Related party disclosures

# (i) List of Related Parties

#### **Associates**

Growel Goema (I) Pvt Limited Growel Sidasa Industries Pvt Ltd Grauer & Weil (Thailand) Limited

# Key Management Personnel, their relatives and enterprises where significant influence exists, with whom the company had transactions

Mr. Umeshkumar N. More

Mr. Rameshkumar R More

Mr. Nirajkumar U More

Mr. Rohitkumar R More

Mr. Gorav R More

Mr. Rohan Shah

Mr. M M Chaturvedi

Mr. Harnish Juthani (upto 15th March, 2011)

Mr. K C Srivastava

Mr. Suresh Pareek

Mr. Yogesh Samat

**Growel Softech Limited** 

Digikore Designs Limited

**Growel Projects Limited** 

Ridhi Sidhi Limited

Bubna More & Co Pvt Limited

Radhakishan Nandlal Pvt Limited

Growel Corporate Management Limited

Waluj Bevrages Pvt. Ltd

# **Relatives of Key Management Personnel**

Mrs. Premlata U More
Mrs. Pallavi N More
Mrs. Draupadidevi N More
Mr. Abhishek R More
Mrs. Umadevi R More
Mrs. Jhumka R. More
Mrs. Stuti G. More
Mrs. Pallavi N More
Wife of Mr. Umeshkumar More
Mother of Mr. Umeshkumar More
Mother of Mr. Rameshkumar More
Mother of Mr. Rohitkumar More
Wife of Mr. Rohitkumar More
Wife of Mr. Goray More



# **RELATED PARTY TRANSATIONS**

Rs. In '000

			KMP			6 1 (A A D	Rs. In '00 Relatives of KMP	
	Assoc					e of KMP		
Director's fees	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10
Mr Ramesh More			60	25				
Mr K.Srivashtava			60	50				
Mr Suresh Pareek			70	45				
Mr M.M. Chaturvedi			30	5				
Mr Umeshkumar More				I				
Mr Yogesh Samat			40					
Mr Hosi Karanjia			10	22				
Interest Received								
Grauer & Weil (Thailand) Ltd.	400	400						
Loan Accepted								
Ridhi Sidhi Ltd					4,500	600		
Bubna More & Co Pvt Ltd					850			
Mr Neerajkumar More			2,000	5,150				
Mr Umeshkumar More			5,000					
RadhaKishan Nandlal Pvt Ltd						250		
Repayment of Loan Accepted								
Mr Neerajkumar More				1,250				
Ridhi Sidhi Ltd						250		
Interest Paid								
Growel Goema ( I ) Pvt Ltd.	230	230						
Ridhi Sidhi Ltd					663	325		
Bubna More & Co Pvt Ltd					435	362		
RadhaKishan Nandlal Pvt Ltd					914	904		
Mr Neerajkumar More			1,189	866	7	701		
Mr Umeshkumar More			269					
Purshases			207					
Growel Sidasa Industries Pvt Ltd	399	2						
Grauer & Weil (Thailand) Ltd.	377	66						
Project Expnses		00						
Growel Projects Ltd					59,584	128,800		
,					37,304	120,000		
Rent paid Ridhi Sidhi Ltd					215	180		
			1.054	7/0	213	160		
Mr Neerajkumar More			1,056 90	768 90				
Mr Umeshkumar More			90	90			F1.4	42
Mrs Pallavi More							516	42
Mrs Premlata More							540	34
Rent received.						100		
Ridhi Sidhi Ltd					103	102		
Mrs Draupadidevi More								
Others					965	859		
Sales								
Growel Goema (I) Pvt Ltd.	113,645	616						
Growel Sidasa Industries Pvt Ltd	32,629	13,728						
Grauer & Weil (Thailand) Ltd.	33,726	21,364						
Reimburance of Expenses								
Growel Goema (I) Pvt Ltd.	1,305	561						
Growel Sidasa Industries Pvt Ltd	213	191						
Grauer & Weil (Thailand) Ltd.		5						

Rs. In '000

	Associates		КМР		Enterprise of KMP		Rs. In '00 Relatives of KMP	
	<u> </u>							
Services Paid	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10	2010-11	2009-10
Growel Projects Ltd						2 722		
·						3,723		
Sap Expenses - Services Growel Softech Ltd					100			
					180			
Manegerial Remuneration			2 240	2.105				
Mr Neerajkumar More Mr Umeshkumar More			2,260	2,105				
			1,373	2,940				
Mr Rohit More			688	391				
Mr Harnish Juthani			2,935	1,636				
Salaries Name of the salaries							2 2 1 1	535
Mrs Pallavi More							3,311	535
Mr Abhishek More							296	332
Sale of Investments								
Waluj Bevrages Pvt Ltd						56		
Professional fees								
Growel Corporate Management Ltd					526	915		
Mr Harnish Juthani				150				
Royalty Income								
Growel Goema (I) Pvt Ltd.	2,366	12						
Outstanding								
Loans & Advances								
Growel Sidasa Industries Pvt Ltd	79	116						
Grauer & Weil (Thailand) Ltd.	6,922	6,522						
Digikore Designs Ltd					39	39		
Growel Softech Ltd					1,099	119		
Growel Corporate Management Ltd						16		
Others					79			
Creditors								
Grauer & Weil (Thailand) Ltd.	25	25						
Growel Projects Ltd					17,623	14,171		
Growel Sidasa Industries Pvt Ltd	197	86						
Debtors								
Growel Goema (I) Pvt Ltd.	39,574	14,679						
Growel Sidasa Industries Pvt Ltd	14,765	4,618						
Grauer & Weil (Thailand) Ltd.	24,609	15,981						
Others					28,702			
Unsecured Loan					,			
Growel Goema (I) Pvt Ltd.	2,000	2,000						
Ridhi Sidhi Ltd		,			14,083	3,000		
Bubna More & Co Pvt Ltd					5,035	3,150		
RadhaKishan Nandlal Pvt Ltd					9,913	7,950		
Mr NeerajKumar More			11,400	9,400	.,	7,123		
Mr Umeshkumar More			5,000	.,				
Digikore Designs Ltd			2,000		2,332			
Digikore Studios Ltd	1				836			
Growel Projects Ltd	+				7,239			
Growel Softech Ltd					16,185			
Waluj Bevrages Pvt Ltd					380			
Others					420			

#### 20 Deferred Tax

The break up of Net Deferred Tax liability as on 31.3.2011 is as under

Rs. In '000

	As of Marc	h 31, 2011	As of Marc	h 31, 2010
	Deferred Tax Assets	Deferred Tax Liabilities	Deferred Tax Assets	Deferred Tax Liabilities
Depreciation	-	140,824	-	103,445
Provision for Leave Encashment And Gratuity	21,197	-	18,850	-
Other items giving rise to timing differences	-	-	5,797	-
Total	21,197	140,824	24,647	103,445
Net deferred Tax Liability	-	119,627	-	78,798
Amount Debited to Profit & Loss Account	-	40,829	-	30,440

21 Previous years figures have been regrouped and reclassified wherever required.

Signatures to Schedules "A" to "P" which form an integral part of the Financial Statements.

For M. M. NISSIM AND CO. Chartered Accountants (Firm Reg. No. 107122W)

(Firm Reg. No. 107122W)
N.KASHINATH

Partner Membership No.36490

Mumbai, 2nd September, 2011

For and on behalf of the Board of Directors UMESHKUMAR MORE Chairman

NIRAJKUMAR MORE Managing Director

ANIL GUPTA Group CFO

NOEL JACOB Sr.VP (Corp) & Company Secretary

Mumbai, 2nd September, 2011

# Notes

# Notes

# Notes



Registered Office: 'Growel House', Akurli Road, Kandivli (E) Mumbai - 400 101.

# **Green Initiative in Corporate Governance**

Dear Shareholder,

In case you have not registered your e-mail address for receiving communication from the Company in electronic mode, you may submit the Registration Form given below to the registrar Link Intime India Pvt. Ltd. Shareholders holding shares in demat mode are requested to register their e-mail address with the Depository Participant only.

<b>E-COMMUNICATION REGISTRATION FORM</b> (In terms of circular no.17/2011 dated 21.04.2011 and circular no. 18/2011 dated 29.04.2011 issued by the Ministry of Corporate Affairs)
Folio No./DP ID & Client ID :
Name of 1st Registered Holder :
Name of Joint Holder(s) :
Registered Address :
E-mail ID (to be registered) :
I/We shareholder(s) of Grauer & Weil (India) Ltd. agree to receive communication from the Company
in electronic mode. Please register my/our above e-mail id in your records for sending communication through e-mail.
Date : Signature :
<b>Note:</b> Shareholder(s) are requested to keep the Company/Depository Participant informed as and when there is any change in the e-mail address.

# **ATTENDANCE SLIP**

Regd. Office: 'Growel House', Akurli Road, Kandivli (East), Mumbai - 400 101.

PLEASE COMPLETE THIS ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL.

Joint Shareholders may obtain additional A	attendance Slips on request.	
NAME & ADDRESS OF THE SHAREHOL	.DER:	
DPID No. / L.F.NO.		
No. of Shares held:		
I hereby record my presence at the 53 3.00 p. m. at 2nd Floor, Growel's IOI Ma		Company to be held on Friday, September 30th, 2011 at li (East), Mumbai 400101.
SIGNATURE OF THE SHAREHOLDER		
GRAUER & WEIL (INDIA) L	IMITED	ANNUAL REPORT 2010-2011
	PROXY	
Regd. Offic	ce: 'Growel House', Akurli Road, Kand	ivli (East), Mumbai - 400 101.
L. F. No. / DPID No.		
I / We		
of	being a membe	er / members of GRAUER & WEIL (INDIA) LIMITED hereby
appoint	of	
		ual General Meeting of the Company to be held on Friday se, Akurli Road, Kandivli (East), Mumbai 400101.
As witness my/our hand(s) this	day of,	2011.
	Affix a Revenue	
	Stamp	
Signed by the said		
• -/		

Note: The Proxy must be returned so as to reach the Registered Office of the Company not less than 48 hours before the time for holding the aforesaid meeting. The proxy need not be a member of the Company.

# **GROWEL NETWORK**

C. I. S. GERMANY **A CHINA** ITALY TURKEY IRAN **JAMMU** JI BAROTIWALA JAPAN \* LUDHIANA CHANDIGARH ... MEERUT MORADABAD PAKISTAN U. S. A. \* KOREA GURGAON NOIDA NEPAL TAIWAN AGRA ... **\_\_\_\_LUCKNOW \*\*KANPUR** ▲ JAIPUR • 1 BANGLADESH **\*VARANASI** MIDDLE EAST AHMEDABAD - ALLAHABAD - JAMNAGAR RAJKQT ... \*INDORE A VAPI DADRA \*NASIK A AURANGABAD **→ MUMBAI** HONGKONG PUNE ... **SECUNDERABAD** \* VIETNAM GOA THAILAND A ... CHENNAI BANGALORE SALEM COIMBATORE TRICHY **EGYPT** COCHINA MADURAL ★ MALAYSIA **KENYA** \* SINGAPORE **NIGERIA** ETHOPIA MEXICO INDONESIA SRI LANKA SOUTH AFRICA BRAZIL \* AUSTRALIA - Factory Branch Office **ARGENTINA** Technical Service Exports Corporate Head Office

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